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# The ANNALIST

A Magazine of Finance, Commerce and Economics

## The Annalist Barometer of Business



### Finance:

	Per Cent.
Federal Reserve Ratio . . . . .	75.3
Money Rates in New York: Call . . . . .	4 to 4 1/2
Time . . . . .	5 to 5 1/4

### Production:

	April Record
Unfilled Steel Orders . . . . .	7,290,509 Tons
Pig Iron Production, Daily . . . . .	118,252 Tons
Building Permits in 151 Cities. . . . .	Amount, \$319,134,433
Commercial Failures: 1,520. . . . .	Liabilities, \$51,491,941

### Prices:

	Week Ending, May 19	
	High	Low
Stocks, (Average of 50 issues) . . . . .	85.39	83.17
Bonds, (Average of 40 issues) . . . . .	77.56	77.38
Annalist Food Cost of Living . . . . .	181.030	

### Transportation:

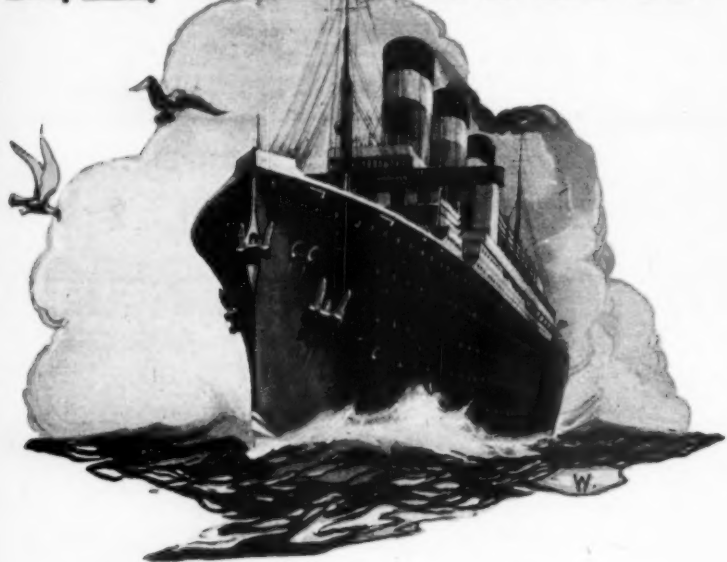
ITEM.	Period or Date.	1923.	Normal	Per Cent. Departure from Normal
Revenue Car Loadings:				
Year to date.....	Jan.1-May 5	16,055,415	13,309,077	+20.6
Current week.....	May 5	961,029	768,485	+25.1
Grain and grain products.....	"	34,097	34,487	+ 1.1
Coal and coke.....	"	190,966	148,246	+28.8
Forest products.....	"	72,154	56,013	+28.8
Manufactured products.....	"	592,361	474,155	+24.9
Car shortage.....	1st. Qr. May	28,316	20,732	+36.6
Per cent. of freight cars serviceable.....	May 1	90.8	90.0	+ 0.9
Per cent. of locomotives serviceable....	"	78.0	75.9	+ 2.8
Gross revenues.....	March	\$535,541,431	\$442,954,841	+20.9
Expenses and taxes.....	"	\$451,972,958	\$408,022,791	+10.8
Rate of return on tentative valuation:				
Year to date.....	Jan.-Mar.	5.13%	5.75%	-10.8
Current month.....	March	5.84%	5.75%	+ 1.6

New York, Monday, May 21, 1923

Vol. 21, No. 540

Ten Cents

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NEW YORK, MONDAY, MAY 21, 1923

Ten Cents

## The Forces and Trend in Business



**M**OST striking last week, but not necessarily the truest indications of the immediate business trend, was the Commerce Department's announcement that imports into this country in March had exceeded exports by \$60,800,000. March was the first month since April, 1914, to show any excess of imports; and the net excess for March was also greater than in any other month of our entire history. For the first four months of this year (April being estimated on the basis of customs receipts) there was a net excess of imports amounting to \$50,000,000, in contrast to an excess of exports in the same period of 1922 amounting to about \$272,000,000.

That the tide had turned in our international commerce and that the March excess of imports heralded an outflow of gold from this country's plethoric stocks were the immediate and in the long run probably sound interpretations that were instantly attached to the March figures. Apparently less obvious to most commentators, but essentially a much more important aspect, is that the import excess shows our European debtors reducing their net indebtedness to this country by one of the most important means open to them, namely, by sending us more merchandise than they take from us. Precise measures of the direction and amount of exchange in respect to our various foreign customers will have to wait on publication of the detailed figures, which will not be ready for some weeks to come. Meanwhile, the export and import figures for February throw some light on the March currents and, together with estimates from Washington, indicate with fair certainty the general probabilities.

Imports of raw materials demanded by our rapidly expanding domestic production are believed by the Department of Commerce to account for the larger part of the March excess, this opinion being based largely on unofficial advice that large quantities of wool, hides, certain grades of cotton and other raw products have been en-

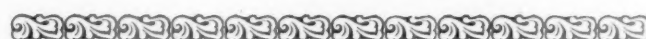
tered in the several customs districts. This is inherently probable and is sustained by the detailed February figures. In that month there was an excess of exports amounting to about \$11,000,000, but the total of imports was \$80,000,000 above the imports of February, 1922, and about half of this increase was in trade with

triangular exchange. It is quite possible that the credits created here by the rising Asiatic and South American imports may be used to pay for European manufactured exports to those continents, and that the net result will be the same as would follow manufactured imports direct to the United States. The final value for

ditions of "normalcy" in the world's economic state. Aside from other effects, a reasonable outflow of American gold would reduce both the possibility of extreme credit inflation and the temptation to it. It seems to be the fact that at present no serious excess of credit inflation has occurred, but the restraining element has been the continual cautionary advice from official Washington, from bankers and from economists, rather than lack of opportunity in a huge gold reserve. Business as a whole is surprised, not to say shocked, to see how "good" it is getting to be.

Within our own American continent, the dominating trend is caution in everything. The New York stock market has been on the whole rather dull, and the sales moderate to decidedly small. Railroad shares have been stronger than the industrials, whose prospects appear to have been pretty well discounted in the light of the current news of over-competition followed by a strange restraint on the part of consumers. Commodity prices, barring moderate advances in cotton and cash grains, due to unfavorable weather reports, have shown no significant changes. Steel and iron production is high and active, but consumers seem not to be eager to give orders for later delivery. Thursday's Federal Reserve statement showed a slight, but negligible fall in the reserve ratio from 76.1 to 75.3 per cent., with no significant change in rediscounts and note liabilities. Foreign exchange has fluctuated rather uncertainly, being influenced toward the end of the week by varied conjecture as to the prospective gold movement likely to follow the excess of imports.

Market indications in general emphasize the attitude of watchful waiting that is one of the most pronounced features of business today. While many individual business men would gladly "go the limit" in expansion, or even inflation, so long as they felt their final individual balances would be satisfactory, there is clearly evident a general feeling that it is time to take in sail—at least to the extent



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Asia and South America, from which we receive little but raw materials.

On the other hand, February showed an increase of \$18,000,000 in imports from Europe, due chiefly to larger receipts from England, Italy and Belgium. Against this must be set the fact that our export balance with the Continent for February was \$12,300,000 above 1922, while the excess of imports in the month's trade with Asia increased by \$23,000,000 and that with South America by \$9,700,000. These figures do not mean, however, that the bulk of the February imports increase may not finally be credited to European account through the operation of

the complicated exchange equation that will emerge from later and complete figures is a fascinating matter for speculation, though unhappily that value has no immediate usefulness as indicating the trend of business.

It is highly probable that Secretary Hoover is right in thinking that the March excess of imports forecasts a turn in the tide of gold and a reduction of our dangerously large accumulation of that metal; and it is very desirable that this correction should be applied, and the application continued until a more normal distribution of the world's gold reserves has been accomplished. That redistribution is in fact one of the necessary con-

# Stocks and the Range of Stock Market Averages

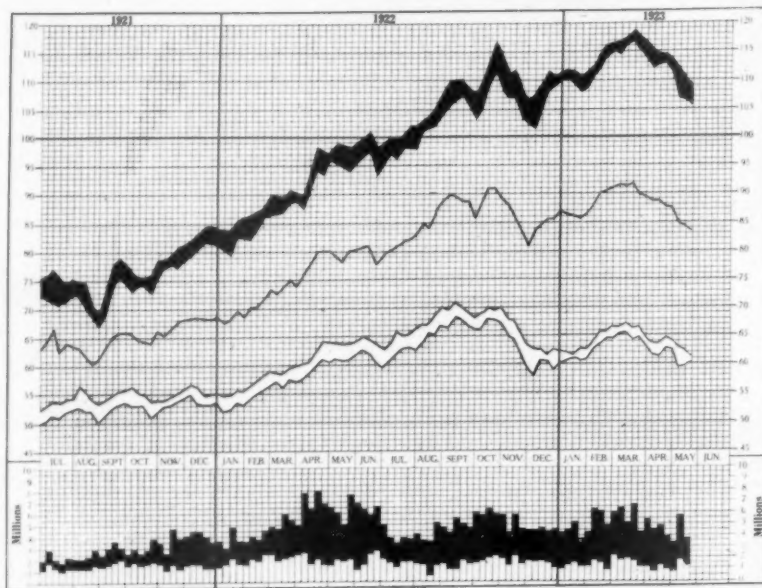


## UNCERTAINTIES

which surround the financial future, particularly as to the attitude of buyers, were reflected accurately in the stock market last week. It merely backed and filled, the average of fifty representative stocks at the end of the week exhibiting a change from the previous week of but a fraction of 1 per cent. There were rather violent movements in a few stocks, on both the up side and the down side, with pressure exerted professionally against such groups as the steels and the coppers. Taken as a whole however, the market was without trend and appeared to be marking time.

That a "trader's market" should develop at the conclusion of a violent downswing of twelve points and a rebound equally violent, of approximately three points, appears to be a natural development. It is for this reason that the market last week often presented a two-sided appearance in the course of a single session. Such conditions are not ideal. They are conducive to further weakness in the market because they tend literally to wear out stockholders, who eventually become disgusted with the see-sawing of the market and finally liquidate their holdings. The turnover was small last week, the average being approximately 750,000 shares per day, in which the industrials were in the majority, and in which the railroad shares were quiet and inactive.

The future of the market may not be gauged by any signs which have appeared on the financial and business horizon thus far. There is evidence that in view of the drastic shake-out which has taken place the market is in a stronger position than it was a month ago, and that it not only has the support of banking interests, but also of pools, which are content to buy on the scale down and replenish their holdings only as and if prices go lower. There was a horde of bargain-hunters in the market, too, who were picking up stocks here and there, their total purchases on recent declines forming a respectable accumulation. To the uninitiated observer the situation is a paradoxical one. We have the spectacle of steel operations at approximately the highest of the year, and of car-loadings at nearly the year's peak figures, and other barometers of trade and business showing "clear glass." But these conditions were discounted when stocks were selling ten, twelve and fifteen points higher, and the operations at present, so far as industrial corpora-



In the upper portion the black line shows the closing average price of fifty stocks, half industrial and half railroads. The black area shows for each week the highest and lowest daily average price of the twenty-five industrials, and the white area the corresponding figures for twenty-five rails. In the lower portion the black area shows total weekly volume of sales and the white area weekly volume of the fifty stocks used in the preparation of this chart.

## Shares Sold on the New York Stock Exchange

Week Ended May 19, 1923

	1923	1922	1921
Monday .....	871,160	1,112,345	636,550
Tuesday .....	626,120	958,400	562,540
Wednesday .....	676,404	1,594,300	636,348
Thursday .....	551,500	1,303,452	420,055
Friday .....	495,740	1,643,700	628,650
Saturday .....	384,500	918,800	295,650
Total for the week .....	3,605,424	7,530,997	3,179,793

tions are concerned, going on, possibly, at a greater rate of speed than they will be a month hence because of the fact that many of them are driving ahead on orders accumulated in the first four months of the year, and new orders are not coming in at a rate which would keep them going at this established pace for the rest of the Summer.

Such a situation might change over night. The attitude of buyers at the moment is largely a psychological one, and there is as much need for goods and services today as there was two or three months ago, when buyers were in such a fever of excitement as to put prices for many things to illogical heights. The words of caution against over-expansion

were taken seriously—too seriously, in the opinion of many business men. This is because the lessons of 1920 are fresh in the minds of every one. The courage of buyers may, however, return, and it is signs of this development that the stock market is evidently now awaiting.

Steel and copper shares were under particular pressure of liquidation for about a fortnight, and Steel common, twice within the week, established new low records for the year. The dips were taken advantage of by the United States Steel Corporation itself, it is understood, to buy in some of its shares in the open market. In the case of the copper shares the depression may be specifically laid at the door of uncertainties surround-

ing the price after July 1 of silver, of which most of them are large producers. The Government at that time will complete its purchases under the Pittman act, by the terms of which \$1 per ounce is paid for American silver. There is confusion as to what the open market price for the metal will be when this artificial peg is removed, and since it vitally affects the earnings of some large copper companies it is natural that unsettlement in these shares should follow.

The third cut in crude oil prices was announced early last week. This was followed by a general reduction in refined products of the oil corporations, a peculiar situation at a time of the year when consumption is the heaviest, and this development produced further unsettlement in the shares of the big oil corporations because of indications it gives of lower earnings for the last half of the year. Overproduction of oil in California, which now appears to be the crux of the oil situation, will probably be slowly adjusted by increased consumption and a moderate lessening of production. Automobile corporations, as a whole, continue to work at approximately 100 per cent. of capacity and, in the first four months of the year, there were more cars turned out than ever before in this country in a similar period. It is in the future of this industry, though, rather than the past, that the stock market is most interested and here, too, the attitude of caution prevails. It was reflected in the cancellation by some large companies of price advances which were scheduled for May 15, and in an attitude of caution in the purchase of steel, wood, leather, rubber and other materials.

Taken as a whole, the reaction in the market was a considerable one, and has possibly thrown off about the percentage of advances represented by over-enthusiasm of speculators. Compared with the rise which preceded it, however, it was modest in proportion and, thus far, can be considered nothing more than a pause in a broad forward movement, with the future depending almost entirely on the manner in which business and financial conditions unfold the Summer and early Fall. In consequence of the reaction, brokers' loans declined to approximately the low point of the year and are now about \$500,000,000 under the peak. The machinery for a continuation of healthy and active markets is at hand, awaiting the use of buyers of stocks whenever their present attitude changes sufficiently to bolster their speculative and investment courage to a point where they will again come back into the market.

## The Week in Canada

Special Correspondence of The Annalist.  
TORONTO, May 19.



CHANGES in the customs tariff and in methods of levying taxation, as announced a few days ago in the budget speech of Hon. W. S. Fielding, Dominion Minister of Finance, are characterized

rather by their innovations than by their number, although in the latter respect they are probably more extensive than anticipated.

In most of the changes affecting the tariff the United States has a more or less direct interest. This is particularly true in respect to the broadening of the preferential tariff, the increase in which is contingent upon imports from countries within the British Commonwealth being entered through a Canadian, and

not an American port. The increase in the preference is in the form of a further discount of 10 per cent. on imports of British merchandise on which the present rate of duty exceeds 15 per cent. Under this new provision, where, for example, the rate has hitherto been 30 per cent., it is reduced to 27 per cent., while the 25 per cent. rate becomes 22½ per cent.

Halifax and St. John, Canada's two principal winter ports of the Atlantic seaboard, have for some years been agitating for a regulation of this nature. In fact, there have been instances in which demands have been made in Parliament and in the press that the preferential tariff as a whole should only apply to merchandise imported directly through Canadian ports. The new additional discount, applying only to imports via Canadian ports, does not affect the regular preference of 33-1-3 per cent. which has obtained since 1900.

Last year Canada's imports from countries within the British Commonwealth via United States ports only had a value of \$6,411,403, while previously they ran close to \$12,000,000 annually, and those from all countries exceeded \$25,000,000. It will be seen, therefore, that the new provision affects less than one-half of Canada's total imports of merchandise via United States ports.

Canadian manufacturers generally are, naturally, not altogether pleased with the increase in the preference accorded British merchandise. This is particularly true of those engaged in the manufacture of cotton and woolen textiles, who were the principal sufferers from the changes made in the preferential tariff a year ago.

Except in the case of the preferential tariff, the changes announced by the Finance Minister are not, as a rule, indicative of a tendency on the part of the Government towards free trade.

With a view to encouraging what the Minister intimated was a new and promising industry—artificial silk—it is transferred from the free list to the dutiable at 10 per cent. under the preferential tariff, 12½ under the intermediate and 15 under the general. Production of copper bars or rods, of which Canada usually imports over \$5,000,000 worth annually from the United States, is to be encouraged by the granting of a bounty for a period of five years, beginning at 1½ cents a pound and diminishing from year to year until finally discontinued. The bounty, which is for the direct benefit of the copper industry of British Columbia, is limited to \$200,000 annually. The duty on potatoes imported from the United States, or from any country imposing a duty on Canadian potatoes, is raised from 20 to 35 cents per hundred pounds under the general and intermed-

Continued on Page 694

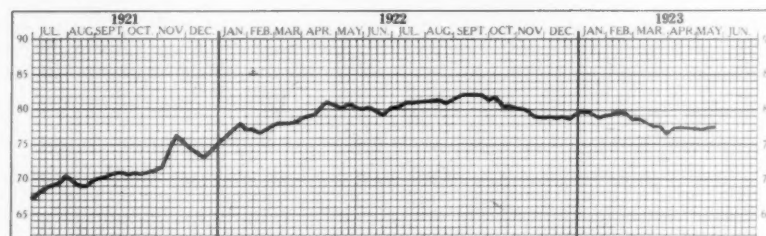


## Bonds—Trend of Bond Prices—Average of 40 Issues



BOND prices for the first time in several weeks reflected the results of a steady demand in advances which, though generally of moderate proportions, were well distributed throughout all divisions. Conditions at present confronting the prospective purchaser of fixed interest bearing obligations are rather difficult to weigh with accuracy. On one hand the erratic movements of the stock market and talk of an impending period of industrial inactivity have injected an air of caution, while on the other, evidences of declining rates for long term loans and their corollary advancing bond prices, have urged the purchase of well secured obligations at current prices. That the latter is at present the stronger influence is shown by the record of prices during the past week. One interesting argument in support of the latter was based on the curtailment of allotments against cash subscriptions to the new, 4% per cent. Treasury notes. It has been customary in similar offerings in the past to allot an amount in excess of the amount offered when very heavy subscriptions were received, and the failure to do so in this case, some large subscriptions being cut down to only 5 per cent. of the amount applied for, is held to point to an expectation of easier rates in the not far distant future. The large increases in bank deposits throughout the country as shown in the Federal Reserve report, and the more conclusive evidence of abundant funds as indicated by lower rates for call money are regarded as adding heavy support to the advocates of a strong bond market. The volume of trading was moderate and there were few large new offerings to attract attention from the seasoned issues, but, whatever the cause, the market displayed a strong tone and the general trend was unmistakably upward.

The volume of new issues was small, in spite of a general opinion among dealers that the time is opportune for new financing. There was an unusually large number of small municipal offerings, but the two largest flotations were for \$4,000,000 each, so that the aggregate was exceptionally light. Among the interesting pieces of new financing were \$3,000,000 Rome Wire Company three year 6 per cent. notes at 98 and interest, yielding 6% per cent.; \$4,000,000 Potomac Electric Power Company general and refunding mortgage thirty year Series B 6s at 101½ and interest, yielding 5% per cent.; \$725,000 City of Grand Rapids (Mich.) 4½s, due 1924-1933 and 1943, at prices yielding 4.25 to 4.35 per cent.; \$615,000 City of Galveston (Texas) 5s, due 1924-1963, on a 4.70 per cent. basis; \$270,000 Lake County (Ohio) 4½s, due 1926-1932, on a 4.70 per cent. basis; \$171,000 Franklin County (Ohio) 4½s, due 1924-1932, at par and interest; \$164,000 City of Lakewood (Ohio) 5s, due 1924-47, at prices yielding 4.60 to 4.70 per cent.; \$175,000 Wyandotte County (Kan.) 5s, due 1928, at 101½ and interest, to yield 4.60 per cent.; \$750,000 Lake County (Fla.) 6s, due 1953, on a 5.40 per cent. basis; \$325,000 Burlington (N. C.) 5½s, due 1925-1953, at prices to yield 5.10 per cent.; \$2,500,000 Midland Steel Products Company first mortgage fifteen year convertible 7s at 98½ and interest, to yield 7.15 per cent.; \$2,500,000 Kansas City (Mo.) twenty-year 4½s, on a 4% per cent. basis; \$600,000 Cincinnati (Ohio) 4½ per cent. school district bonds, due 1924-1947, on a 4.30 to 4.40 per cent. basis; \$4,000,000 City of Atlanta (Ga.) 5s, due 1925-1951, at prices yielding 4.50 to 4.35 per cent.; \$1,900,000 Oklahoma City (Okla.) 5 per cent. school district bonds, due 1934-1948, at prices yielding



## Par Value Sold on the New York Stock Exchange

Week Ended May 19, 1923

	1923	1922	1921
Monday .....	\$7,718,350	\$14,194,050	\$11,148,500
Tuesday .....	7,958,350	16,698,250	9,248,200
Wednesday .....	10,714,200	20,084,800	8,534,150
Thursday .....	9,752,000	19,785,250	9,307,100
Friday .....	9,354,300	18,222,500	9,509,700
Saturday .....	4,968,850	8,278,500	4,641,350
Total for the week .....	\$50,466,050	\$97,263,350	\$52,389,000

about 4.65 per cent. for all maturities; \$375,000 Town of Perinton (N. Y.) 4½ per cent. school district bonds, due 1923-1957, at prices ranging from 4.25 to 4.20 per cent.; \$330,000 Town of Oyster Bay (N. Y.) 4½ per cent. serial bonds at

prices to yield 4.10 per cent.; \$150,000 City of Greenville (S. C.) 5s, due 1958, on a 4.65 per cent. basis; \$600,000 Fond du Lac County (Wis.) 5 per cent. highway improvement bonds, due in various amounts from 1928 to 1942, at prices

## Review of Books

THE LONDON MONEY MARKET. By William F. Spaulding. London and New York: Sir Isaac Pitman & Sons.

THE London money market and the Bank of England, around which that market revolves, have formed themes for more or less sophisticated writers. Mr. Spaulding has added to his technical, but not over-technical, display of these worthy great institutions some account of the early days of banking, which may be read with interest even by those who have no connection with the manipulation of enormous sums of money. The author does not approach his subject with anything resembling the pompous gravity which writers deem appropriate when discussing that awesome institution known to fame as the "Old Lady of Threadneedle Street." He gossips pleasantly and leisurely, telling us as much about the old goldsmith's corporation which preceded the great bank and which was the money broker of London merchants before William Paterson laid his plans at the end of the seventeenth century for a central bank in the heart of the British metropolis.

The value of money in the London market is controlled by the Bank of England because it is the depository of the greater part of the general supply. Mr. Spaulding quotes Clare in support of this, and he points out that people who have money in other banks regard the Bank of England rate as the basis for the interest they expect to obtain. He states also that when Bagehot wrote his famous treatise "Lombard Street," ordinarily there was not enough money in Lombard Street to enable all bills to be discounted without help from the Bank; but with the rise of the joint stock banks the influence of the Bank of England declined somewhat, and in normal times the market is able to absorb most of the acceptances offered. So much so, indeed, that the Bank of England has purchased bills from its own customers at open-market rates. That the Bank is the final arbiter is not denied by Mr. Spaulding, and its power at critical periods is indisputable.

On gold movements there is a lucid explanation delivered before a committee—presumably of the House of Commons

—on currency and foreign exchange. It was shown that when the foreign exchanges were favorable to London, that is to say when the balance of trade was in favor of England, gold flowed freely into that country. When the balance of trade was unfavorable and the exchanges were adverse, it became profitable to export gold. The would-be exporter bought his gold from the Bank of England and paid for it by a check on his account. The Bank obtained the gold from the Issue Department of the Bank in exchange for notes taken out of its banking reserve, and the result was that its liabilities to depositors and its banking reserve were reduced by an equal amount; the ratio of reserve to liabilities consequently fell. If the process were repeated sufficiently often to reduce the ratio in a degree considered dangerous, the Bank raised its rate of discount, and this caused money to be left in London instead of its being remitted abroad. Money was also attracted from abroad to take advantage of the higher rate, and thus the outflow of gold was checked and the stream oftentimes reversed.

Since the termination of the war the changes in the Bank rate have been regarded with more than usual respect. Not many months ago, Sir Charles Addis, a Director of the Bank, and who is well known on this side of the Atlantic, stated that a rise in the rate is the danger signal, the red light warning the business community of rocks ahead on the course in which they are engaged. A fall is the green light, indicating that the coast is clear and that the ship of commerce may proceed on her way with caution. The action of the rate has been obstructed by the adverse circumstances of the peace, but its efficiency for ultimately producing the financial result desired remains unimpaired by anything that has happened during or since the war.

To gain a thorough knowledge, unclouded by severe abstractions or mysterious metaphysics, of the London money market we warmly commend to students of economics a careful perusal of Mr. Spaulding's able

yielding from 4.40 to 4.60 per cent.; \$1,000,000 Mesaba Cliffs Iron Mining Company 6 per cent. serial gold notes, due 1926 to 1930, at 100 and interest.

Municipal bonds were very quiet. The large number of new offerings of small municipalities has undermined, for the time being at least, the demand for outstanding issues, but prices for the latter were firm. Obligations of small communities, which in most instances are not legal for trust funds and savings banks, usually sell at prices returning a much higher yield than those of their larger neighbors. They are, however, generally regarded as sound, and as they bear the same tax exemption features as the high-priced issues, they naturally attract the funds of the investor to whom legality is of no importance. Trading in Liberties was active, but price changes were confined within narrow margins. The Third 4½s lost a small fraction as a result of competition with the high yield obtainable from the new 4½s, but the First, Second and Fourth 4½s all gained about ½. The new 4½s were quoted at a premium of ¼ all week.

The market for railroad bonds, especially the underlying obligations of the stronger roads, was active and advancing prices were the rule. It is generally conceded that even if the tendency in industry is toward smaller production, the curtailment would not be enough to seriously affect the service of these bonds, and meanwhile reports of traffic handled are breaking all previous records. Atchison, Topeka & Santa Fe, general mortgage 4s gained a point to 88½. Chicago, Burlington & Quincy refunding 5s rose ½ to 99½. New York Central 3½s jumped 2½ to 75½. Northern Pacific 4½s advanced 1½ to 86. Pennsylvania general 4½s rose ¾ to 91½. Union Pacific first 4s gained a fraction to 90. Reading general 4s lost ½ to 86½, but that was probably the result of a reaction from their sudden advance during the preceding week. A steady climb from their low price of about 90 to a present quotation of 98 over a period of about a month on the part of Carolina, Clinchfield & Ohio 6s was the forerunner of the announcement published last Friday that that road had been leased for 99 years by the Louisville & Nashville. The terms of the lease were not published, but the sound economics of the proposition are very evident. The Clinchfield, a small and comparatively young road, should be greatly strengthened, as it obtains an outlet for its chief traffic, coal, through the powerful Atlantic Coast Line system at Charleston and Savannah.

The larger road, on the other hand, has had only a small amount of coal traffic, about 6 per cent. of its total tonnage, while through this practical consolidation its percentage of that valuable traffic will doubtless be much increased.

The public utility list was rather dull but the underlying tone was strong and the general trend upward.

Industrial bonds were subject to widely divergent forces and their price changes were highly irregular, but in this class too the trend of the seasoned, high-grade issues was unmistakably toward higher levels.

Foreign Government issues as a whole were strong, but the tone of optimism, so prevalent during the preceding week, resulting from expectation of a satisfactory reparations settlement at an early date, was not so much in evidence. Czechoslovak 8s, in response to the more general belief in the stability of that new nation, gained a point, to 94½; French 7½s and 8s each advanced fractionally; United Kingdom 5½s of 1937 lost ½, to 103½; Bolivian Republic 8s, after having been stationary at 90 for about a month, climbed 1¼, to 91½; Dutch East Indies 5½s rose 1½, to 92, and both of the 6 per cent. issues gained fractions.

Continued on Page 699



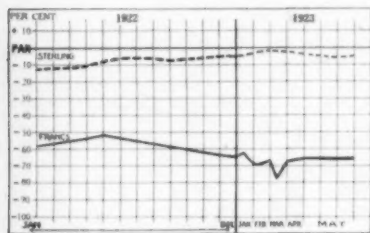
## Foreign Exchange:

	Week's Range		
	High	Low	Closing
Pound Sterling	\$4.63 <sup>3</sup> / <sub>8</sub>	\$4.61 <sup>7</sup> / <sub>8</sub>	\$4.62 <sup>5</sup> / <sub>8</sub>
Francs	6.69 <sup>1</sup> / <sub>2</sub> c	6.62 <sup>1</sup> / <sub>2</sub> c	6.66 <sup>1</sup> / <sub>4</sub> c

TRANSACTIONS in the foreign exchange market, because of the unsettled state of Franco-German relations, declined to a small volume last week. Prices at the end of the week were not much changed from those at the end of the previous week. There were moderate recoveries in two or three of the principal exchanges, but these were followed by periods of dullness in which practically all of the gains were lost. As far as speculators are concerned, they appear to be fearful of the consequences of the present state of unsettlement.

Great Britain has completed the arrangement of a balance here to extinguish her forthcoming obligation to this country, amounting to approximately \$80,000,000, and this was done recently through the aggressive sale of sterling, which brought it down about seven cents from the top, and the coincident purchase of dollars in the New York market. It is a subject of speculation in the financial district whether or not the British Government has taken advantage of the clause in her contract with our Government whereby she may pay in Liberty bonds at par. The majority of Liberty issues, particularly those which the British Government would be most likely to purchase in the open market, have been selling at approximately a 2 per cent. depreciation from par and, since payment in these bonds at this depreciation, taken in at par, would represent a saving of some \$2,000,000 to \$3,000,000, it is unlikely that such an opportunity was overlooked.

It is evident that German bankers and the German Government are having only moderate success in support of the mark, which is selling at approximately 22 cents for 10,000, within 2 cents of the lowest point at which this exchange has ever sold in its history. Brave statements come by cable that the Government is determined to throw all its resources behind the movement to stabilize the mark, but either the flood of paper money has become too large to be dammed by such a supporting expedient or the efforts at stabilization are but half-hearted ones. The mark, particularly since the failure of current rep-



The Range of Discount on Sterling and Francs.

aration negotiations, has been nervous and erratic, and has trended definitely downward. The weekly Reichsbank statement throws very little new light on the question, but it does show a steady decrease in the deposit of the institution's gold reserve with foreign banks, supposedly for stabilization purposes. Since the early days of March 74,000,000 gold marks, or \$17,600,000, have been thrown into the international exchange caldron in an endeavor to quench the fire. The paper circulation, while not as large as in some previous weeks, still keeps up at a fantastic rate, and closely approaches the seven trillion mark.

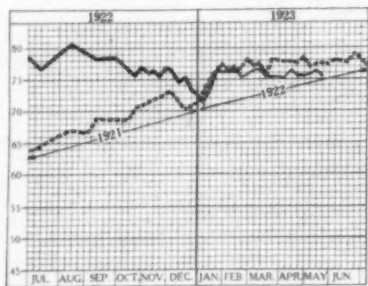
An interesting development in the foreign exchange market last week was the sharp rise in the Greek drachma. This is reported to have been caused by the favorable construction placed on the negotiations under way in London for a

loan to that country, and by buying in Athens by Greek nationals who have balances abroad. Removal of most of the governmental restrictions on exchange dealings and a general improvement in the financial outlook of the country caused a revision of sentiment which resulted in a rush of foreign currency offerings in Athens for the transfer of foreign currency into the drachma.

## Money:

	Week's Price Range	
	Call Loans	Time Loans 60-90 Days
Last Week	4 <sup>1</sup> / <sub>2</sub> @4	5 <sup>1</sup> / <sub>4</sub> @5
Previous Week	5 @4 <sup>1</sup> / <sub>2</sub>	5 <sup>1</sup> / <sub>4</sub>
Year to date	6 @3 <sup>1</sup> / <sub>2</sub>	5 <sup>1</sup> / <sub>4</sub> @4 <sup>1</sup> / <sub>2</sub>
Same week, 1922	3 <sup>1</sup> / <sub>2</sub> @3	4 <sup>1</sup> / <sub>4</sub> @4
Same week, 1921	7 @6 <sup>1</sup> / <sub>2</sub>	6 <sup>1</sup> / <sub>2</sub>

## THE POTENTIAL SUPPLY



Ratio of total reserves of the Federal Reserve System to deposits and Federal Reserve note liabilities combined.

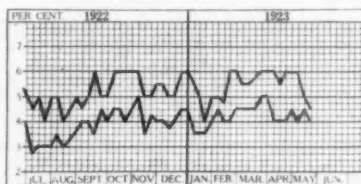
THERE is only a moderate demand for money at present and, while rates show no relaxation from the new level to which they declined the previous week, still in other and important ramifications of the market there is a disposition to believe that borrowers hold the balance of power and that, possibly, before the turn of the half year, some further relaxation will be noted. Business and industry are not using up as much capital as they were the first quarter of the year, when operations were at the peak. This applies principally to credits used for the purchase of raw materials and materials in process of manufacture. Banking loans of this class declined sharply and this money is seeking a new outlet. The spirit of caution which permeates business has extended to banking interests and they are going ahead more slowly in the granting of new accommodations. The tremendous shake-out which took place in securities of all sorts made the credit demands for Stock Exchange funds lower and loans on Stock Exchange collateral are at the moment considerably lower than they were at the peak, which was in the middle of March.

One may form a good idea of the condition of the money market, particularly the call money market, when the so-called outside market for call funds develops, as it does now and then, when there is a plethora of funds in the Street seeking employment. This outside market is a private arrangement between borrowers and lenders, in which an agreement is made to lend the money at, say,  $\frac{1}{4}$  to  $\frac{1}{2}$  per cent. lower than the formal Stock Exchange rate and, in many cases, the loan is further safeguarded by an agreement that it may be retained for a stated period, say, eight, ten or twenty days, the renewals to be made each day at something like  $\frac{1}{4}$  or  $\frac{1}{2}$  per cent. below the posted rate. But in all directions the market is dull and rates show little of what is actually taking place in business today.

Call money ruled at approximately 4 $\frac{1}{2}$  per cent., with time money at 5 and 5 $\frac{1}{4}$  per cent., dependent upon maturity, with commercial paper at 5 per cent. and prime ninety-day acceptances at 4 $\frac{1}{4}$  to 4 $\frac{1}{2}$  per cent. One of the indications from which it may be inferred that there is a tremendous backlog of funds in the country seeking employment is the large over-subscription to the new 4 $\frac{1}{2}$  per cent. Treasury notes

of Series B, 1927, dated May 15, 1923, and maturing March 15, 1927. Subscriptions of \$1,000,000,000 were received by the Treasury Department. The exchange of Victory 4 $\frac{1}{2}$  per cent. notes for the new Treasury 4 $\frac{1}{2}$ s was large and as to the cash subscriptions, it has been necessary to cut down the allotments. The total will be held down, Secretary of the Treasury Mellon announced, to approximately \$3,000,000 or thereabout. In making allotments, preference was given to subscriptions in amounts of \$100,000 or less, and allotments on larger subscriptions were cut down to not exceeding 10 per cent.

The weekly report of the Federal Reserve Bank presents a curious and complex situation, in that rediscounts for the twelve Federal Reserve banks as a whole advanced sharply, while those of the New York district declined even more sharply. Total bills on hand for the system as a whole now amount to \$978,940,000, as compared with \$962,009,000 the previous week, while those of the Federal Reserve Bank of New York declined from \$255,568,000 the previous week to \$228,852,825 last week. Such a perplexing report can only be explained by the fact that the New York discounts were the first to rise, reflecting accurately the fact that this industrial centre first felt the effects of the wave of prosperity, before it had gotten into the interior and that, conversely, the slackening in buying in all lines is also first felt here. In other directions, too, the statements of the banks as a whole, as compared with the statement of the Federal Reserve Bank, were considerably at variance. The ratio of total reserves to deposits and Federal Reserve note liabilities combined of the system declined from 76.1 per cent. in the previous week to 75.3 per cent. last week, while for the New York



Range of the Call Loan Rate.



Range of the Time Loan Rate.

Bank an advance was noted from 83.3 per cent. the previous week to 84.1 per cent. last week, mainly due to the decline of approximately \$4,000,000 in Federal Reserve notes in circulation, and to the fact that gold reserves are seeping back to this district from the interior, the total gain in this respect amounting to about \$32,000,000 last week. This represents gold which was employed in other sections of the country and is now coming back to the central depository. These changes are more or less meaningless because of the very high ratio of the system, now only 2 or 3 per cent. lower than the year's best figure, and because of the fact that the resources of the Federal Reserve have been scarcely scratched and that, in the main, private capital financed the business and industrial expansion which took place. Loans of member banks reached their peak about the middle of April and, while the contraction in purchases of raw materials and of materials in process of manufacture was not so great as to be apparent immediately in the loans of individual banks, still a resume of present figures, compared with those of, say, the middle of April, reflect accurately that expansion has been stopped, temporarily at least. There is yet, however, no considerable decline in individual bank loans, although it is evident that there will be within the next month or so because many accommoda-

tions, advanced to take care of the greatly accelerated business and industrial operations of the first quarter of the year, will not be renewed at the present volume and will either be canceled entirely or considerably scaled down, in view of present trade uncertainties.

THE outlook for the money market is for a moderate relaxation in rates, depending almost entirely on the manner in which business keeps up until the turn of the half year, and with the future after that very largely dependent upon the attitude of buyers. It now appears possible that the moderate slackening in demand for goods and services will be but a temporary one, in view of the fact that so many agencies have set in motion machinery to counteract what, for a time, threatened to be a general "buyers' strike." If this is successful, and orders for materials of all sorts develop after the half year is ended at a pace comparable with that established in the first quarter of the year, current rates for money would probably hold and there might be a return to the moderately high figures which prevailed before the present lull in buying. If the lull continues there will probably be a further easing in the rates, particularly because banking institutions will again be anxious to invest funds which have been so lucratively employed since the Fall of last year.

Comparatively unimportant changes were shown by the foreign bank statements last week. The Bank of England ratio of reserves was slightly lower at 19.44 per cent., on account of an increase of approximately £5,000,000 in deposit liabilities. This increase offset a reduction of £300,000 in circulation. The changes principally reflect the recent hardening in the London money market, which came at a time when the issuance of new certificates was heavy, and which caused renewed borrowing from the State.

The report of the Bank of France for the week shows that persistent effort is being made to reduce the outstanding circulation, and this effort, apparently an honest one, is in striking contrast to that of Germany. Last week the reduction in circulation was 271,934,000 francs, and brought the total to the lowest figures for the year. The currency has now been cut by 1,130,000,000 francs since April 5, when the high point of the year was reached. This was accomplished in accordance with the rule imposed by the Government on itself, and was effected to a large extent by paying off the State's debt to the Bank with the proceeds of the new Government loan. In contrast with the continual expansion and watering of Germany's financial system, the continued reduction of France's circulation has aroused a great admiration all over the financial world.

## Iron and Steel:

## The Situation to Date

End of April, 1923.

United States Steel orders, tons. 7,290,509  
Daily pig iron production, tons. 118,252  
Monthly iron production, tons. 3,547,551  
Pig iron, Bessemer, at Pitts., ton. \$31.00

THE situation in the iron and steel industry, one of the best barometers of trade this year, shows production going ahead at possibly the highest rate in the history of the industry, with new business coming in in only moderate volume and evidently not at a sufficient pace to keep the mills going at their present ratio of operation after back orders are thoroughly cleaned up. The disposition is to push production still higher and to get as much out of the mills as possible. The industry is producing at the rate of 92 to 93 per cent. of capacity. The capacity of the steel mills was increased during the war by about 40 per cent., so that production



shows comparative figures out of line, but, at the same time, gives a good idea of the expansion in industry and the pressure under which it is now working.

Prices are firm, considering the attitude of buyers in the market for new materials, and, while they are not at the year's peak, they are only slightly below that figure. No sudden decline in the present price schedules is anticipated. There were reports last week that there had been sharp cuts here and there in some lines. There were sales of bars at 2.40 to 2.50 cents a pound, representing a concession of \$2 a ton for some makers; and in the Pittsburgh district prices of Bessemer, foundry and malleable grades of pig iron declined \$1 to \$3 per basic ton.

One authority places the week's composite figure at fourteen iron and steel products at \$47.68, compared with \$47.70 last week, and notes that it is the first time this year that a decline is recorded in its composite averages. Another authority places the composite price of finished steel at 2.789 cents a pound, which represents a recession of 79 cents per gross ton from the peak of the present movement, reached in the fourth week of April. Due to decline; at Pittsburgh, pig iron dropped from \$30.79, which prevailed for four weeks, to \$29.29 per gross ton, but at this figure it is still \$5.66 above the price one year ago. The attitude of buyers for the next three or four months will, apparently, gauge price schedules for the third and fourth quarters. Thus far the attitude of buyers is one of extreme caution, but the industry is unconcerned over this and declare that there will be a renewal of bookings after a time, in which, possibly, further economic readjustments will be made.

The greatest slackening took place in materials for building construction, automobiles and similar lines. In the case of building construction, 12,000 tons of fabricated steel contracts were let last week, three-quarters of them for private enterprises, while 16,700 tons of fresh inquiries are in the market, with only 1,200 tons for private work, the balance being for New York subways and other public works.

Railroad demand again looms up, as it did last Fall. The railroads of the country are far behind in repairs and new work, and in the manner in which they continue to take steel of all sorts forms one of the bright spots in the industry. The leading systems of the country are reported to have placed in excess of 300,000 tons of steel with Western mills for last-half-of-the-year delivery, of which the Southern Railway purchased 30,000 tons. Railroad car buying, however, fell off sharply. Car manufacturers are booked up for months ahead and buyers and sellers are satisfied to let the situation unfold thoroughly before placing new business on the books.

Recent cuts in crude oil prices hastened drilling operations and this was reflected in the demand for supplies, particularly pipe. In this instance, too, mills are operating almost at capacity and welcome the moderate cessation of demand. Ingot production is running 225,000 tons a month higher than the record-breaking figures of March, and it is expected that the total production figures of other lines of steel manufacture will show correspondingly good results.

The foreign situation in iron and steel shows little change. British exports in April amounted to 386,957 tons or nearly 5 per cent. more than in January. British makers of iron and steel have reaped less advantage from the deadlock in the Ruhr Valley than they had anticipated.

In other metal lines the price recessions have been more drastic. Copper is quoted at 15½ cents to 15½ cents, or two cents per pound below the peak reached late in March. Manufacturers of finished copper and brass products were compelled to reduce prices in some cases as much as 1½ cents a pound. Buyers have left this market flat and

depressed, to await further developments in price schedules before placing orders for work, in some cases, at least, already under way. Total exports of copper to all countries in May, thus far, are 4,286 tons. Quiet reigns generally in the other metals. The premium for prompt deliveries continues in the tin market, but this is almost the only metal market in which premiums are paid. In such lines as antimony, graphite, manganese, tungsten, lead and quicksilver moderately lower prices are quoted by most dealers and, while trading is not active, the market is no longer a seller's market.

Germany still gets the bulk of the export business, but her buying is complicated by the declines in the mark.

The labor situation does not show much improvement. It was rumored in the financial district last week that another advance is to be made by the United States Steel Corporation, to go into effect July 1. This lacks official confirmation, but, on the other hand, there is serious consideration of the subject by the leading makers. The reopening of outdoor work has been a severe drain this year, and many of the mills are experiencing difficulty in retaining their full complement of employees even at the higher wage schedules recently granted. The iron and steel industry will probably take a prominent part in agitation for a relaxation of the present rules of immigration before the end of another year. One interesting suggestion made was that iron and steel manufacturers be permitted to import laborers from those countries which have not exhausted their quota, these laborers to remain in this country, under bond, until the situation improves, and it would not prove at all a surprise should this situation be carried to Washington for consideration there. Some of the larger companies are trying experiments with all sorts of labor. One of them brought a large number of Mexicans to this country and another filled vacant places with negroes, but thus far these experiments have not been particularly successful.

## Grain:

Week's Price Range

	WHEAT.		CORN.		OATS.	
	High	Low	High	Low	High	Low
May	\$1.20½	1.16	.81½	.77	.43½	.40½
July	1.18½	1.13½	.82	.77½	.43½	.40½
Sept	1.16½	1.12½	.80½	.76½	.42	.39½

**M**ODERATELY lower prices for grain were the rule last week and this apparently was caused by the recent violent dip in prices, and by the fact that the farmers are again in the fields and the outlook for a good crop is much better. The movement from primary points fell off sharply and the market appears to be marking time until new developments unfold or buyers come into the market for sufficient amounts of grain. The week's export business was vigorous and this, coupled with the fact that the weather in the belt was more favorable, left the markets in a somewhat feverish condition, with prices moderately lower than at the end of the previous week.

Primary points are now estimated at 10,178,000 bushels, or 19 per cent. less than the previous week and 23 per cent. under the corresponding week last year, the volume being the smallest for this time of the year in more than five years.

After the break which carried wheat down approximately 11½ cents from the peak prices last month to the low of last week, it is a natural development that the market mark time, at least until the forthcoming crop estimates are published and a better idea may be gained of the condition and size of the new crop. This will have considerable effect on the market price for the old crop for the rest of the year. Large amounts of wheat and corn were liqui-

dated during the decline, some of them at a large loss. This grain filtered into consumer's hands or into hands from which it may be expected to reach the hands of consumers. Many in the grain market are of the opinion that it was a very good thing for the market that these large blocks of speculatively held grain were finally broken up, since they no longer are in the impossible position of hanging over the market, waiting to be sold at a time when quotations are favorable.

Just now the main inquiry appears to come from those who are now and then recovering short lines, sold for the decline, and moderate buying by foreign and domestic consumers, who, as in many other commodity lines, are following a more or less hand-to-mouth policy in purchasing, which gives the market a narrow and unsettled appearance.

**C**ONDITIONS surrounding the Winter wheat crop were not particularly good of late, although reports come from the Department of Agriculture that the week's weather was the best of the year for the growing crops and that, in many sections, they have got a splendid start. Estimates on prospective yields are commencing to filter and, in the majority of cases, they are lower than last year and considerably lower than the five-year average. This is ascribed largely to dry weather earlier in the season and to the fact that crops at that time were more or less retarded. From Kansas comes the report that the prospective yield is estimated at five to seven bushels to the acre, compared with fifteen to twenty bushels a month ago. This does not apply to the whole belt, but merely to some sections which were hard hit by the dry weather.

The shipping situation, as far as grain is concerned, has improved rapidly in the last two or three weeks. This may be attributed partly to the falling off in the grain movement. The grain situation generally on Western roads is better, and all of them are catching up on their back orders. Eastern roads are handling 15 to 20 per cent. more business than last year and are short of cars. Grain is being rushed from Northwestern Canadian ports to Eastern ports and boats are largely engaged in the ore and coal traffic, to the exclusion of large grain shipments from Lake Michigan to Eastern ports.

Grain exports from the United States last week amounted to 6,120,000 bushels, compared with 4,601,000 bushels the previous week. However, this represents grains purchased possibly three or four weeks ago, and does not account for the considerable purchases made by foreign consumers in the recent drive on commodity prices. It would not be surprising if the grain movement showed considerable improvement, at least until the end of June. The shipments of wheat last week were well over the 2,500,000-bushel mark, and have not been exceeded at any time prior to the week of March 3.

There was a report last week that Germany had purchased a cargo of new Winter wheat, the first such sale announced this season. The international trade in grain, however, is not a vigorous one and buyers are content to await reactions. Under normal conditions there are about 20,000,000 bushels of the new crop sold under contract at this season, whereas so far practically no business at all has been done in this line by foreign buyers, and it was the belief last week that this purchase by Germany marks the entrance of foreign buyers of grain, possibly on a moderately large scale.

Sentiment in the grain trade is more or less bullish, in the belief that the reaction drove grain prices down too far and that they are entitled to a moderate recovery. However, there is nothing sufficiently impressive in the news to bring sustained buying and, naturally, the market is more or less in the doldrums.

## Cotton:

Week's Price Range

	High	Low	Closing	Net Change
May	27.02	25.42	26.93	+1.68
July	25.68	24.25	25.43	+1.33
October	23.48	22.52	23.10	+.65
December	23.05	22.17	22.70	+.60
January	22.79	21.90	22.42	+.65
March	22.75	21.02	22.42	+.61

**C**OTTON prices churned about considerably last week, a natural consequence of the hysteria which has recently ruled the market in its sudden decline from the year's best prices to 6 to 7 cents below the top. Prices at the end of the week, however, did not exhibit any startling changes from those at the close of the previous week.

The factors of greatest depression in the market for raw cotton are the lack of snap in the finished goods market, the apathetic attitude of buyers of cloth and the fact that this market is more or less in the doldrums. Crop statistics have somewhat lost their force, and it is the attitude of buyers in the cloth market to which most attention is paid. This was reflected in slackening of production in the Fall River district and in some sections of the South, which only recently got under way, because the figures for the full month of April, as announced by the Bureau of Census, report a greater number of spindles in active operation in that month than ever before. They number 35,515,000, compared with 31,389,000 spindles in April, 1922. The fact that some of the important mills adopted a four-day week led to the conclusion that possibly the figures for April, 1923, will represent the peak of the year. The number of spindles active in April beat the March record, the previous high, by more than 15,000.

The figures on cotton consumption are interesting because they reflect not only a greater but an earlier consumption of old-crop cotton than last year. The total for the month was 577,000 bales, against 442,000 the corresponding period last year. This brings the total for the season up to 5,040,000 bales, as compared with 4,446,000 last year. For the whole season ending Aug. 1, 1922, the net consumption was 6,500,000 bales, including linters and foreign cotton, and it is a fair assumption that the total this year to Aug. 1, 1923, will exceed that by a considerable figure. Exports are now more than 600,000 bales behind last year's movement.

Foreign spinners were moderate purchasers of cotton in our markets the last few weeks. England was the biggest buyer on the reactions, but Germany, too, bought cotton here, and there is expected a sharp jump in export figures when the actual shipments are made later in the year. English spinners have since the first of the year protested vigorously against what they contended was the abnormal price of cotton in the open market, and their purchases were on the hand-to-mouth order. The recent decline in prices from approximately 31 cents to a point below 25 cents per pound gave them the opportunity again to take up contracts on the breaks. It is rumored that British purchases were large, although they cannot be checked up until shipments are made. Some of these contracts will be resold before the cotton can be delivered, but, in the main, this cotton will probably be taken out of the market.

Mill buying of the late months has been resumed. This was mostly by the large and important operators, who proceeded cautiously, and only have enough mill stock on hand to take care of present requirements. They are now preparing for Fall spinning and laying in their supplies of raw materials.

The attitude of buyers is being watched with much concern in the cotton trade. A few months ago the impression was general that American mills would pay high prices for raw materials without restricting production. It now develops that the whims of the ultimate



consumer were not fully reckoned with. It remains to be disclosed how far the curtailment will proceed and whether or not recent mill activity, which put production in March and April at the highest figures in the history of the industry, has resulted in overproduction; or if not in overproduction as such, then in the out-turn of more goods than consumers will take at this time.

Weather conditions in the belt are decidedly irregular, but at the latter part of the week tended to the favorable. A large amount of replanting was necessary this year, but from most sections of the country come reports that the young plant is in good condition, and that in consideration of the increased acreage (about which no accurate figures are yet available) the out-turn will be a large one. The labor situation does not show any improvement, and the exodus of colored laborers from the South continues at an alarming rate. Some strenuous organized efforts, through the granting of higher wages as well as through improvement in living conditions, are being made at many agricultural centres to hold these workers in the South.

## Textiles:

Week's Price Range		
Spot Printcloths	Open	Close
39-inch 68-72s .....	11 <sup>3</sup> / <sub>8</sub> c	11 <sup>3</sup> / <sub>8</sub> c
38 <sup>1</sup> / <sub>2</sub> -inch 64-60s .....	9 <sup>7</sup> / <sub>8</sub> c	9 <sup>7</sup> / <sub>8</sub> c

FURTHER reports of curtailed production, more especially in cotton goods, marked last week in the textile trades, and there was a growing tendency to believe the good business of the early part of the year to have been based, so to speak, more on sand than on rock. In other words, the feeling is growing in the cloth industries that the reported prosperity of the country is about to suffer a severe setback as a result of a combination of things. Not the least of these is the attitude of labor in practically all lines of business.

The week in the cotton goods brought forth further evidence of the belief of prominent manufacturers that it is unsafe at this time to base advance prices for such merchandise on cotton higher than 25 cents a pound. This evidence was in the form of the repricing of denims, by the largest manufacturers of them in the world, at the levels which prevailed last January. The goods in question were priced for delivery during the last half of June and all of July and August, and the entire production of them for that period was taken up by buyers in about twenty-four hours. The new prices were based on 23 cents for 2.20-yard white back goods.

Other lines of denims were also priced on a similar basis, and their production was rapidly bought up by buyers. The significance of the 23-cent price is plain when it is considered that only recently 25 cents a yard was obtained for shorts and seconds, while the former figure applies to prime, full-length goods. Denims, however, were the bright spot of a market that otherwise was distinctly "draggy," and makers of other varieties of heavy cottons were planning curtailment of production to avoid piling up a surplus and at the same time conserve the low-priced cotton they might happen to own.

The week was a kind of on and off affair with printcloths and other unfinished cottons. The ups and downs of cotton checked buying for the most part, though there was some improvement toward the close. Buyers paid 11<sup>3</sup>/<sub>8</sub> cents for spot 39-inch 68-72 printcloths on Friday, with 38<sup>1</sup>/<sub>2</sub>-inch 64-60s moving at 9<sup>7</sup>/<sub>8</sub> cents for prompt shipment.

Developments of importance in the woollens and worsteds trade were lacking last week. There was a noticeable falling off in the amount of cancellations received by the manufacturers of men's

suits, and the feeling was reflected that there would be a renewal of the call for this merchandise with the approach of the early Fall. Overcoatings continued to "ride high," with little change seen in the dress goods end of the industry.

Dropping quotations for raw silk had the effect of causing buyers of the fin-

ished merchandise to operate even more cautiously than for some time, apparently in a desire to take advantage, later on, of any reduction in prices that might result from the slump. This was especially true of the lines that have been opened for Fall, except in such cases where the novelty of the weave or color of the merchandise played a greater

part in its selling price than the actual silk it contained. In the Japanese "raws" Sinshiu No. 1 closed at \$8.75 a pound, or a decline for the week of 50 cents.

The linen trade experienced another of "those weeks," with little interest shown by buyers and even less by sellers when requests for a further shading of prices were received. Features were altogether lacking.

Substantial declines in the prices of both light and heavy burlaps were seen here this week, under the influence of a weaker market at Calcutta. Labor troubles at Dundee have reached the point where the jute mill owners have set a lockout for the last week of this month. About the only things of interest in the past week's transactions in burlaps here were the inquiries received from South American sources and the reported curtailment in short selling on the part of speculators.

A HISTORY OF COMMERCE. By Clive Day, Ph. D. New York: Longmans, Green & Co.

IF history be teaching by example, students, for whom this book is evidently provided, possess an opportunity for broad acquaintance with commercial developments from the earliest ages. Dr. Clive Day depicts in simple but vivid colors the beginnings of commerce, from the prehistoric period down to the end of the World War. There is no attempt at what is understood as "fine writing"; what we have is a clear, succinct narrative, easy to follow by a high school pupil and capable of appreciation by more sophisticated readers. We have had to deal in THE ANNALIST with many volumes devoted to descriptions of commercial relations in olden days, but Dr. Day's work is the only one which travels over a plain track and which sets out the story of commerce so that it may impress itself on the memory as would a good textbook. It is this characteristic which gives it a value of which teachers of primary economics should not fail to avail themselves.

Perhaps the most interesting chapters in the history are those devoted to the progress of American commerce since the Revolution, and the young men and the young women who ponder on these pages will be filled with pride and a stimulus to emulate the captains of industry, past and present, whose efforts have placed the United States first among the great nations of the earth. It must be understood, however, that there is no Chauvinism in Dr. Day's statements. He deals with facts without any spread-eagleism and he metes out to European nations the measure of recognition which a true historian should bestow. He directs attention to the circumstance that, after the Revolutionary War, France found that the Americans ceased to buy her manufactures, and flocked for trade to the English markets. The French merchants were puzzled by this attitude and complained that the best part of American custom went to English merchants. The consequence was that France put up barriers to protect her own markets. Great Britain is still leader in our trade with foreign countries and with Canada, the value of United States commerce with these two members of the British Empire approximating one-third of the total of our foreign trade.

While students will no doubt turn with avidity to the highly interesting chapters Dr. Day gives on ancient and medieval commerce, we commend to their close study Part III. of this history, which treats of many important themes such as the development of economic organization, credit and crises, the commerce of Spain, Portugal, France, the Netherlands and other countries, and the details of English export and import trade. Dr. Day not only understands his subject thoroughly, but he has the faculty, not so common among college professors as may be imagined, of enchain- ing the rapt attention of those he intends shall profit by his labors.

## The Week in Canada

Continued from Page 692

iate tariffs and from 12<sup>1</sup>/<sub>2</sub> to 20 cents under the British preferential tariff. The duty on raisins and dried currants, imported under the intermediate and general tariffs, is increased from 2-3 cent to 3 cents but is made free under the preferential tariff. The avowed object of this is to create a condition that may induce Australia to seek the negotiation of a preferential trade agreement with Canada, that commonwealth being desirous of securing export markets for its currants and raisins. Canada annually imports between five and six million pounds of the former and nearly thirty million pounds of the latter—mostly from the United States. Hatters' plush of silk and cotton and hat bands are no longer to be on the free list. With a view to encouraging the growth of hemp, a graduated bounty is to be given manufacturers of yarn or twine produced from home-grown hemp. Duty on refined sugar is reduced 50 cents per 100 pounds, and, while the refiner is afforded compensation in a proportionate reduction in the raw description, on the other hand, when the cost of sugar at the point of shipment is more than 8 cents a pound the dumping clause of the Customs act does not apply in respect to its importation.

As compensation to manufacturers of sparkling wines, whose industry is somewhat menaced by the commercial treaty recently negotiated between Canada and France, the excise duty on this commodity is reduced from \$3 to \$1.50 per gallon. The sale of wine of Canadian production not being on the prohibited list, as is the case with beers and liquors, the industry is passing through a period of expansion, which the Minister evidently does not propose to discourage.

In respect to the sales tax, the Government has decided on a radical change. Last year this tax was collected piecemeal, manufacturers and merchants each bearing a percentage. This was unnecessarily burdensome and it has been decided to levy the tax at the source of business—the manufacturer and the importer, the amount being 6 per cent. Business men generally advocated a turnover tax but this the Minister intimates he was unable to accept.

That Mr. Fielding has not yet abandoned hope of securing freer trade between Canada and the United States is evident. In the first place, he proposes to place on the statute book a standing offer—much after the manner that the Government of Sir John Macdonald did in 1879—to the effect that when the President of the United States, under authority of the tariff act of 1922, reduces the duty on cattle, wheat, wheat flour, oats, barley, potatoes, hay, onions, turnips and fish, the Canadian Government shall by Order in Council make corresponding reductions in similar commodities imported from the United States. Still another clause which he proposes to put into the tariff laws of the Dominion is this: "The Governor in Council may authorize any Minister of the Crown to enter into negotiations with any authorized representative of the Government of the United States with a view to making a commercial agreement between the two countries on terms that may be deemed mutually beneficial. Any agreement so made shall be subject to the approval of the Parliament of Canada."

Under the Canadian system of Government, the changes in the customs

tariff go into operation concurrently with their presentation to the House of Commons. That, however, does not prevent either the submission of amendments or the delivery of lengthy speeches. But only such amendments as are acceptable to the Government pass the House. This week the Progressive Party, which controls over sixty seats in the House, introduced an amendment utterly disapproving of the Government's policy as expressed in Mr. Fielding's budget speech, and demanding among other things, (1) an immediate and substantial reduction in the tariff, particularly in the necessities of life and the implements of production; (2) an immediate increase in the British preference to 50 per cent. of the general tariff; (3) reciprocity in trade with the United States as outlined in the reciprocity agreement of 1911. Were the Conservative Party—the second largest opposition group in the House—to join forces with the Progressives, the Government would undoubtedly be defeated. But of this there is not the slightest possibility for, although the Conservative Party is, on general principles, more strongly opposed to the Government than the Progressive, yet the fiscal policy of the latter, as enunciated in the amendment, is the antithesis of their own, and so, when the issue comes to a vote a few weeks hence, the Conservative opposition will be found rallying to the support of the Government.

SURETY BONDS: NATURE, FUNCTIONS, UNDERWRITING REQUIREMENTS. By Edward C. Lunt, A. M. New York: The Ronald Press Company.

THE contents of this useful compendium are explained by the title, and it is hard to predicate who does not take an interest in the business of which it is an exposition. Everybody is supposed to understand the mysteries of bonding and yet on examination few men could give an acceptable explanation of its many ramifications. The author is careful to state that, in addition to showing for what purpose the bond serves generally, he has laid down in detail the considerations and principles controlling underwriting. As Mr. Lunt is Vice President and head of the Bonding Department of the Fidelity and Casualty Company of New York, it is not unreasonable that he should be able to provide a full and accurate account of the surety business, and expectation in this respect is realized. Throughout Mr. Lunt's work there is apparent an earnestness and devotion which indicate a lifelong attachment to a line of activity which is not without dramatic interest.

There is a phase in the issue of fidelity bonds described by Mr. Lunt which is well worth the consideration of employers. We do not recall an instance in which it has been the subject of litigation, but it may be as well to remind readers of this magazine that employers' statements which involve "warrantees" are likely to nullify insurance. These warrantees, the author tells, block the path to recovery in the event of claims. "The average man will not read his bond, and even if he does and thus finds himself 'warranting' the truth of certain statements, he rarely realizes how important the phraseology is or understands its legal connotation." No doubt, employers who avail themselves of the facilities of bonding companies will read Mr. Lunt's book and heed his warning. It is a book certainly which should be in their hands for guidance at all times.



# The Commerce Department and the Nation's Business

Special Correspondence of The Annalist.

WASHINGTON, May 19.



THE United States was confronted with an adverse commodity trade balance of about \$60,000,000 in March, establishing a new record for a single month. The indications are, although the records are not yet

complete, that exports and imports will run neck and neck in April. Taking the average value of imports for January, February and March as the estimated figure for April, the Department of Commerce points out that there will be shown an excess of imports over exports—an unfavorable commodity trade balance—of about \$50,000,000 for the first four months of this year. It is probable that April imports will exceed this estimate and that the actual adverse trade balance will be nearer \$75,000,000. The conclusions drawn from the estimate made, however, are of unusual interest.

It comes as something of a shock to those who have not been following the trade developments closely that the commodity trade balance is on the wrong side of the ledger. In recent years exports have heavily exceeded imports and, in fact, there had been a favorable balance month by month since June, 1914, just before the World War, when imports exceeded exports by \$457,406. In May, 1914, there was an adverse balance of \$2,548,896, and in April, 1914, of \$11,209,544. There was a favorable balance for the entire fiscal year 1914, however.

Statistics show that since 1871 there have been but seven years when an adverse balance was shown. In 1871 it was \$77,403,506, in 1872, \$182,419,491, and in 1873, \$119,656,288. These totals in each instance were for the entire year. In 1874 there was a balance of about \$18,800,000 in favor of the United States, but in 1875 an adverse balance of \$19,562,725 was found. Then exports exceeded imports by substantial margins until 1888, when there was an adverse balance of \$28,002,007, followed in 1889 by an adverse balance of \$2,730,277. The only other year in which imports exceeded exports was in 1893 and the figure was \$18,735,728.

As shown by the tables presented, the change from a favorable monthly balance since June, 1914, to an unfavorable balance in March, 1923, has come without any severe shrinkage in exports in the present fiscal year, although the flow of exports to practically all countries in Europe and South America has been disappointing because they held relatively steady instead of increasing. According to estimates, excess of exports over imports for the ten months of the fiscal year up to April 30 amounts to \$3,068,339,065 or only \$267,608,335 more than the exports for the same ten months. It appears, therefore, that the favorable trade balance for the complete fiscal year ending June 30, 1923, will be less than \$300,000,000.

For the fiscal year ended June 30, 1922, the value of exports exceeded imports by \$1,163,077,481. Thus, it is shown that the favorable commodity trade balance for the year 1922 will have been reduced in 1923 by more than \$860,000,000, a somewhat spectacular record.

There are many factors which have contributed to this, among them the fact that gold has been imported into and accumulated in the United States until Europe could send little more; the necessity for South American and European countries to market as much as possible of their commodities in America, and the industrial boom which has been in progress here.

The industrial boom has had a double effect. On the one hand, it has provided a market for raw materials from

TABLE NO. 1

## Imports of Merchandise by Months

Imports.	1922-23. Dollars.	1921-22. Dollars.	1920-21. Dollars.	1919-20. Dollars.	1913-14. Dollars.
July .....	251,771,881	178,159,154	537,118,971	343,746,070	139,031,770
August .....	281,376,403	194,768,751	513,111,488	307,293,078	137,651,553
September .....	298,493,403	179,292,165	363,290,301	435,448,747	171,084,843
October .....	276,103,979	188,007,629	333,195,758	401,845,150	132,949,302
November .....	291,804,826	210,948,036	321,209,055	424,810,272	148,236,536
December .....	293,788,573	237,495,505	266,057,443	380,710,323	184,025,571
January .....	329,902,779	217,185,396	208,796,989	473,823,869	154,742,923
February .....	303,412,826	215,743,282	214,529,680	467,402,320	148,044,776
March .....	402,000,000	256,177,796	251,969,241	523,923,236	182,555,304
April .....	339,684,395	*217,023,142	254,579,325	495,738,571	173,762,114
May .....	252,817,254	204,911,186	431,004,944	164,281,515	
June .....	260,460,898	185,689,909	552,605,534	157,529,450	
9-months ending March .....	2,728,654,670	1,877,777,714	3,009,278,926	3,759,003,065	1,398,352,578
12 months ending June .....		2,608,079,008	3,654,459,346	5,238,352,114	1,893,925,657

\*Estimated.

TABLE NO. 2

## Exports of Merchandise by Months

Exports.	1922-23. Dollars.	1921-22. Dollars.	1920-21. Dollars.	1919-20. Dollars.	1913-14. Dollars.
July .....	301,157,335	325,181,138	651,136,478	568,687,515	160,990,778
August .....	301,774,517	366,887,538	578,182,691	646,054,425	187,909,020
September .....	313,196,557	324,863,123	604,686,259	595,214,266	218,240,001
October .....	370,718,595	343,330,815	751,211,370	631,618,449	271,861,464
November .....	379,999,622	294,092,219	676,528,311	740,013,585	245,539,042
December .....	344,327,560	296,198,373	720,286,774	681,415,999	233,195,628
January .....	335,417,156	278,848,469	654,271,423	722,063,790	204,066,603
February .....	307,193,709	250,619,841	486,454,090	645,145,225	173,920,145
March .....	341,162,349	329,979,817	386,680,346	819,556,037	187,499,234
April .....	341,000,000	318,469,578	340,464,106	684,319,392	162,552,570
May .....		307,568,828	329,709,579	745,523,223	161,732,609
June .....		335,116,750	336,898,606	629,376,757	157,072,044
10 mos. ending April .....	3,335,947,400	3,128,470,911	5,849,901,848	6,734,088,683	2,045,774,485
12 mos. ending June .....		3,771,156,489	6,516,510,033	8,108,988,663	2,364,579,148

abroad, among them wool, hides, raw silk and cotton, the major part of the increase being in materials to be used for manufacturing purposes, which were not so severely affected by the new tariff rates. On the other hand, by providing a home market at rising prices for the output of manufactured products and raw materials, it has apparently had the effect of restricting the efforts of many industries to build up and maintain markets for their products abroad. This condition has received much study by the Department of Commerce, and Government experts warn exporters that it is a short-sighted and mistaken policy to abandon foreign markets and fail to push their foreign trade simply because

a more favorable market, with possibly higher prices for their products, is supplied temporarily at home in the unusual boom times.

As the situation developed there was no severe slump in the exports of the United States, but certainly the level which it was hoped would be reached, in view of the unusual opportunities for American business interests to extend foreign connections on a permanent and sound basis, was not attained.

If the growth of imports goes on and the unfavorable trade balance continues, it will have one result, namely, increasing exports of gold from the United States with which to pay for the excess imports. Gold flowed into the United

States during the war and the period following the war, when a huge favorable trade balance was shown. It will just as surely leave the United States if the unfavorable trade balance continues. Secretary Hoover predicted that exports of gold would increase and the indications now are that he was correct. The process, however, will probably be a slow one. There are some who believe that it will be a healthy thing for American industry and commercial interests, the theory being that the possession of so much gold in the United States increases the danger of speculation and inflation.

In an analysis of the situation experts of the Department of Commerce also call attention to the fact that the movement of invisible items, such as shipping charges, emigrant remittances, tourist expenditure, interest on loans and loans of capital, must be comprised in any consideration of the national trade balance sheet.

These invisible items, which would add to any adverse trade balance facing the United States, must be taken into consideration when the trade balance is struck and the probability of heavier exportations of gold from this country studied.

In the fiscal year 1922 the invisible items of exchange probably were about equalized by the heavy favorable trade balance in excess of \$1,000,000,000. But it is probable that the invisible items will represent from \$750,000,000 to \$1,000,000,000 in the fiscal year ending June 30, 1923, while the commodity trade balance will have fallen to about \$300,000,000. If imports continue to increase and exports decrease, or remain steady at the present levels, the favorable commodity trade balance may be turned into an unfavorable commodity trade balance for the entire fiscal year 1924—with heavy invisible items in favor of foreign countries supplying our imports—thus clearly paving the way for considerably heavier exportations of gold from the United States.

Department of Commerce statistics show that gold importations for the fiscal year 1921 totaled \$638,559,805 and for 1922 they were \$468,318,273. Importations of gold for the ten months ended April 30, 1923, were but \$28,499,470, with the probability that they will not have exceeded \$240,000,000 by the end of the current fiscal year, as importations in February were but \$8,000,000, in March \$15,900,000 and in April \$9,000,000.

Exports of gold totaled \$133,500,000 for the fiscal year 1921 and \$27,345,282 for 1922. For the ten months of the fiscal year 1923 they showed an upward trend over the 1922 levels, reaching \$17,650,000, and probably will be somewhere between \$55,000,000 and \$60,000,000 by June 30, 1923.

The situation which has developed is one of unusual interest to the United States. Dr. Julius Klein, Director of the Bureau of Foreign and Domestic Commerce, is taking this opportunity to lecture American industrial interests and exporters about the danger to continuing prosperity that is found in a policy which influences them to abandon foreign markets when a domestic market sufficient for their production is created temporarily. This attitude on the part of certain American manufacturers has been pronounced since the industrial revival at home and the Commerce Department is anxious to make known its opinion without reserve.

Criticism of the policies pursued by some American manufacturers is no new thing, and there are exporting interests, on the other hand, who have criticised the Government for not going to the lengths which other Governments—the

TABLE NO. 3

## Total Values of Imports of Merchandise by Grand Divisions

Imports from	—Month of February— 1922. Dollars.	1923. Dollars.	—Eight Months Ended February— 1922. Dollars.	1923. Dollars.
Grand Divisions—				
Europe .....	71,491,328	89,748,827	528,661,454	743,108,366
North America .....	57,700,677	75,389,972	420,141,976	575,121,850
South America .....	25,114,322	41,654,427	180,072,651	285,098,053
Asia .....	53,337,986	76,375,768	448,763,356	623,557,738
Oceania .....	1,808,285	10,915,595	14,930,684	41,661,626
Africa .....	6,290,684	9,328,237	29,029,797	58,107,037
Total .....	215,743,282	303,412,826	1,621,599,918	2,326,654,670

## Total Values of Exports of Merchandise by Grand Divisions

Exports to	—Month of February— 1922. Dollars.	1923. Dollars.	—Eight Months Ended February— 1922. Dollars.	1923. Dollars.
Grand Divisions—				
Europe .....	128,937,672	159,586,020	1,348,735,660	1,435,841,700
North America .....	59,717,369	74,741,968	605,272,343	659,440,689
South America .....	14,087,653	20,937,412	116,159,584	165,743,325
Asia .....	36,119,084	35,212,984	326,471,509	280,753,042
Oceania .....	7,414,460	11,798,831	52,290,760	75,066,720
Africa .....	4,343,603	4,930,458	31,181,660	37,075,574
Total .....	250,619,841	307,207,673	2,480,021,516	2,653,921,050

Continued on Page 702



# Official Washington From a Business Viewpoint

Special Correspondence of The Annalist

WASHINGTON, May 19.



ILL the pendulum swing too far and a recession occur in the building industry which may have a serious effect upon the era of prosperity and full employment now being experienced by the nation?

Administration officials have been reticent about discussing that question, pointing out the psychological effect any formal utterance, one way or the other, by an accredited spokesman for the Government, might have upon the obviously delicate situation which exists. But they have given the matter a good deal of study and have found what they believe to be pretty substantial reasons why the slackening of pace in building operations may prove a "blessing in disguise" and aid in a readjustment which will help to stabilize all industrial activities.

That a period of inflation in the building industry was threatened—if in fact it did not already exist—was recognized by some of the Government experts several weeks ago when wages and prices of materials were daily advancing to new levels. The problem confronted was how to apply the proper check without serious consequences to the general industrial progress of the country, as the activities of many industries are affected by the extent of the building operations.

Secretary Hoover was the first of the Government officials who took direct action, and he did so only after long and careful consideration of the wisdom of such a step. His warning that trouble lay ahead unless precaution was taken took the form of a letter to the President on March 16, in which he recommended that Federal building programs be held up until other and more pressing private needs were met. Among the reasons he gave for such a recommendation were:

1. Labor in the construction trades and in the manufacture of materials is not only at full employment, but there is actually a shortage in many directions.
2. Transportation facilities available for the building materials are fully loaded and almost constant car shortages are complained of with consequent interruption in production.

The President accepted Secretary Hoover's recommendations into effect. That was about as far as the Government wanted to go at the time, the position taken being that additional steps by the Administration might have a harmful rather than a helpful effect upon the general situation. The Government was urged to call a building conference to be held under official auspices at Washington, but this suggestion was put aside. There was the fear that declarations by such a conference, sanctioned by the Government, might check the progress of building operations to an unfortunate extent.

The steps which have been taken by individual interests such as the Board of Governors of the American Construction Council, and others who have initiated a "buyers' strike" in connection with the building operations have, therefore, been watched with unusual interest here. That such movements would be started was not unexpected. If building operations of certain kinds are restricted to the point where they merely result in needed readjustments rather than a severe depression in the construction trades, as officials now hope will be the case, a real service will have been accomplished.

When the effect of the cessation or curtailment of building operations by some interests are reviewed, there should be taken into consideration the fact that the needs of the country in all

## Index Numbers of Prices of Building Materials, January, 1922, to February, 1923.

[Average 1913=100.]

Year and month.	Frame-house materials.	Brick-house materials.	Wholesale prices.	Year and month.	Frame-house materials.	Brick-house materials.	Wholesale prices.
1922:				1922:			
January .....	174	179	157	November ....	196	201	185
February .....	169	174	156	December ....	192	198	185
March .....	169	173	155	1923:			
April .....	168	172	156	January .....	195	199	188
May .....	173	176	160	February ....	198	201	192
June .....	178	181	167	Per cent. of increase Feb-			
July .....	181	184	170	ruary, 1923,			
August .....	189	193	172	over February,			
September ....	193	197	180	1922 .....	17	16	23
October .....	196	199	183				

kinds of building are such that they exceed the capacity of the labor markets and the industries supplying some of the materials. Recent developments, with steadily increasing wages and prices of materials, and with industries supplying the principal materials establishing new records of production in the effort to meet current demands, would seem to back up such a contention. In fact, there should be no surplus of labor and industries producing materials should be able to maintain their activities on a satisfactory scale, even though many building projects which had been planned for this time are delayed. Depression in the building industry may come in spite of this situation, it is admitted, but it should not if producers, contractors and workers exercise the necessary measures of restraint.

In pointing out the demands which the country is making for new construction, an expert of the Government said the other day that where two years ago there was a shortage of 1,000,000 homes, there still remained a shortage of 700,000. His investigations showed him that from 350,000 to 400,000 homes were demanded annually—the demand incident to marriages being perhaps 250,000 to 300,000, and at least another 100,000 to replace buildings burned or razed. The shortage of 700,000 homes therefore exists in addition to what might be called the normal current demand.

This situation deals only with homes, and takes no account of office buildings, factory construction, etc. It was his opinion that additions to industries constructed in the war period have been converted into essential parts of these industries in most instances by now, and that expansion in the future must call for new construction. This adds to the building requirements that lie ahead.

As to the unusual and probably unfortunate increases in all building costs—wages and materials included—there is considerable data of interest which would appear to indicate what might be termed a period of inflation. Labor shortages in some of the branches of the building trades apparently has led to a situation where there is bidding for labor, with accompanying wage increases which it is difficult to follow from day to day. The index of the Department of Labor, using 1913 as 100, put the figure for building materials (wholesale) at 198 in March, as compared with 156 in April, 1922. In April, 1923, the index figure had jumped to 204. Secretary Hoover, in documents accompanying his letter to President Harding, gave index numbers for prices of building materials to demonstrate the rapid increases. The situation as pictured by Mr. Hoover is shown in the accompanying table.

In the present week the Department of Commerce announced that "building costs as computed by the Engineering News Record, on a 1913 base, stood at 217 for April as compared with 165 a

year ago." A Government expert, in discussing the cost situation, puts his views in easily understandable terms. A house which cost \$4,000 last year, he said, now costs about \$5,000. He figured that building materials had gone up not less than 25 per cent. since this time last year; that wages had increased proportionately, and that land values had advanced along with cost of building materials and labor.

Considerable interest was shown in the fact that reports received during the week by the Department of Commerce on April building activity placed the aggregate value of new contracts awarded in twenty-seven Northeastern States at \$356,000,000, as compared with \$353,000,000 in April last year. The viewpoint was expressed in one quarter that this represented a very satisfactory condition, with the April contracts for 1923 at about the same level as those for the same month a year ago. Other figures on building activities were as follows:

Production of northern pine amounted to 47,250,000 feet, as compared with 38,714,000 feet in March. Cement production for the month amounted to 11,322,000 barrels, as compared with 9,880,000 barrels for March and 9,243,000 barrels for the same month a year ago. April shipments of cement, at 12,917,000 barrels, compares with 10,326,000 barrels for the preceding month and 8,592,000 barrels for April, 1922. Stocks of cement on April 30 amounted to 11,450,000 barrels, as compared with 14,470,000 barrels at the end of April last year.

Other highly interesting figures concerning industrial and commercial trends in April were received by the Government departments this week. While showing sound activity they indicated an easing up from peak records in some lines.

Receipts of wool at Boston amounted to 53,586,000 pounds, as compared with 64,537,000 pounds in March and 34,194,000 pounds in April one year ago. Prices of wool and woolen goods in April showed no change from the prices prevailing in March.

Consumption of silk amounted to 28,193 bales, as compared with 24,247 bales in April, 1922, while stocks of silk on April 30 amounted to 28,657 bales, as against 39,436 bales on March 31, and 19,268 bales on April 30, 1922. The price of raw silk advanced to \$9.31 per pound in April.

Consumption of cotton by textile mills amounted to 577,396 bales, as against 443,509 bales in April, 1922. The total consumption for the nine months ending April 30 amounted to 5,040,000 bales, as compared with 4,447,263 bales for the same period ending April 30, 1922. Prices of cotton and cotton goods declined in April.

Pig iron production in April amounted to 3,458,000 tons, as against 3,521,000 tons in March and 2,072,000 tons in

April, 1922. Steel ingot production, allowing for companies not reporting, amounted to 3,797,000 tons, compared with 3,889,000 tons in March.

Zinc production amounted to 93,732,000 pounds, compared with 97,462,000 pounds in March, while zinc stocks at the end of April amounted to 17,952,000 pounds, compared with 20,042,000 on March 31. Bituminous coal production in April amounted to 42,500,000 short tons, against 46,807,000 produced in March. Beehive coke production increased slightly, while bi-product coke decreased from the production figures of March.

The decline of almost 40 per cent. from the March high record occurred in April bookings of commercial steel castings, according to reports from companies comprising two-thirds of the commercial castings capacity of the United States. Total bookings reported in April amounted to 90,968 tons, or at the rate of 93.9 per cent. of shop capacity, as against 148.2 per cent. of capacity shown by March bookings. Railway specialties were booked to 39,610 tons in April, the smallest record since last December, but exceeding shop capacity devoted to this purpose, while miscellaneous bookings totaled 51,358 tons, or 87.6 per cent. of shop capacity, as against 114.6 per cent. in March.

WHATEVER doubt there may have existed that the plans for the re-funding of the wartime obligations of Great Britain to the United States might be indefinitely delayed or abandoned, were pretty thoroughly dissipated this week when Ambassador Geddes transmitted a note to Secretary Mellon of the Treasury, Chairman of the American World War Debt Funding Commission. The intimation was given that the details would be cleared up quickly and the agreement completed.

Reports which had been circulated that there were serious points of difference were generally discounted. It is understood that one point under discussion was the form in which the bonds to be supplied by Great Britain should be drawn. In the original agreement it was provided that these bonds should be in such form that the American Government would be able to market them if it desired to do so. There is no intention on the part of the Government to sell the bonds to investors at this time, it is understood, but it was felt that details should be so arranged that operations in the future, if held advisable, might not be embarrassed. Questions of taxation privileges were involved.

The controversy over the proposal for the establishment of a Federal Reserve Bank branch in Havana, Cuba, also attracted considerable interest. The State Department and the Department of Commerce were placed on record as favoring such a step, the theory being that it would be a good thing for the political and financial future of Cuba, as well as for the interests of American business and financial institutions. American currency is used almost exclusively in Cuba.

The Boston and Atlanta Federal Reserve banks are involved in the plans and will share any activities. This was decided despite the protests of Atlanta banking officials, who contended that Cuba properly was within their field. The Boston bank had a strong argument in that New England is the territory sending the largest share of exports to Cuba and also receives about one-third of the Cuban exports.

Whether or not the establishment of a Federal Reserve Bank branch in Cuba will lead to the establishment of branches in Central and South American countries is a question which has been discussed pretty thoroughly. There probably will be no immediate action. South and Central American countries have their own currency, and this makes for a somewhat different situation.



## A Review of Foreign Opinions



**B**RITISH recovery from the war is the thesis of many Continental discussions. In the course of a series of articles published in the *Wirtschaftsdienst* (Berlin, March 2), Dr. Th. Plaut contrasts the British and

the French methods of handling currency inflation.

The universal war cry is "Money—more money—and yet more money!" says the German writer. When the great European war opened the answer to this demand was on the whole unanimous on the part of the various States concerned. The granting of credit by central banks of issue, even at the cost of their solidity or of the depreciation of their fiduciary issues by the increase of credit and paper money not wanted by the commodity supply, was carried out in order to procure money vital to the State.

The prewar constitutions of banks of issue were opposed to such inflation (with the possible exception of the Bank of France) and aimed at the provision of sound currency. Their main principle was that State credit should not serve as cover for note issues. But the outbreak of war necessitated the institution of regulations under which banks of issue could, by means of the slightest alterations in their statutes, be made to serve the required purpose. This situation was most easily met by the Bank of France, which institution was founded at the time of the Napoleonic Wars, and has since—notably in 1848 and 1871—been fully tested. Its constitution permits the issue of uncovered paper money up to a legal limit, which was raised several times, and which was, in prewar days, 6,000 million francs. Advances to the State are only a question of legal sanction and often occur. All that was required in the war emergency, therefore, was to raise the legal maximum for uncovered note issues, and this was done, the State taking every advantage of it.

The maximum was raised several times, and in October, 1920, stood at 41 milliards of francs. The actual notes issued totaled Fcs. 39.635 milliards by November, 1920, and at the same date advances to the State reached the approximate figure of Fcs. 26.5 milliards.

Dr. Plaut points out that the Russian bank issue proceeded on similarly simple lines. It was all the more easy to raise the legal maximum of rubles 600 million because no statements of note issues were published after the commencement of the war. In the case of Germany, Austria and England, conditions were different. The means employed by both Germany and England were similar, consisting of the creation of a war currency. The German measure was based on expert research in peace times, and the experience of Prussia in 1870 with her loan bank notes. By an order issued on Aug. 4, 1914, loan banks, under the administration of the Reichsbank, were established and notes were issued against pledges and securities, including the pawning of the Reich loan. Notes were reckoned as gold to the extent of one-third cover by Reich bank notes. Thus, strictly speaking, Reich indebtedness functioned as gold cover. Reich promissory notes were issued on the same terms as commercial bills.

Dr. Plaut then describes the British situation as follows:

In England the regulations relating to note issues had already proved to be too rigid before the war. In order to avoid any further shaking of credit, which had already suffered owing to bank holidays and other moratorium measures, no alterations in the statutes of the Bank of England could be made. The Government, therefore, issued, under the pretext of easing the temporary money pressure, so-called

currency notes, to which no covering regulations applied, and which were actually covered to a great extent by loans to the state. These notes were issued in great numbers and became almost the only medium of payment in cash transactions.

The bank constitution in Austria resembled that of Germany—having a 40 per cent. cover for gold notes and 60 per cent. for commercial bills. A clause in the regulations provided for the compulsory redemption of notes, but this had never been legally confirmed. Gold cover, therefore, presented no difficulties. In the case of bills of exchange, an order was made whereby financial bills were issued on similar terms to commercial bills.

Inflation was thus practiced in every country, but in very different degrees, and for varying periods. Great Britain was the first country to return to normal conditions successfully. This return is described by the German writer as follows:

Inflation was at its height after the unpegging of the dollar, i. e., the cessation, in the Spring of 1919, of purchases in the United States in support of currency. The parity of the pound to the dollar had sunk to \$3.30, and prices had risen more than 340 per cent. The note circulation amounted to £130,000,000 in bank notes and £370,000,000 in currency notes, besides instruments of credit, the extent of which it is difficult to estimate.

Numerous suggestions were made for the reform of the note issue system and the financial constitution. One suggestion advised a return to the old system, a second called for complete reform in the shape of elastic currency on the American pattern, a third proposed legal depreciation in the value of the pound to correspond with the actual depreciation.

The question was seriously considered by the Cunliffe committee, which was appointed by Parliament and presided over by a Director of the Bank of England. Its recommendations were approved by Parliament and came into force early in 1920. The financial constitution adopted for the pre-war period was maintained, but while representing the attainment of pre-war conditions as the aim in view, any sudden transition from the present system was deprecated. The employment

of Bank of England notes as cover for currency notes was prescribed, so that when such cover was complete the currency notes might be canceled, dispensed with and replaced by bank notes.

In order to reduce the amount of currency notes in circulation it was decreed that actual amount of uncovered notes on hand should represent the legal maximum for the ensuing year. This maximum was fixed at £320,600,000 for 1920 and at about £270,000,000 for 1923, so that the uncovered note circulation is already contracted by some £50,000,000.

The third resolution of the Cunliffe committee prohibited the overstepping of the aforementioned maximum, except when the bank rate should have reached 10 per cent. Although it is not probable that much use will be made of this condition, remarks the German economist, it actually revokes the whole rigid system of English currency note issues and converts these notes into an eternally elastic medium of payment, extremely useful in times of crisis.

Dr. Plaut states that the recommendations of the Cunliffe committee have proved sound, the pound gradually increasing in value as prices fell. In his opinion, there is but little doubt that the pound will soon attain its former gold parity.

French developments, the writer goes on to say, have been along different lines, though their aim has been similar. The financial constitution has not altered since the outbreak of war, and, according to Dr. Plaut, it should be easy to attain the end in view. The Government is empowered to pay out two milliards of francs in cash annually in order to reduce the note circulation. The sudden drop in prices (the general index figure fell, in 1920, from 590 to 360), assisted this end and the note circulation sank to 36 or 37 milliards of francs. Commenting on this, Dr. Plaut says:

This was not effected by means of State revenue, or funding of debt, but by raising money through one and two year loans—namely, the *Bons de Defense Nationale*. Inflation is not checked in this way. The repayment of two milliards of francs due in 1922 had to be reduced by one-half. The note circulation is gradually increas-

ing in value, while the State revenue from taxes and duties, especially the income tax, is most unsatisfactory and sufficed in 1922 to cover only 50 per cent. of the expenditure. Increased taxation to the extent of 20 per cent., as planned for 1923, could not meet a 50 per cent. budget deficit, especially when the income tax is not included in the increase. The cash payment plan has been dropped, owing to its economic futility and the public opposition, and instead a thirteen milliard francs' loan has been instituted. The France of today can never produce such a large sum. Banking facilities will have to be employed, i. e., an increase of inflation. The results of such a policy are already visible. The French Minister of Finance refused to discuss the situation in Parliament, and the franc rate is falling in spite of the manipulations of the Bank of France.

The writer, while pointing out the dangers of prophecy, nevertheless draws attention to the frightful example of inflation given by Germany and suggests that France may be nearer to attaining the level of Germany, Russia and Austria than many holders of French stock imagine.

A recent number of the *Ost Express* contains an account of the activities of the State trading bodies in Soviet Russia, as well as some details regarding the conduct of private trade and industry, which are not without interest in view of the debated extension of the denationalization policy in that country. A knowledge of Soviet trading organizations is important, because through them most foreign trade is transacted. They are all constituted on a definite pattern, varying only in organization and sphere of action, and are continually undergoing transformation. A certain amount of barter trade is rendered inevitable by reason of the currency depreciation and money shortage, and even specialist trade organizations are forced, on occasion, to transact business in goods other than their own line. The Tea and Coffee Trust, for instance, exports flax and hemp.

The *Ost Express* then describes the "Gostorg," or State Import and Export Office, which conducts foreign trade transactions on behalf of State institutions as well as private traders and its own business. Its central office is in Moscow, and it possesses autonomous departments in other towns.

The Central Trade Department of the Supreme Economic Council—known as the "Z. T. O."—acts as the agent for State industries and State trade requirements. It possesses special sections for dealing with metals and technical articles, chemicals, raw materials, textile, military equipment, raw materials, haberdashery, service clothing, farm implements, milking requirements and vine-tages. The development of independent activity on the part of trusts and the formation of syndicates is said by the *Ost Express* to have done much to restrict the work of the central organization. In the last four months of the year the total turnover of all departments together amounted to rubles 1.97, 1.87, 1.21 and 2.08 million per respective month. Its military requirement section was recently converted into a joint stock company, in which much German capital is sunk. An agency is reported by the *Ost Express* to have been opened in Moscow by the "Z. T. O." in November, 1922.

Wholesale and retail trade in Moscow is carried on by the State "universal store." Discussing the local trading organizations the *Ost Express* says:

The delivery departments of various economic councils have developed into more or less financially autonomous bodies, which work for the State, and also for their own account. Some have houses, branches and agencies in other towns. Such are the "Mostorg" in Moscow, the "Petrotorg" in Petrograd, the "Ukrainotorg" in Kharkov,

## Review of Books

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work. He will take them through a variety of financial subjects of which the historical paragraphs will be found quite fascinating. He deals in a masterly way with the conflicting currents of demand and supply of money and the periodic fluctuations in its value; he leads them through the mazes of short-loan funds, Treasury bills, the bankers' clearing house in London, the origin and development of newspaper financial articles, and the gold and silver markets. There is a highly interesting chapter on the opening of the great war and its influence on the London money market. He tells us how the bankers faced the crisis and of the steps taken by the Government and the bankers to arrest the market, the banks and trade generally. Altogether a most satisfactory volume of actual facts conveyed in a charming style, with modesty and keen comprehension.

**EDUCATING FOR BUSINESS.** By Leverett S. Lyon. Chicago: The University of Chicago Press.

**B**OARDS of Education and others responsible for formulating school curricula will find Professor Lyon's book a valuable asset. It is an education in education for commercial life and as such it will be studied with the care it deserves. One of the best chapters is that devoted to "what business wants from the schools," and this want is described to be native or trained ability

to solve new problems right the first time they are presented, fundamental information, good appearance and a decidedly pleasant personality. There are other requisites. Some employers repel men with a college education, others welcome them. The data gathered by Mr. Lyon is varied and important, and the business student should digest it and lay his plans according to his tastes and capabilities. He—the author—points out that in these days the mental equipment of a business man must of necessity be greater than in previous times. There is need for commercial education of wider scope and more extended vision and employers themselves must be brought to appreciate their own peculiar attitude toward knowledge. Mr. Lyon claims that we have the anomalous condition that individually and as citizens the managers of business enterprises clamor for educational progress but in their official capacity they retard and hinder that progress by rejecting anything in the line of educational product as useless and impractical which does not contribute in the shortest way to utilitarian ends.

We hope to hear that Professor Lyon's book has been accepted in institutions which care for the future of our business men. It clears away a mass of notions about the value of certain schools and it dissipates many errors as to their usefulness. It is a volume which should have earnest consideration.

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## The Week's Developments in the Foreign Situation



**T**HOUGH German reparations and the struggle over the occupation of the Ruhr continue to be the centre of gravity of the European situation, the week's events have brought the English political situation to a state whose early developments may easily make it, at least temporarily, the focus of attention. Lord Curzon's abilities as a writer of international notes were accorded greater praise in the case of his reparations note to Berlin (made public on the 13th than they received in the case of his demands on Moscow: yet even the Berlin note has found many in England to assail the Foreign Secretary's failure to indicate what sort of reparations proposal would be likely to get the support of the British Government.

The tumult occasioned by the ultimatum to Moscow was provided by all the elements opposed to the Bonar Law Government, and was so variegated in source and character as to show a common political purpose underlying all of it. The cry of "no war with Russia" was sent up from many parliamentary throats, including that of Lloyd George, whose owners must well have known that "war" was the last thing the Government wanted. The Government, rather plaintively, explained this quite obvious fact: extended the time set in its ultimatum, and assured the country that the Foreign Office would discuss matters with the hastily arrived Soviet envoy, Krassin, who sat (grinning to himself, one may suppose), in the gallery of the House and saw what resources domestic British politics had rallied in his support.

A more serious shock to the Bonar Law Government was the decision of the Law Lords on the 14th that they could not relieve the Home Secretary of the order of the Court of Appeals commanding him to produce and surrender the President of the Irish Self-Determination League, who, with about one hundred others, was arrested and deported to Ireland some time ago on charges of plotting outrages in England in aid of the Irish republicans. Under the existing laws of England, Home Secretary Bridgman becomes liable to heavy penalties for his now disallowed official action. The Government has introduced an act of indemnity which is likely to provoke a sharp and perhaps embarrassing debate.

Premier Bonar Law's physical condition, on which his early retirement seems to hang, was given a grave aspect by Paris dispatches. These reports may exaggerate the seriousness of his condition. It is obvious, however, that his Government is facing swiftly increasing difficulties, and his early retirement might precipitate an English political crisis that would have very important results on Continental affairs, particularly as to reparations and Near Eastern issues.

Russia's reply to the British ultimatum, delivered in London on the 14th, and simultaneously made public by the Russian News Agency there, was unexpectedly conciliating in tone, and complied with the most important of the British demands. The British trawlers illegally seized off the Murman coast are to be released. A clumsy semi-apology is offered for the insulting reply to the British note regarding the Church executions. As to certain other issues, the Soviets differ on the facts, or propose a settlement by arbitration. But on the highly important issue of Bolshevik propaganda in the Orient, which was the most substantial quid for the British quo in the trade agreement, Moscow visibly shuffles. Lord Curzon faces, in his conferences with Krassin, the same

difficulty Lloyd George failed to surmount with the trade agreement—the difficulty of buying the Soviets so that they will "stay bought." The murder of the Soviet agent Vorovsky at Lausanne will possibly prove a serious difficulty in the ultimate adjustment with Moscow; the occurrence was peculiarly fitted to working up as evidence of European hostility toward the Soviets, and has already been made a good deal of in Russia.

Negotiations for the surrender of the foreign captives by the Chinese bandits of Suchow have moved badly as to the matter of final release. The bandits have now set a new time limit, May 22, when they threaten to kill some of the captives if Government troops have not then been withdrawn from the pursuit. When the earlier time limit set by bandits came to and end, the Peking Government delivered to them a Cabinet Minister and a General as hostages—without any good results so far reported.

Other bandit activities, together with several cases of piracy of the same stamp and the inability of the Peking Government to compose matters either by force or negotiation, have given the whole situation in China an increasingly serious aspect. The dominating rule of contending military Governors, acting together only when there is need of joint resistance to Peking, has delivered the country to a raw feudalism of force and robbery that for the time being defies any theory of composition. There are no indications that outside Governments know what to do in regard to the mess, or that they have consulted with each other as to a future course. Meantime, indications of anti-foreign propaganda in China, though not yet on an alarming scale, suggest that action by the powers will be effective in some sort of proportion to its promptness.

Though Berlin was "shocked," and the Boerse experienced a panic when the British note on reparations was made public in Germany, that interesting document has made no immediately visible impression on the reparations difficulty. Lord Curzon's note was in fact hardly less blunt a refusal of the German offer than the earlier French note; and it was rather more disturbing to Berlin for its peculiar tone of sorrowful reproach, suiting the relations of a schoolmaster to a sulky schoolboy. Why the Berlin Government should have expected anything different in kind must remain a mystery to all but Germans of Germany. There are signs that about this reply, in substance, was expected; but nevertheless there were copious and indignant expressions of surprise and renewed assurances that Germany would never, never—! All of which, however, produces no forward movement in the matter.

For the world at large the important thing about the Curzon note is the evidence it gives that it represents something like a decided change in the British policy toward the reparations issue. When England dissociated herself from the other Allies in the Paris conference last January, public opinion in England was almost solidly in opposition to occupation of the Ruhr, and all sorts of prophets forecast the gravest consequences therefrom, including serious losses to British trade and manufactures. Despite these forecasts, the anticipated disasters failed to materialize. Even British trade has made a recovery during this year, which shows only slight losses attributable to the Ruhr occupation.

It is clearly the French view that Germany never intends to pay any indemnity that she can avoid. The logic of the Ruhr occupation (from the Franco-Belgian point of view), was that Germany would not live up to the obligations she had accepted until she was actually and

unavoidably forced to do so. Apparently the policy of passive resistance was something of a surprise to the French. But even if it was, the logic of the French position was to let Germany choose between the compulsion of seizure and the compulsion of such internal troubles as she is now experiencing as a result of her passive resistance.

England, or at least the Bonar Law Government, seems now to realize that these are the two alternatives to a sincere German attempt to reach a compromise on the Franco-Belgian demands; and the Curzon note appears to represent a decision to strengthen, if only by indirection, the prestige of the Ruhr occupation, by making it clear to Berlin that British policy is firmly for payment—and the sooner the better. Italy's note to Berlin, taking more mildly substantially the same ground as the Curzon note, has completed the first steps in a new solidarity of the four Allies on the reparations issue. If the Berlin Government can read the clear signs, it will see that the only alternative to an agreement with France and Belgium is ruin as the result of pushing the present resistance policy to the end. There is no longer any hope of intervention with France on the part of England. America makes no response whatever. There is, in short, as the Curzon note very clearly indicated to Berlin, nothing to do but reach a full agreement as quickly as possible.

The internal political difficulties in the way of adequate action by Berlin are obviously serious. Having committed itself to the policy of resistance, the Cuno Government finds the greatest difficulty in deciding to reverse that policy—a clear reversal would indeed be likely to end its existence. On the other hand, the Socialists, who in general appreciate the necessities of the situation, and are, on the whole, disposed to support a direct and final settlement with France and Belgium, are loathe to take on their shoulders the official responsibility of carrying it through, especially against the opposition of the Right, the Centrists and the industrial influences which have backed the resistance policy, and which would not be likely to give any very willing assistance to a Socialist Government which they would be bound to oppose on grounds quite independent of the reparations issue.

Meanwhile, the occupying Allies continue to occupy with increasing thoroughness, making new (if temporary) seizures, such as that of the Hoechst dye works, in steady pursuit of their purpose to levy on everything they can reach under their own interpretation of the Treaty of Versailles. German resistance shows in an occasional new bomb explosion in a canal, and in varied sabotage of railroads and electric lines. In some regions there are increasing signs that the German workers prefer working for the Allies to starving for the glory of Germany; and if guerrilla warfare on the German side can be avoided or suppressed when it occurs, there is little reason to doubt that the occupation will be increasingly effective on the lines planned by the Allies.

From Lausanne, scene of the dragging parley on the Near East, the most important news is that of the purchase by a British syndicate of a controlling interest in the Anatolian Railways, including the Bagdad Railway, which played so large a part in the fatal ambitions of Imperial Germany. The agreement provides for the immediate advance by the syndicate, which is headed by Baron Schroeder, the Rothschilds and Lloyd's Bank, of the sum of \$25,000,000 for immediate reconstruction work on the lines. The syndicate is not only to supply capital for rebuilding a great part of the 900 miles of railroad destroyed during the retreat of the Greek armies, but must build more than 1,200 miles of the new

lines covered by the concession, including the Berlin-Bagdad line. It is possible that the agreement and new undertaking, the fruit of close negotiations with Ismet Pasha, will turn out to have a depreciating effect on the Chester concession.

In this agreement the ambitions of Imperial German diplomacy and its associates among German business interests sustain a defeat that must be particularly galling, for the agreement ends forever (it would seem) all German hopes of driving a wedge between India and Egypt and dislodging Britain from her Eastern empire—and the loss was needless. For before the war, in 1914, there was an agreement between Sir Edward Grey, then British Foreign Secretary, and the German Ambassador in London by which Britain yielded to Germany practically all that the latter had been striving to gain in Asia Minor.

By the Grey agreement—initialled but never signed—Britain bound herself in the opening article "not to adopt or to support any measures which might render more difficult the construction or management of the Bagdad Railway by the Bagdad Railway Company (the German corporation) or to prevent the participation of capital in this enterprise." In another article Britain agreed not to parallel the German line. England retained, it is true, control of the port at Basra or at the Persian Gulf; but in the main the agreement conceded to Germany the important things that had long been refused her.

No doubt the newly controlling syndicate will have troubles enough in carrying out its undertaking, for the Angora Government's political philosophy commits it in advance to serious gaps between its desires and the monetary resources needed for carrying these into effect. The Anatolian railways are far from being as good as built. But, "if and as" built, they will be under British rather than German control, and this is a fact of much importance in world politics.

The Lausanne conference proper is reported making good progress on drafting all the articles in the treaty dealing with economic issues, excepting concession, which are to be dealt with in separate negotiations with Angora. Greece has disturbed the peace somewhat by vowing that she will never pay reparations to the Turks in excess of those awarded to her against the Turks—and there's her army in Thrace to prove it.

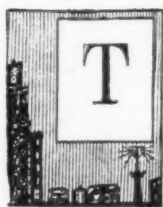
Mexico's tangled relations with the United States were formally taken up last Monday at the first meeting between the American Commissioners, Charles B. Warren and John Barton Payne, with representatives of the Obregon Government. The American delegates, speaking through Mr. Warren, made a preliminary statement that the Washington Government would not recede from its consistent stand that all American rights in Mexico must be fully protected, in accordance with the established principles of international law. Mr. Warren's plea for concord with Mexico, on a basis of mutual just treatment, appears to have suffered some mistranslation in the Mexican papers, with a consequent small irritation of feeling; but this matter was soon smoother over. News of the ineffective bomb attacks on the American Consulate in the City of Mexico adds little to the cordial spirit of the negotiations.

The Mexican task is, however, a heavy one, and is not likely to be got through in the end either easily or quickly. The present Government of Mexico is agrarian-revolutionary in temper, and if only for considerations pertaining to its own security, it will have some difficulty in bringing into harmony with international usage a scheme of things which is now radically at variance with those usages.



# Capitalism Versus Communism

By F. C. Chappell



**T**HE significance of the last general election in the United Kingdom from an industrial point of view was that rather more than four million votes were probably cast in favor of the Labor program, in spite of the fact that it deliberately set a capital levy in the foreground. The total available electorate in this country is 18,500,000, of which 14,000,000 voted last November. We may therefore conclude that two persons out of every seven in Britain are in favor of such a levy. It is a fact which must be recognized. A movement is now in progress throughout the country to educate the masses of voters, because it is recognized that ignorance of elementary economic facts can easily become a serious menace to the well-being of the community if such ignorance is taken advantage of by unscrupulous demagogues.

An instance of this simplicity was given not long ago by the managers of one of our great banks. It is his custom to give addresses on economic matters to workmen, and on one of these occasions he was asked: "What do you think of this nation paying 5 per cent. interest on war loan to men who stayed at home while other men fought at the front?" and he replied, "Well, we bankers were asked to subscribe to the war loan money needed to support the men at the front. When you talk about 5 per cent. interest, do you know you are quite wrong? After deduction of income tax from income which you do not receive in whole from the Government, the interest is reduced to 3½ per cent., and if you are lucky enough to pay super-tax you get only 2½ per cent. Now, will you tell me how much you pay for the loan of £1 down here for a week?" The answer came back: "One shilling." And so you workmen, said the speaker, "are paying one hundred times more than the wicked Government pays to the financiers. These workmen are voters and they frequently do not know the difference between paying interest once a week and once a year! These simple elementary truths have to be taught people before we can have any rest in this country, if this is the sort of question that is agitating the minds of men." This responsible head of one of England's greatest financial institutions has made a very practical suggestion which may also appeal to captains of industry and finance in the United States. His suggestion is that business men should explain the simple truths of economics to working men and women by means of lectures quite simply worded. A thousand practical business men, taking the trouble to explain their problems in simple, straightforward language, would be of infinite help in establishing that confidence which we all so much desire.

Sir Lynden Macassey, in his book on "Labor Policy, False and True," declares that in his experience as Director of Shipyard Labor, the outstanding characteristics of the British workmen is their "appalling ignorance of economic matters," and he adds, "who can blame them? They have never been told." In many Continental countries it is quite different. There instruction in the principles which govern the working of the State schools. In England we have preferred to leave such tuition to voluntary effort, with the inevitable result that such instruction has been mainly of a socialistic and revolutionary type. The teaching given in Labor colleges and similar places to young trade unionists is based on the economics of Karl Marx, Lenin and other men of that class. The danger of allowing the working elector-

ate of England to grow up in entire ignorance of leading economic principles has been recognized by our leaders of industry, who not long ago formed an educational institution to teach elementary economics, not necessarily as propaganda but as a branch of pure knowledge and as an aid to the understanding and happiness of life. It is controlled by a small group of the great industries of this country. It has established a number of classes in some of the big industrial centres, where there are also universities, for the purpose of training the minds of those who are entering industry, either as employers or employed, to think correctly on economic subjects. It is quite certain that the Labor Party in Germany would never have put forward such a program of idealistic rubbish as the English party submitted to the British electors. As a matter of fact, the program was turned down by that body as quite impracticable. This was simply because the German working people are trained to think on economics and to distinguish clearly between what is attainable and what is not; between the substance and the shadow. It is just to bring English people up to this educational standard that efforts are now being directed by far-seeing capitalists, manufacturers and others interested in the future of British industry. It is impossible to think that four millions of English people, trained to thinking correctly, could ever vote for such a proposition as a capital levy. The world has seen and noted what has happened in Switzerland, where a referendum was lately taken on this subject. On a poll of 86 per cent. of the electorate, it was defeated by a majority of seven to one; and curiously enough among the very towns in Switzerland where socialism has its principal foothold not one declared in its favor. In the weeks preceding the ballot there was witnessed a flight of capital from that country that is without precedent in a modern State living under conditions of peace. In one month the amount of deposits withdrawn from the banks was estimated at one hundred millions. Swiss securities, which stood as high as any in Europe, declined in value by as much as 40 per cent. in the rush to sell and to reinvest abroad. This caused an immense increase in the volume of paper money, and consequently the rate of exchange moved sharply against the Swiss franc. The loss to the Swiss nation caused by the collapse of confidence amounts to several millions sterling, while the strain on public credit will be felt for a long time. Even Labor itself got frightened and meetings of workmen were held to protest against the proposal.

**C**OMPARE this condition of affairs with that prevailing in poverty-stricken land. In this case the levy was not for the purpose of redeeming debt, but to provide funds for social reforms, the gist of the proposal being to levy a tax of 8 per cent. on capital sums of £3,200, the rate of tax rising to 60 per cent. on fortunes over £120,000. One result of the proposal was to stop immediately the issue of new capital. The town of Winterthur, which invited subscriptions of 5,000,000 francs in 4½ per cent. bonds, received applications for only about one-quarter of the amount which it needed.

If all these dire results followed even the mere proposal of a capital levy, what would have ensued had it matured into reality? Also, if the effect was so disastrous in a small industrial country like Switzerland, what would it have been like in England or the United States? What has happened in Switzerland demonstrates the truth that credit and all business activity depend absolutely on con-

fidence and stability. Capital, in the eyes of most Socialists, is something that can be locked up in a safe, and that can be made to change hands in the way that a purse can be transferred from the pocket of one man to that of another. To take a practical illustration. Suppose that a person before the great war locked up in a safe, as an experiment, a £5 Bank of England note, together with its equivalent in German marks and Russian rubles. Assume that he now goes to the safe and brings forth his wealth in order to test its purchasing power over other commodities. He finds that, in the interval, his Russian rubles have dwindled to the value of waste paper; and that, whereas before the war 100 German marks went to the £5 sterling note, the value of the mark has now sunk so low that it takes 175,000 marks to equal a £5 Bank of England note. Just as steadily as the value of the mark has been falling has the rise in the value of the pound sterling been proceeding until today it has almost recovered its prewar prestige throughout the United States.

**I**F the Government obligations of these respective countries are compared it will be seen that a similar transformation in values has taken place. Again, take a country like Holland, a mere mud-bank, so to speak, recovered from the sea, which has been for generations a land of wealth, progress and general well-being; compare this with Turkey, rich in natural resources, but the abode of poverty and retrogression, until today she is a by-word for all that is undesirable. Of course the reason is that in one country there is security, order and respect for all commercial obligations; in the other there is insecurity, distrust, stagnation.

Again, what is the first thing that a German operative tries to do when he receives his weekly wages in marks? His first anxiety is to get rid of them as quickly as he can for something that has an established value, because he realizes that their possession has no lasting value and that to practice thrift is only another and respectable way to bankruptcy. Contrast this with what has been going on in England for the last five or six years. Here the working classes—and other people, too—have been steadily investing their surplus earnings in National Saving Certificates, to the extent of over £600,000,000—a security guaranteed by the Government and which yield to the investor nearly 7 per cent. at the end of ten years. Of course the whole matter is summed up in the one word "credit." One nation has kept faith; the other has not. After all, honesty is the best policy for nations as for individuals.

Today in Germany there is going on what amounts to a system of State confiscation by means of the printing press, whereby the rich industrialist is enabled to escape reparations, place his gains abroad and put his factories at home in an excellent condition of repair and equipment, while the rest of the nation is left to struggle on as best it can. Even the wily Bolsheviks in Moscow are now trying to induce capital and capitalists to return to Russia, probably realizing that capital is fertilized by enterprise, thus producing national wealth and prosperity. The fundamental truth is that a high standard of living in any country can only be attained where capital is permitted to multiply freely and where there is the necessary atmosphere of security, good faith and confidence.

In England, without the addition of any burdens or extra taxation on the people, enormous projects of railroad improvement, road development and other

industrial schemes involving an expenditure on labor running into many millions of pounds sterling, can, by the aid of the national credit, be promptly financed and put into execution. In this and similar plans the Government has behind it all the power which comes from public confidence. This confidence is based on the firm belief that capital is safe here and that the country is good for its bond to the extent of twenty shillings to the pound—and a bit more if necessary. For some time plans have been formulated for the reconstruction of our railroad system with the twofold object of promoting efficiency and rapidity of locomotion. With the Government guarantee, the necessary money can be obtained on terms which make the schemes paying propositions. All this is possible because financiers and the smaller investing public believe that they have adequate security for their money. In virtue of this confidence the Government can voluntarily draw on the wealth of the rich and the savings of the poor. A considerable part of the £600,000,000 which working people have invested in National Saving Certificates is now being used by the Government to help that very class. It is because of the faith which exists between the people and the Government that this is now possible, while British credit is higher than that of any other country in Europe and equal to that of the United States.

**W**HEN the result was known there were demonstrations of rejoicing in Soviet Russia or Germany. Indeed, the contrast between the methods of Communism and those of Capitalism could not be more convincingly displayed than by the conditions which rule at this time in Soviet Russia and in Britain. All the world knows that in Communistic Russia the workless are left to starve, as many tens of thousands have already done, and as for finding remunerative work, that is utterly beyond the power of the Moscow Government. Under Soviet rule, when hard times come and the famishing cry for food, none can be obtained, because no one believes the promises made by the Government. Under Capitalism, England is steadily recovering from the devastating effects of the war; our credit is rising day after day, unemployment is better than a year ago, and the problem is being grappled with on practical, common-sense lines. British manufacturers are gradually recovering their vast foreign trade, our great industrial leaders are laying extensive plans for the future, while British shipping—that most remunerative branch of our national life—is steadily, if slowly, regaining life. We are told on the best authority that a tree shall be known by its fruit and we have in these two instances a most convincing illustration of the practical results of Communism, on the one hand, and a national system of Capitalism on the other. It is to make known the benefits of the latter that our leading manufacturers and bankers are anxious that a definite propaganda should be directed throughout this country. The strength and flexibility of the capitalistic system has been proved in England to be a safeguard in the time of stress and trouble. Under no other method could these millions of pounds have been found to help provide work for the workless; and it has been possible because of the thrift of the people, a thrift rooted and grounded in confidence that faith will be kept with them. Under this system, large reserves of wealth are accumulated which can be drawn upon in times of need such as we have now to deal with. It is well that every worker should understand and appreciate this fact, otherwise there can be little hope for the future of the world and its material progress.



## The Forces and Trend in Business

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of being prepared for squalls, even if there is no clear prospect of having to face an actual storm.

**EXPOSURE** of inflated conditions brought into great prominence by and excessive prices in the building industry, which have been the efforts of owners and contractors to deal with a situation that was rapidly becoming impossible, has been one of the strongest influences in enforcing general cautiousness and in pointing out the logical consequences of similar tendencies in other industries. As was noted on this page last week, the course of labor and material prices—and credits, also—in the building industry has shown the typical progress of an inflationary boom toward the bursting point. The railroad supply industry, which is comparable to the building industry in that it draws upon a great range of primary production, is now supplied with orders sufficient to keep it occupied at least to the end of the year; but, unlike buyers in the building trade, the railroads have now practically ceased placing new orders. They have ordered all of present and near future production, but they have not been in a bidding competition for a total of production that it was impossible to accomplish, which was the sin—economically speaking—of the buyers of building construction.

Reports from all over the country show that the lesson of the

building trade inflation is being taken to heart, with the result, more or less clear and immediate, that inflation of both materials and labor prices is ceasing to advance, if not actually receding. It is evident that a pronounced restriction in the building boom will carry these moderating cost influences back into primary production, with inevitable relief to the general situation.

While the general current of business is extremely active, as shown incidentally by the exceptional railroad movement, which is from 20 to 35 per cent. above the normal for this time of year, the indications support the opinion quoted in this page last week, that the top of the present boom has been passed. Unless some new influence, at present invisible, comes into play, there is no likelihood of any serious credit inflation. Banking influence, while it has been sufficiently liberal in providing credit—perhaps too liberal in the building industry—is quite evidently set on stopping short of any possible danger line. If an outward flow of gold develops, that will narrow the base of credit and may narrow actual credit itself. Slackening of the pace of production may conceivably so lower prices as to lessen the demand for foreign raw materials and thereby tend to check an outward flow of gold. It is fairly plain that high prices and intense competition in our domestic

market stimulate imports. A lessened activity, with lower prices, will tend to make more effective the barrier of the Fordney tariff and the two together may cut down the imports movement. These are problematical factors in the future situation; and, if there is to be no continuing business boom, there is need of caution in estimating the probable resultants of these and other forces that will come into action.

Despite predictions ever since the middle of January that Franco-Belgian occupation of the Ruhr would be a heavy blow at British trade and industrial prosperity, those evil results have failed to materialize. British trade and production, on the contrary, rose to a peak somewhat similar to, though more moderate than, the expansion that occurred in that period in the United States. In April, it is true, some lines of trade with Germany fell off notably, in consequence, it would seem, of the Ruhr occupation; but the German demand for British coal in some degree compensated. Undoubtedly British trade with the Ruhr has suffered but the loss has been far less serious than had been expected.

IN Italy, though the metal industries are pretty active, industry generally has declined and imports are largely in excess of exports—an almost inevitable state

of affairs. Fascista efforts to reorganize the budget, to cut off departments and bureaus that can be spared and to turn over to private management the now unprofitable business undertakings, are being pressed, but the expected announcement of details has not yet been made. The difficulties seem to be too great for the speedy solutions that were anticipated.

**FRANCE'S** persistent efforts to reduce her paper currency, in the face of very disadvantageous circumstances, had a new illustration in last week's statement of the Bank of France. That shows a reduction in the paper currency of 271,934,000 francs, bringing the total outstanding down to the lowest figure of the year. The reduction since April 5, the high point of the year, has been 1,130,000,000 francs. The change, effected through paying off the State's debt to the Bank with the proceeds of new loans, offers an almost startling contrast to the policy of limitless paper inflation which has marked the policy of Germany in face of difficulties certainly not very much greater than France has attacked with unfailing persistence. The contrast in method and spirit is thoroughly appreciated in France and is by no means a minor influence in hardening French determination to force Germany to pay her pledged reparations.

## The Commerce Department and the Nation's Business

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British, for instance—have gone in backing up trade.

Dr. Klein contends that if the United States is to reduce the danger of serious periodic depressions and keep its factories and farms steadily and fully occupied the maintenance of permanent foreign outlets must be assured regardless of fluctuations in the domestic business conditions. Irreparable damage to American prestige in world markets, he holds, will result if the present tendency of certain manufacturers to slight or ignore their rightful obligations to foreign agents and customers is not corrected.

"One of the outstanding faults of our export traders," said Dr. Klein, "is their failure to adopt a sufficiently considerate attitude toward foreign representatives. Capable and responsible representatives in overseas markets are frequently seriously hampered and their efforts weakened or completely frustrated through the failure of the home office to understand their problems and to accord them requisite support. It does not improve the standing of America's business abroad to have the first sign of better domestic trade bring about the immediate abandonment of all interest in those foreign contacts which had been hailed with such joy and solicitude regard during the dark days of 1921.

"The bitter enmity engendered among foreign customers by such roughshod impertinence survives abroad long after the episode is forgotten here. As an example, there is the case of our textile exports to a certain Latin-American market, which were inaugurated on a large scale during the domestic depres-

sion of 1907. Then came the revival of home demand and the foreign buyers were promptly ignored. It took ten years of hard work by our textile exporters, aided, of course, by the war situation, to overcome the effects of that affront. And, unless we observe the elements of common courtesy and foresight in the present period of tempting domestic demand, a similar reaction may be anticipated.

"There are other aspects of this problem. . . . For example, a feeling of hopelessness and resentment is frequently created in the overseas agent by the adoption in the home office of absolutely inflexible policies regarding credits, terms of sale, prices and the disposal of stocks on hand. Such rigid requirements prevent the foreign representative from adjusting his attitude to meet changing local conditions. In this connection, the case may be cited of one American company which finds itself obliged to pay many thousands of dollars in additional customs duties because it refused to relax its stock movement policy and rush through certain emergency shipments to anticipate an increase in tariffs in a foreign country. The company's foreign agent had the American Commercial Attaché supplement his plea for help but their joint efforts fell on deaf ears and the company is now paying for its rigid consistency."

"A vital phase of this general question is that of recommendations with regard to extending credits. One of the important advantages of having a representative abroad, especially a man who has been trained in the home organiza-

tion, is the facility with which he can investigate the business reputation and paying ability of prospective clients. When such a representative recommends the extension of credit, the home office should be prepared to act within reasonable limits; unwillingness to do so may mean the loss of much of the business that would otherwise obtain. On the other hand, if the foreign representative is of sufficient experience and acumen, his advice to restrict or withhold credit may save his principal heavy losses and expensive law suits.

"Compliance by the home office with recommendations by the foreign representative is often a means of avoiding serious legal losses. Legal action by Americans in a foreign country is something to be shunned, because the procedure is unfamiliar, the local courts may be influenced by considerations other than those of strict justice, and public sympathy is almost invariably alienated, even though the foreigner may be technically in the right.

"It is unwise and unjust for the home office to 'cut the ground from under' the foreign representative by precipitate and independent action. A firm making office equipment sent a representative to Great Britain to investigate the possibilities of that market and to negotiate with local houses regarding permanent handling of the lines. Various encouraging reports as to the sales outlook were sent to the home office, together with suggestions as to policy, and, in due course, recommendations were made concerning prospective agents. Meanwhile, the export manager at home, over-eager to get results, began to carry on

certain direct negotiations by mail and, shortly thereafter, committed himself to an agency representation of an undesirable kind, without reference whatever to the advice that could have been obtained from the man on the spot. That such inconsiderate haste is as injurious as it is shortsighted goes without saying.

"Another thing that very seriously embarrasses the foreign representative is failure to fill orders precisely as he has sent them in. Strict adherence to the order is absolutely essential to the maintenance of satisfactory relations. Laxness in this respect is a fertile cause of dissatisfaction in foreign trade and is capable of destroying the work of the best sales force.

"If the soap ordered from Spain is described as 'blue mottled,' it must really be so and not merely streaked blue and white. If the salesman has sent in an order for soft collars with an extra button to hold them snug, that button must be on the collars when they are delivered to the foreign buyer. It is futile to argue that the need for the button has been removed by a new fabric or by a new cut that eliminates the former strain. The foreign merchant knows what he can sell, and he wants his orders faithfully complied with. Recently a Department of Commerce Attaché called on one of the oldest and most respected of the American commission houses in a Mexican port. He found the manager extremely irritated and angry. In two rooms of his office there were Mexicans unwrapping candles that had arrived with yellow paper covers and putting on blue ones, such as had been ordered."

Those who take "flyers" in foreign



trade will probably pay heavily for their experience and will almost certainly damage the general reputation of Americans, Dr. Klein contends. Worst of all he holds to be the man who looks on foreign commerce merely as a "life saver" in hard times. Representatives abroad spend money and effort to get

foreign trade for American houses, trade that paid profits at times when the home trade did not. If the American exporter deserts the foreign client in a time of need, the latter will surely be disinclined to resume business relations when the American needs him.

Tables are presented with this article to show the trend of imports and exports by grand divisions for February, 1923, and for the eight months ended with February. These are the latest import figures available on this basis. It is of interest to note that imports from all divisions increased in 1923 as com-

pared with 1922. Also it is shown that imports for the eight months in the fiscal year 1923 increased by \$705,051,752 over the same period in 1922. On the other hand, exports, while greater than in 1922, showed an increase for the eight months' period of but \$173,763,535.

## A Review of Foreign Opinions

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&c. They conduct independent export and import businesses. Trade operations are also carried on by industrial administrative organizations existing in various districts, and by the "Ekosst" Government and provincial organizations. The former class are no longer permitted to carry on foreign trade transactions. The latter, however, in Ukraine, Transcaucasia, North-Caucasia, Siberia and the Ural districts are permitted to do so in order to promote export trade.

Certain trusts, such as the sugar, paper, pharmaceutical, tea and rubber trusts, also appear as wholesale and even retail dealers and as independent purchasers of material. In some other branches the trusts are combined into State trade syndicates. Such syndicates exist at present for salt, matches, textiles, naphtha, leather, tobacco, silicates, farm machinery and coal industries. There are South Russian and Ural syndicates, a vintage syndicate, one for Soviet agricultural industries and a vegetable oil syndicate. A syndicate for the fat industry is in process of formation.

Special trade departments are pos-

sessed by the commissariats for food, agriculture, public health, electricity and communal affairs. Some commissariats possess trading departments of an autonomous nature for certain articles. Thus, the Central Forestry Administration has an export lumber office.

Small retail trading in Russia, especially in the provinces, is almost entirely in private hands. The following comments on this situation are made by the Express:

Trading has greatly developed in towns but scarcely exists in villages. Peddling is disappearing, giving place to shops. These are privately owned, with but little stock and have a hard time making their business pay. A few large retail businesses, mainly speculative and temporary have developed. Private wholesale trading is practically non-existent in the provinces but is quite considerable in Moscow. In the middle of 1922 there were sixty-four private wholesale traders and eighteen wholesale and retail businesses here. The textile trade is almost exclusively in private hands in the provinces but a very small proportion of other industrial undertakings are privately owned.

Nearly all industries, including the handicrafts, were nationalized in the period from 1918 to 1920, so that by the end of 1920 nationalized industries totaled 40,000. In 1921 the new economic policy was introduced which allowed the organization of small industries not employing more than twenty men. Industries not yet taken over by the State at the end of May, 1921, reverted to their previous owners. Following this came the leasing of nationalized industries, and at the end of 1921 all industries not employing more than twenty-one workers were returned to their former owners. By May, 1922, the possession of raw material was permitted. Owners may now dispose of their products. Relations between owners and workers are regulated by a code established in 1922 which gives the workers the minimum of rights and protection.

The State has forced this minimum down, and the code gives the employers far-reaching rights, and only restricted powers are given the industrial councils. Trade unions are deprived of all au-

thority. The private enterprise is protected to some extent against exaggerated labor demands by reason of the obvious fact that it would not do for private workers to enjoy better conditions than those employed in State organizations. Nevertheless, private industry, especially in the provinces, is similar to private trading in its subjection to the arbitrary methods of officialdom.

Recent information from Moscow, states the Ost Express, notes that the Soviet Government has ordered the registration of industries which have been denationalized under the orders of 1921-22. Any undertakings unlawfully denationalized may be expropriated. Persons legally entitled to denationalization of their businesses must exercise their rights within six months. Nationalized works which are closed down may be sold if, by reason of their size, e. g., not employing more than thirty workers, they may lawfully be denationalized. By these means the State economic organization hopes to free itself of the burden of small undertakings.

## Current Corporate Financial Reports

**ADIRONDACK POWER & LIGHT CORPORATION**, for April, 1923, reports gross of \$561,027 as compared with \$438,074 a year ago, an increase of \$122,953. Balance, after charges, amounted to \$120,225 in April, 1923, against \$91,683 in April, 1922, a gain of \$28,542. The total gross for the twelve months ended April 30, 1923, was reported at \$6,280,693, compared with \$5,056,133 the previous year, an increase of \$1,223,540. The total balance, after charges, amounted to \$698,313 this year, against \$394,165 in the previous twelve months, a gain of \$304,148.

**AMERICAN POWER & LIGHT COMPANY**, for year ended Dec. 31, 1922, shows balance, after all charges and preferred dividends, of \$2,114,914, equivalent to \$20.61 a share on the outstanding \$10,251,900 common stock, par value \$100, against \$16.92 earned in 1921.

**ATLANTIC COAST LINE RAILROAD**, for year ended Dec. 31, 1922, shows net income of \$11,004,073, after taxes and charges, equivalent, after preferred dividends, to \$16.90 a share earned on the \$68,586,200 common stock, compared with \$17.90, 569 or \$2.61 a share in 1921.

**SIDNEY BLUMENTHAL & Co., Inc.**, in its balance sheet as of Dec. 31, 1922, shows current assets of \$6,547,073 against current liabilities of \$1,044,446, indicating a net working capital of \$5,502,627. Cash amounted to \$359,356 while inventory account was carried at \$4,500,516. Total assets and liabilities amounted to \$11,801,177.

**BUTTE & SUPERIOR MINING COMPANY**, for quarter ended March 31, 1923, shows surplus of \$102,827, after expenses, depreciation and taxes, equivalent to 35 cents a share (par \$10) earned on \$2,901,977 capital stock, compared with deficit of \$184,550 in first quarter 1922.

**CANADIAN CONSOLIDATED RUBBER COMPANY, LTD.**, for year ended Dec. 31, 1922, reports net sales of \$13,221,575, compared with \$14,593,606 the previous year. After providing for expenses and interest there was a deficit of \$571,876, against \$790,314. Preferred dividend payments were \$210,000, making deficit for the year \$781,876, compared with \$970,514 in 1921.

**COLUMBIA GAS & ELECTRIC COMPANY**, in its balance sheet as of March 31, 1923, shows total current assets of \$5,886,280 against current liabilities of \$1,961,196, indicating a net working capital of \$3,925,084. Cash amounted to \$1,764,557, while total assets and liabilities were carried at \$79,752,819.

**COLUMBIA TEXTILE COMPANY** reports net sales for April, 1923, of \$453,947, with net income available for bond interest, after depreciation and all charges, of \$34,155. For the first four months of 1923 net income available for bond interest was \$145,787, against \$21,000 required.

**CORDEN & Co.**, for year ended Dec. 31, 1922, shows net income of \$5,475,029, after interest, taxes, depreciation, depletion, &c., equivalent, after preferred dividends, to \$4.25 a share earned on the 1,195,634 outstanding shares of common stock of no par value, compared with net income of \$423,654 or 17 cents a share earned on the 968,355 shares outstanding the previous year. The balance sheet as of Dec. 31, 1922, shows current assets of \$21,319,645 against current liabilities of \$4,910,084, indicating a net working capital of \$16,409,561, compared with current assets of \$10,126,614 the previous year, current liabilities of \$4,819,683 and working capital of \$5,306,931. The principal change occurred in cash account, which increased \$9,358,004 to a total this year of \$11,255,507.

**WILLIAM CRAMP & SONS' SHIP AND ENGINE BUILDING COMPANY**, for the year ended Dec. 31, 1922, reports balance, after charges and depreciation, of \$2,222,418, equivalent to \$19.18 a share on the \$15,232,500 stock outstanding, compared with \$1,455,474 earned in 1921 and \$2,134,554 in 1920. The balance sheet as of Dec. 31, 1922, shows current assets of \$7,600,-

278 against current liabilities of \$1,339,029, indicating a net working capital of \$6,270,249, compared with current assets at the end of 1921 of \$10,194,989, current liabilities of \$1,488,859, and a net working capital of \$8,706,130.

**DURHAM HOSIERY MILLS**, in the balance sheet as of Dec. 31, 1922, shows current assets of \$5,679,218 against current liabilities of \$1,612,515, indicating a net working capital of \$4,066,703, compared with current assets a year ago of \$5,638,552, current liabilities of \$2,087,945 and net working capital of \$1,551,707. Cash account amounts to \$366,802, compared with \$638,131 a year ago, and total assets and liabilities are carried at \$10,507,551.

**EMPIRE GAS & FUEL COMPANY** and its subsidiaries, for the quarter ended March 31, 1923, report gross of \$11,676,912, compared with \$9,053,042 a year ago, an increase of \$2,623,870. Total net earnings amounted to \$4,170,279, compared with \$3,000,734 in 1922, a gain of \$1,169,545.

**FREEPORT TEXAS COMPANY** and subsidiaries, for quarter ended Feb. 28, 1923, report net income of \$175,695, after depreciation and taxes, equivalent to 24 cents a share earned on 729,844 shares of no par capital stock.

**GOLDWYN PICTURES CORPORATION**, for thirteen weeks ended March 31, 1923, reports net profits of \$28,154, after expenses, interest and other charges. Profit and loss deficit on March 31 last was \$1,377,433. The balance sheet as of March 31, 1923, shows: Assets, property accounts, &c., \$2,306,213; goodwill and other intangible values, \$2,971,631; unpaid subscription to capital stock, \$43,226; investments in and advances to affiliated and associated companies, \$2,086,729; inventories, \$3,579,553; advances to producers, &c., \$603,040; accounts receivable, \$162,712; notes receivable, \$20,509; cash, \$752,240; deferred charges, \$231,228; deficit, \$1,377,433; total, \$14,434,334. Liabilities: Capital stock, \$7,272,260; shares of no par value, \$11,543,706; capital stock of subsidiary companies outstanding and proportion of surplus appertaining thereto, \$541,108; mortgages, \$870,000; advance payments to be liquidated by film service, \$392,955; notes payable, \$750,000; accounts payable, \$297,702; producers' royalties, &c., \$48,973; total, \$14,434,334.

**GRAY & DAVIS, INC.**, for the quarter ended March 31, 1923, reports balance available for common stock, after bond interest and preferred dividends of \$81,000, equivalent to 59 cents a share on 136,946 shares of common stock. In 1922 the company earned \$1.06 a share on the common.

**HOCKING VALLEY RAILWAY**, for year ended Dec. 31, 1922, shows net income of \$683,962, after charges and taxes, equivalent to \$6.23 a share earned on \$11,000,000 capital stock, compared with \$14,306 or 13 cents a share in 1921.

**INTERNATIONAL CEMENT CORPORATION**, for year ended Dec. 31, 1922, shows net income of \$1,423,047, after taxes, depreciation and other charges, equivalent after preferred dividends, to \$4.03 a share earned on the outstanding 324,047 shares of common stock of no par value, compared with \$1,529,900 or \$4.53 a share in 1921. The balance sheet as of Dec. 31, 1922, shows current assets of \$2,290,705, against current liabilities of \$623,080, indicating a net working capital of \$1,676,625, compared with current assets a year ago of \$1,555,767, current liabilities of \$773,656 and a net working capital of \$782,111. Cash account amounts to \$423,008, while the total assets and liabilities are carried at \$15,953,342.

**INTERNATIONAL COMBUSTION ENGINEERING CORPORATION**, for year ended Dec. 31, 1922, reports consolidated net profit of \$445,782, after interest, depreciation, Federal taxes, &c., equivalent to \$1.74 a share earned on

249,752 shares of no par capital stock, compared with \$596,990 or \$10.64 a share on 56,108 shares in 1921. The balance sheet as of Dec. 31, 1922, shows current assets of \$2,674,339, compared with current liabilities of \$1,211,746, indicating a net working capital of \$1,462,593. Cash account amounted to \$469,624 and total assets and liabilities, \$4,807,407.

**JONES BROTHERS TEA COMPANY**, for April, 1923, reports sales of \$1,465,385, against \$1,378,635 for April, 1922, an increase of \$86,750. The total sales for the first four months of 1923 amount to \$5,903,078, against \$5,747,233 a year ago, a gain this year of \$155,845.

**MCBOWY STORES CORPORATION's** report for April shows gross sales of \$1,465,385, against \$1,378,635 the same month last year, a gain of \$86,750. For the first four months of 1923 gross sales totaled \$5,921,731, against \$5,809,616 in 1922, an increase of \$112,115.

**MEXICAN PETROLEUM COMPANY, LTD.**, of Delaware, for year ended Dec. 31, 1922, shows net profits of \$25,276,164, after interest, depreciation, depletion and taxes, equivalent, after preferred dividends, to approximately \$55 a share earned on average amount of stock outstanding during the period, and of \$53.17 a share on \$45,730,000 common stock outstanding at the close of the year, compared with net profits of \$24,641,450 or \$26.82 a share on \$43,165,700 common in 1921. The balance sheet as of Dec. 31, 1923, shows current assets of \$41,403,071, against current liabilities of \$9,897,754, indicating a net working capital of \$31,505,277, compared with current assets a year ago of \$26,410,385, current liabilities of \$10,569,898 and a net working capital of \$15,840,487 at the end of 1921. Cash account amounted to \$19,399,576, against \$1,148,095 a year ago, while total assets and liabilities are now carried at \$119,819,483.

**MONTANA LUMBER MINES COMPANY**, for year ended Dec. 31, 1922, shows surplus of \$1,701,892, after expenses and taxes, comparing with \$1,111,578 in previous year. After charging out depreciation and depletion, there was a deficit of \$272,250, against \$657,267 in 1921.

**MULLINS BODY CORPORATION**, for three months ended March 31, 1923, shows net profit of \$124,548, after expenses, interest and discount. Net sales amounted to \$772,003. The balance sheet as of March 31, 1923, shows current assets of \$1,878,963, against current liabilities of \$1,137,250, indicating a net working capital of \$741,713. Cash account amounts to \$491,140 and total assets and liabilities are carried at \$4,825,030.

**NUNNALLY COMPANY** of Delaware reports earnings of \$21,065 for the first quarter of 1923, after all charges except Federal taxes. **J. C. PENNEY COMPANY, INC.**, for April, 1923, reports sales of \$4,457,729, against \$3,942,029 a year ago, an increase of \$515,700. Total sales for the first four months of 1923 amount to \$14,467,320, compared with \$11,657,805 in 1922, a gain of \$2,811,515.

**PHILLIPS PETROLEUM COMPANY** reports net income for three months ended March 31, 1923, of \$4,114,925, before depreciation and depletion but after expenses, interest and taxes. Gross amounted to \$6,037,523. The balance sheet as of March 31, 1923, shows current assets of \$10,154,371, against current liabilities of \$8,933,818, indicating a net working capital of \$1,220,553. The cash account amounted to \$960,982 and total assets and liabilities to \$71,390,923.

**PURE OIL COMPANY**, for the year ended March 31, 1923, shows net income of \$4,982,420, after interest, depreciation, depletion and inventory adjustments, equivalent, after preferred dividends, to \$1.37 a share earned on the \$44,679,350 common stock (\$23 par), compared with net income of \$515,739 or \$2.57 a share on the preferred the previous year.

**SKELLY OIL COMPANY** and subsidiaries, for quarter ended March 31, 1923, show after expenses, taxes and interest, net earnings of \$2,342,619 available for surplus and reserves, before allowing for Federal taxes. Gross earnings amounted to \$3,378,348. Daily net oil production of company and subsidiaries is approximately 20,000 barrels.

**SIMMONS COMPANY**, for the first four months of 1923, reports net sales of \$11,955,449, increase of \$5,778,509 or 74.45 per cent. over same months of 1922. Net, after taxes, was \$1,845,000, compared with deficit of \$3,321 in same period last year.

**SOUTHERN PACIFIC COMPANY**, for the year ended Dec. 31, 1922, shows net income of \$32,000,150, after taxes and charges, equivalent to \$9.47 a share earned on the \$344,380,608 capital stock, compared with \$30,618,178 or \$8.93 a share in 1921.

**STANDARD OIL COMPANY OF NEW JERSEY**, for year ended Dec. 31, 1922, shows surplus of \$46,242,436, after expenses, depreciation, Federal taxes, &c., equivalent, after allowing for preferred dividends, to \$1.61 a share (85¢ par value) earned on \$28,637,125 outstanding common stock, compared with \$33,845,030 or \$5.07 a share on \$98,879,325 common in 1921.

**STANDARD OIL COMPANY OF NEW YORK**, for year ended Dec. 31, 1922, shows net profit of \$19,434,734, after taxes, depreciation, interest, &c., equivalent to \$2.15 a share (par \$25) earned on \$225,000,000 capital stock outstanding at the close of the year, compared with \$9,698,971 or \$12.93 a share (par \$100) on \$75,000,000 capital stock outstanding in 1921.

**TODD SHIPYARDS CORPORATION**, for the year ended March 31, 1923, reports net profits, after all charges, of \$728,074, equal on the 210,010 shares of stock to \$3.46 per share, compared with \$420,387, equal to \$2 per share on 209,552 shares of stock in previous fiscal year. The balance sheet as of March 31, 1923, shows current assets of \$13,454,432, against current liabilities of \$1,020,382, indicating a net working capital of \$12,434,050, compared with current assets a year ago of \$17,503,910, current liabilities of \$1,064,441 and a net working capital of \$16,439,469 at the end of the previous fiscal year. Cash account now amounts to \$700,084 and total assets and liabilities are carried at \$25,076,342.

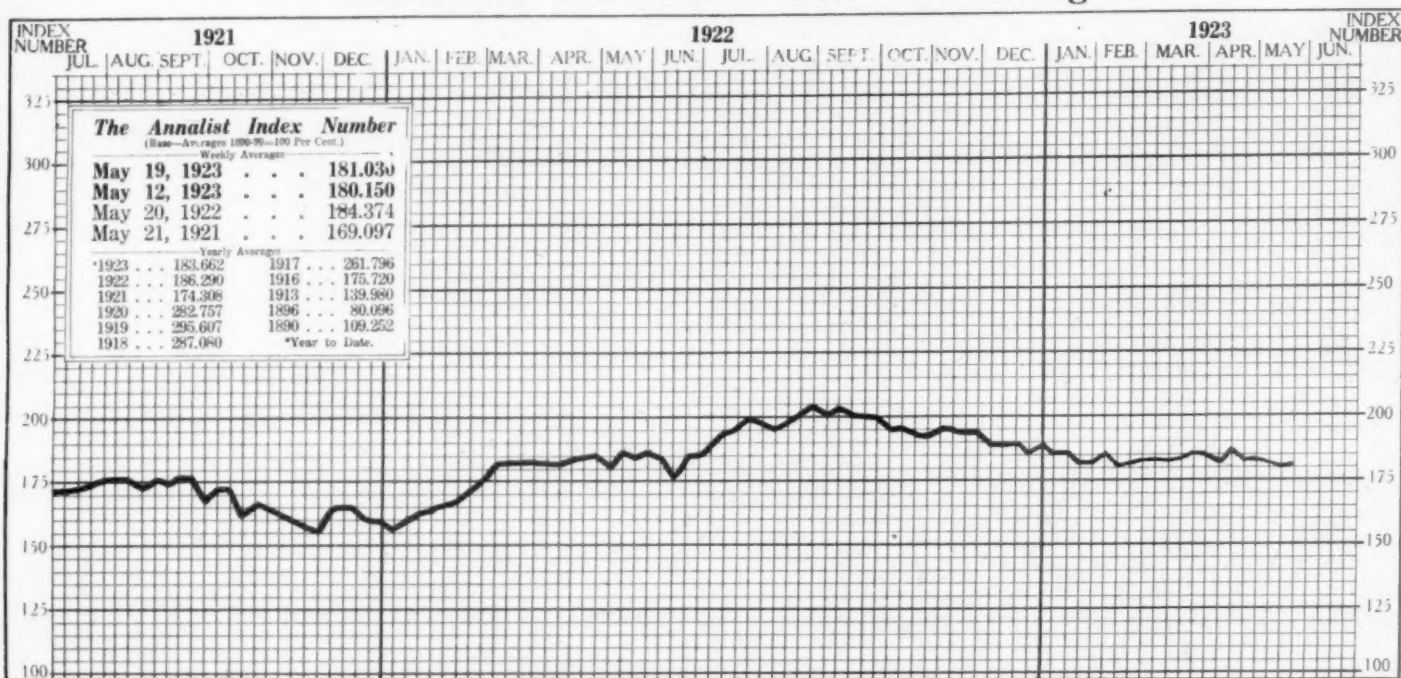
**VACUUM OIL COMPANY**, for year ended Dec. 31, 1922, shows net profits of \$13,600,463, after depreciation, inventory, adjustment, Federal taxes, &c., equivalent to \$5.66 a share (par \$25) earned on \$30,000,000 capital stock outstanding at close of year, compared with net profits of \$6,158,566 or \$41.03 a share (par \$100) earned on \$15,000,000 stock outstanding in 1921. The balance sheet as of Dec. 31, 1922, shows current assets of \$83,784,072, against current liabilities of \$13,456,541, indicating a net working capital of \$70,327,531, compared with current assets a year ago of \$70,178,229, current liabilities of \$10,322,246 and a net working capital of \$59,855,983. Cash account now amounts to \$32,028,051 and the total assets and liabilities are carried at \$122,771,182.

**WESTERN PACIFIC RAILROAD COMPANY**, for March, 1923, reports gross of \$909,870, compared with \$784,599 a year ago; net was \$150,872, compared with net operating deficit of \$13,048. Gross for the first three months this year was \$2,575,542 compared with \$2,312,326, and net was \$301,832, compared with net operating deficit of \$5,202.

**WESTINGHOUSE ELECTRIC & MANUFACTURING COMPANY**, for year ended March 31, 1923, shows net income of \$12,263,485, after inventory, adjustment, charges and Federal taxes, equivalent to \$8.19 a share (\$5 par) earned on outstanding \$74,812,650 combined preferred and common stock, compared with net income of \$5,867,350 or \$3.89 a share in previous year.



## Curve of the Food Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.

## Financial Transactions

	Last Week.	Same Week Last Year.	Year to Date.	Same Period Last Year.
Sales of stock, shares.....	3,005,424	7,330,907	103,187,038	104,446,530
Sales of bonds, par value.....	\$30,406,050	\$107,283,350	\$1,232,466,250	\$1,882,724,000
Average price of 50 stocks.....	High 85.39	High 80.72	High 82.32	High 80.72
Average price of 40 bonds.....	Low 77.38	Low 77.75	Low 82.95	Low 80.21
Average net yield of ten high-priced bonds.	4.070%	High 80.25	High 79.43	High 80.58
New security issues.....	\$24,367,000	Low 79.91	Low 76.98	Low 75.01
		4.070%	4.065%	4.084%

## BAROMETRICS

## The State of Credit

	Last Week.	Previous Week.	Year to Date.	Same Week 1922.
British Con. 2½s.....	58½@58	59½@58	58½@57½	58½@57½
British 5%.....	101½@100½	101½@100½	103½@100½	99½@99½
British 4½%.....	98½@98½	98½	99½@95	99½@96
French rentes (in Paris).....	57.75@57.45	57.85@57.45	59.80@57.15	57.15@55.25
French War Loan (in Paris).....	75.90@74.95	74.90@74.00	76.70@72.00	76.65@74.25

## Potentials of Productivity and Measure of Business Activity

## THE METAL BAROMETER

	—End of April—	—End of March—
United States Steel orders, tons.....	7,288,500	5,086,917
Daily pig iron production, tons.....	118,232	113,580
Pig iron production, tons.....	*3,547,551	*2,072,114

## ALIEN MIGRATION

	Feb. 1923.	Jan. 1923.	Dec. 1922.	Nov. 1922.	Oct. 1922.	Sept. 1922.	Aug. 1922.	July 1922.
Inbound.....	30,118	28,717	43,984	40,814	54,129	49,881	42,723	41,241
Outbound.....	2,749	4,252	18,830	7,977	7,192	7,527	10,448	14,738
Gain or loss.....	+27,369	+24,465	+25,154	+42,737	+46,937	+42,354	+32,277	+26,502

## GROSS RAILROAD EARNINGS

	First Week in May	Fourth Week in April	Month of March	From Jan. to Mar. 31.
1923.....	16 Roads.	14 Roads.	180 Roads.	180 Roads.
1922.....	\$17,634,648	\$20,367,061	\$385,341,431	\$1,484,094,573
	15,408,107	16,429,704	475,246,724	1,272,807,484
Gain or loss.....	+\$2,226,481	+\$3,937,357	+\$60,294,707	+\$211,887,080
	+14.45%	+23.97%	+12.68%	+16.64%

## SUMMARY OF IDLE CARS AND CAR LOADINGS

	April 30.	April 22.	April 15.	April 8.	March 31.	March 22.
Idle cars.....	64,741	62,247	68,692	69,610	59,719	58,264
Car loadings.....	191,029	193,094	197,743	194,750	185,767	193,725

## COMPARISON OF WEEK'S COMMERCIAL FAILURES (DUN'S)

	Week Ended May 17, 1923.	Week Ended May 18, 1922.	Week Ended May 19, 1921.	Week Ended May 21, 1920.	Week Ended May 22, 1919.
Total Over \$5,000.....	118	162	98	68	43
East.....	81	145	73	31	19
South.....	105	114	46	18	8
West.....	44	40	23	10	2
Pacific.....	351	198	450	107	38
U. S. Canada.....	79	73	39	10	7

## FAILURES BY MONTHS

	1923.	1922.	1921.	1920.	1919.
Number.....	1,320	2,167	6,836	9,084	2,131
Liabilities.....	\$51,491,941	\$73,058,637	\$189,723,515	\$291,071,002	\$42,926,035

## BUILDING PERMITS (BRADSTREET'S)

	April 1923.	March 1923.	April 1922.	March 1922.	April 1921.	March 1921.
138 Cities.....	\$291,872,802	\$183,834,820	\$372,117,555	\$240,002,830	\$216,748,197	\$123,011,304

## The Week in the Money and Exchange Market

## COST OF MONEY—NEW YORK

	Call	Time Loans	Six Mos.	Com. Dis.
	Loans	60-90 Days	4-6 Mos.	
Last week.....	4½@4	5½@5	5½@5½	5½@5½
Previous week.....	5 @4½	5½	5½@5½	5½@5½
Year to date.....	6 @3½	3½@4½	5½@4½	5½@4½
Same week, 1922.....	3½@3½	4½@4	4½	4½@4½
Same week, 1921.....	7 @3½	6½	6½@6½	7 @6½

## BANK CLEARINGS

Entire country, estimated from complete returns from cities representing 92.3 per cent. of the total. Percentages show changes from preceding years:

	1923.	P. C.	1922.	P. C.
Last week.....	\$8,313,000,000	+7.06	\$7,765,000,000	+12.8
Week before.....	7,761,000,000	+3.3	7,513,000,000	+3.3
Year to date.....	161,620,000,000	+9.8	147,201,000,000	+4.1

## BAR GOLD AND SILVER

	Bar Gold	Bar Silver	Bar Silver
	In London	In London	In N. Y.
Last week.....	880 02d 1/2	88s 11d	32 1/2 @ 32 1/2
Previous week.....	88s 06d 1/2	88s 01d	32 1/2 @ 32 1/2
Year to date.....	88s 02d 1/2	87s 01d	32 1/2 @ 32 1/2
Same week, 1922.....	88s 01d 1/2	86s 02d	32 1/2 @ 32 1/2
Same week, 1921.....	110d 1/2	102s 0d	33 1/2 @ 33 1/2

## FOREIGN AND DOMESTIC EXCHANGE RATES

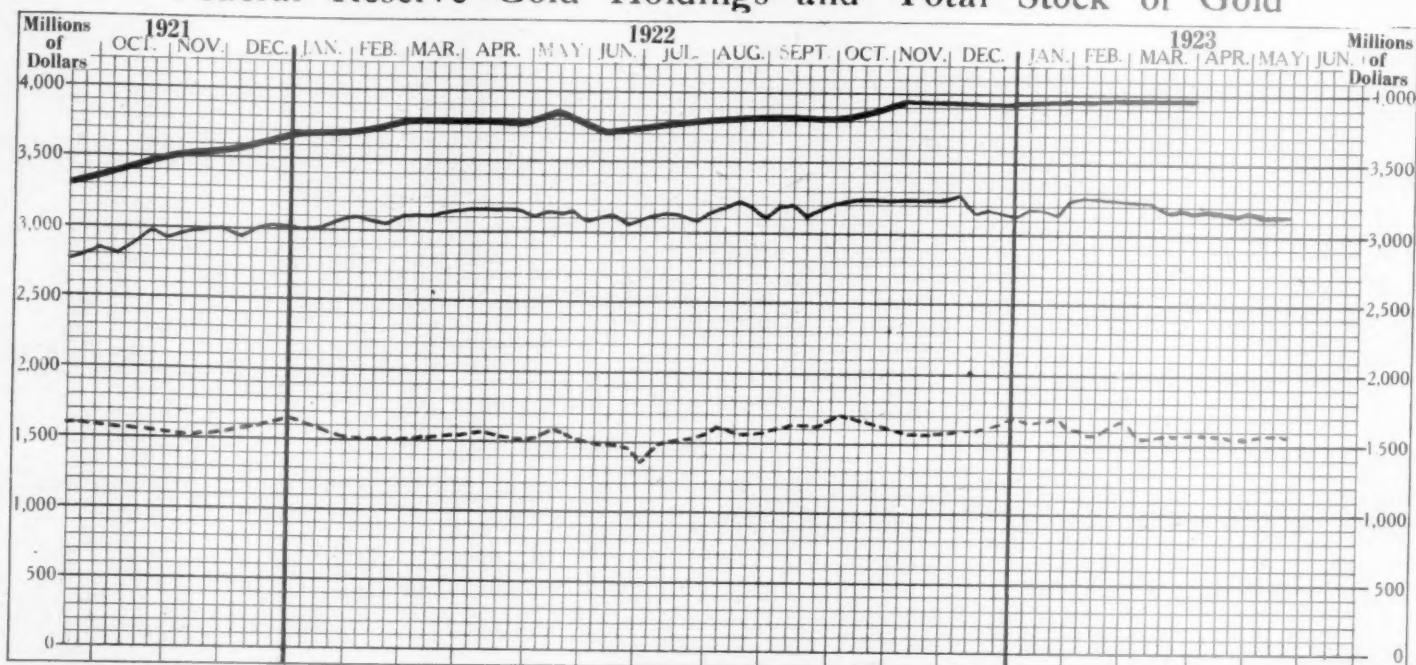
New York funds in Montreal were quoted at \$21.62@20.00 premium. Montreal funds in New York were quoted at \$21.62@20.00 premium. The week's range of exchange on the principal foreign centers last week compared as follows:

	Normal Exchange	Last Week.	Prev. Week.	Year 1923.	Same Wk., 1922.	Last Week.	Prev. Week.	Year 1923.	Same Wk., 1922.
4.8865—London.....	High. 4.614	Low. 4.614	4.614	4.614	4.614	4.614	4.614	4.614	4.614
19.28—Paris.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Belgium.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Switzerland.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Holland.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Greece.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Spain.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Denmark.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Sweden.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Norway.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Russia.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Bombay.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Calcutta.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Hongkong.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Peking.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Shanghai.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Kobe.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Yokohama.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Manila.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Buenos Aires.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Rio.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Germany.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Austria.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Poland.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Czechoslovakia.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Serbia.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Finland.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Rumania.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
19.28—Hungary.....	High. 19.28	Low. 19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28

\*The figures given under "demand" are the offered and bid prices for 500-ruble notes, while those under "cables" are for 100-ruble notes.



## Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

## Week Ended Saturday, May 19.

Central Reserve Cities	Last Week	1922	Year to Date	1922
New York	\$4,485,891,617	\$4,466,020,662	\$87,442,512,294	\$83,841,407,990
Chicago	639,531,379	536,686,967	12,533,467,786	10,392,215,774
Total 2 C. R. cities	\$5,125,422,996	\$5,002,707,629	\$99,975,980,080	\$94,233,623,764
Increase	2.4%		6.00%	
Other Federal Reserve cities:				
Boston	\$444,000,000	\$355,000,000	\$7,730,000,000	\$5,951,000,000
Cleveland	124,183,441	89,953,544	2,133,105,571	1,623,600,601
Kansas City, Mo.	135,821,650	129,175,635	2,713,297,316	2,536,482,603
Minneapolis	72,501,896	59,687,736	1,368,701,674	1,161,081,900
Philadelphia	537,000,000	445,000,000	9,582,000,000	8,042,000,000
Richmond	48,878,000	42,722,000	991,868,000	794,608,000
Total 6 cities	\$1,362,384,987	\$1,121,538,915	\$24,518,972,561	\$20,109,375,894
Increase	21.4%		21.9%	
Total 8 cities	\$6,487,807,983	\$6,124,246,544	\$124,494,952,641	\$114,342,999,658
Increase	5.9%		8.8%	

## Bank Clearings

## By Telegraph to The Annalist

Other Cities	Last Week	1922	Year to Date	1922
Buffalo	\$50,791,250	\$41,745,869	\$888,348,146	\$723,522,932
Cincinnati	72,387,000	60,449,000	1,378,179,000	1,114,886,474
Columbus, Ohio	14,746,800	12,971,600	323,976,100	278,105,600
Denver	19,808,850	18,554,066	399,906,478	369,702,064
Los Angeles	141,005,000	105,364,000	2,557,530,000	1,870,277,000
Milwaukee	33,122,399	26,316,169	630,884,606	493,339,690
Omaha	37,704,791	30,022,021	720,623,064	585,519,216
St. Paul	43,455,749	39,659,046	874,471,499	727,535,356
Seattle	36,928,953	30,876,049	658,903,226	566,666,977
Washington	40,132,478	31,002,076	729,101,342	620,802,259
Total 11 cities	\$515,212,222	\$417,253,911	\$9,587,513,839	\$7,717,408,446
Increase	23.4%		24.2%	
Total 19 cities	\$7,003,020,205	\$6,541,500,455	\$134,082,466,480	\$122,060,408,104
Increase	7.06%		9.8%	

## Actual Condition

## Statement of the Federal Reserve Banks

May 16

	Dist. 1. Boston	Dist. 2. New York	Dist. 3. Philadelphia	Dist. 4. Cleveland	Dist. 5. Richmond	Dist. 6. Atlanta	Dist. 7. Chicago	Dist. 8. St. Louis	Dist. 9. Minneapolis	Dist. 10. Kansas City	Dist. 11. Dallas	Dist. 12. San Francisco
Gold reserve...	\$259,375,000	\$1,088,681,000	\$225,712,000	\$274,375,000	\$73,314,000	\$126,797,000	\$533,622,000	\$81,938,000	\$72,243,000	\$76,188,000	\$32,305,000	\$243,135,000
Redeemable...	18,863,000	124,537,000	43,899,000	37,690,000	26,582,000	4,391,000	36,636,000	15,026,000	6,308,000	15,666,000	2,345,000	28,188,000
Bills on hand...	64,995,000	228,582,000	84,567,000	107,256,000	65,322,000	57,679,000	124,974,000	43,681,000	25,099,000	39,973,000	38,604,000	97,308,000
Due members...	126,197,000	722,577,000	114,315,000	183,225,000	60,478,000	57,262,000	275,632,000	67,145,000	46,971,000	80,988,000	48,118,000	145,005,000
Notes in circ'n...	205,230,000	562,182,000	202,774,000	227,686,000	78,885,000	134,188,000	396,287,000	76,982,000	55,550,000	60,560,000	27,428,000	205,267,000
Ratio of res...	80.4%	84.1%	71.2%	70.9%	57.0%	68.7%	70.8%	67.0%	69.5%	54.7%	47.4%	68.1%

## Federal Reserve Bank Statement

## Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.

Consolidated statement of twelve Federal Reserve Banks compares as follows:			
RESOURCES—	May 16, 1923	May 9, 1923	May 17, 1922
Gold and gold certificates	\$344,043,000	\$323,062,000	\$325,816,000
Gold settlement fund—Federal Reserve Board	686,707,000	706,261,000	473,506,000
Total gold held by banks	\$1,030,750,000	\$1,029,323,000	\$799,322,000
Gold with Federal Reserve agents	1,969,818,000	2,005,066,000	2,140,192,000
Gold redemption fund	57,317,000	54,474,000	65,629,000
Total gold reserves	\$3,057,885,000	\$3,088,863,000	\$3,005,143,000
Reserves other than gold	33,166,000	92,557,000	125,982,000
Total reserves	\$3,181,051,000	\$3,181,420,000	\$3,131,125,000
Non-reserve cash	66,642,000	67,726,000	
Bills discounted—Secured by U. S. Government obligations	369,200,000	358,637,000	169,714,000
Other bills discounted	337,131,000	336,380,000	298,082,000
Bills bought in open market	281,609,000	266,392,000	97,123,000
Total bills on hand	\$978,540,000	\$962,069,000	\$565,819,500
United States bonds and notes	151,663,000	148,960,000	241,115,000
United States certificates of indebtedness	37,226,000	36,854,000	353,800,000
Municipal warrants	40,000	10,000	
Total earning assets	\$1,167,869,000	\$1,147,863,000	\$1,160,794,000
Bank premises	50,484,000	50,155,000	50,326,000
Five per cent. redemption fund against Federal Reserve Bank notes	191,000	191,000	7,678,000
Uncollected items	734,416,000	600,831,000	587,772,000
All other resources	14,057,000	13,811,000	20,635,000
Total resources	\$5,214,710,000	\$5,061,997,000	\$4,947,730,000
LIABILITIES—			
Capital paid in	\$109,273,000	\$109,029,000	\$104,656,000
Surplus	218,369,000	218,369,000	215,308,000
Deposits: Government	56,057,000	22,616,000	39,278,000
Member bank—Reserve account	1,007,893,000	1,886,455,000	1,810,810,000
Other deposits	29,741,000	28,589,000	35,357,000
Total deposits	\$1,303,691,000	\$1,337,670,000	\$1,886,045,000
Federal Reserve notes in actual circulation	2,232,999,000	2,241,819,000	2,146,656,000
Federal Reserve Bank notes in circulation—			
Net liabilities	1,878,000	2,965,000	72,474,000
Deferred availability items	641,510,000	536,219,000	501,283,000
All other liabilities	16,990,000	16,826,000	21,218,000
Total liabilities	\$5,214,710,000	\$5,061,997,000	\$4,947,730,000
Ratio of total reserves to deposit and Federal Reserve note liabilities combined	75.3%	76.1%	77.0%
Contingent liability on bills purchased for foreign correspondents	\$28,677,000	\$33,615,000	\$34,219,000

\*Not shown separately prior to January, 1923.

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.			
	New York	Chicago	
	May 9	May 2	May 9
Number of reporting banks	64	64	48
Loans sec. by U.S. Govt. obligations	\$99,331,000	\$87,298,000	\$33,842,000
Loans sec. by stocks and bonds	1,472,606,000	1,551,703,000	453,034,000
All other loans and discounts	2,162,578,000	2,163,183,000	687,760,000
Total loans and discounts	3,734,515,000	3,602,184,000	1,174,636,000
U. S. prewar bonds	37,884,000	37,884,000	3,892,000
U. S. Liberty bonds	376,375,000	370,262,000	36,704,000
U. S. Treasury notes	22,626,000	23,312,000	5,129,000
U. S. Vic. and Treas. notes	160,543,000	456,749,000	68,787,000
U. S. cfts. of indebtedness	46,300,000	42,143,000	9,264,000
Other loans, stocks and secur.	509,007,000	519,330,000	179,160,000
Total loans, discounts, invest.	5,187,310,000	5,254,359,000	1,477,572,000
Res. balance with F. R. Bank	577,945,000	593,004,000	147,785,000
Cash in vault	60,815,000	65,214,000	29,832,000
Net demand deposits	1,153,791,000	1,249,859,000	1,035,246,000
Time deposits	649,031,000	657,005,000	307,105,000
Government deposits	100,847,000	105,155,000	10,506,000
Bills payable	111,316,000	94,430,000	7,078,000
All other	31,132,000	54,704,000	19,733,000
Total	\$7,003,020,205	\$6,541,500,455	\$134,082,466,480
Increase	7.06%		9.8%

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.			
	All Reserve Cities	Reserve Branch Cities	
	May 9	May 2	May 9
Number of reporting banks	258	258	207
Loans sec. by U.S. Govt. obligations	\$194,638,000	\$182,331,000	\$48,370,000
Loans sec. by stocks and bonds	2,774,872,000	2,899,172,000	367,057,000
All other loans and discounts	4,035,167,000	4,817,483,000	1,580,851,000
Total loans and discounts	7,004,677,000	7,898,986,000	2,196,278,000
U. S. prewar bonds	98,568,000	98,838,000	77,087,000
U. S. Liberty bonds	601,868,000	600,154,000	254,780,000
U. S. Treasury notes	50,403,000	51,169,000	25,260,000
U. S. Vic. and Treas. notes	665,668,000	659,080,000	147,659,000
U. S. cfts. of indebtedness	78,140,000	74,910,000	38,150,000
Other loans, stocks and secur.	1,139,808,000	1,154,912,000	569,705,000
Total loans, discounts, invest.	10,439,133,000	10,508,030,000	3,309,519,000
Res. balance with F. R. Bank	969,347,000	1,008,671,000	235,466,000
Cash in vault	147,166,000	140,005,000	68,513,000
Net demand deposits	7,566,031,000	7,987,603,000	1,338,873,000
Time deposits	2,008,572,000	1,990,451,000	1,122,405,000
Government deposits	173,065,000	180,272,000	14,680,000
Bills payable	173,164,000	174,886,000	54,227,000
All other	123,510,000	152,960,000	83,515,000
Total	\$13,414,710,000	\$13,414,710,000	\$13,414,710,000

\*Not shown separately prior to January, 1923.

# New York Stock Exchange Transactions

Highest and lowest prices of the year are based on sales of 100 shares. Where prices are used for less than that amount they are marked with an asterisk (\*)

Week Ended Saturday, May 19, 1923

Total Sales 3,605,424 Shares

Yearly Price Ranges, 1921-1922										This Year to Date		Date		STOCKS.	Amount Capital Stock Listed	Last Dividend			Last Week's Transactions				
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	Date Paid.	Per Cent.	Period.	First.			High.	Low.	Last.	Change.	Sales.			
53 1/2	26 1/2	83	45	82	Mar. 3	68	Jan. 2	ADAMS EXPRESS	\$12,000,000	Mar. 31, '23	\$1	Q	71 1/2	72 1/2	71 1/2	72 1/2	+	500					
19 1/2	10 1/2	23	10 1/2	19 1/2	Mar. 6	12 1/2	May 18	Advance Rumely	13,750,000	Apr. 2, '23	1	Q	13	13	12 1/2	12 1/2	+	500					
52	31 1/2	60 1/2	31 1/2	54 1/2	Feb. 14	43	May 8	Advance Rumely pf.	12,500,000	Apr. 2, '23	1	Q	43 1/2	43 1/2	43 1/2	43 1/2	+	500					
30	30	66	45 1/2	72 1/2	Mar. 19	57 1/2	Jan. 10	Air Reduction (sh.)	425,000	Apr. 15, '20	\$1	Q	12	12 1/2	11	11	-	4,400					
1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	Mar. 9	1 1/2	Jan. 4	Alaska Gold Mines (\$10)	7,500,000	Jan. 1, '23	1	Q	1 1/2	1 1/2	1 1/2	1 1/2	+	1,000					
8 1/2	8 1/2	100	100	100	Mar. 9	100	Feb. 7	Alaska Juneau G. M. (\$10)	13,987,440	Jan. 2, '23	1	Q	1 1/2	1 1/2	1 1/2	1 1/2	+	1,200					
105	100	125	107	106	Jan. 18	100	Apr. 2	Allegheny & Western	3,200,000	Apr. 14, '23	1 1/2	Q	100	100	100	100	+	100					
80 1/2	34	100	55 1/2	80	Jan. 2	62 1/2	May 18	Alliance Realty	2,500,000	Apr. 18, '23	1 1/2	Q	100	100	100	100	+	100					
103 1/2	83	115 1/2	101	112	Mar. 2	108 1/2	May 19	Allied Chemical & Dye (sh.)	2,177,843	May 1, '23	\$1	Q	65 1/2	67 1/2	62 1/2	66	+	37,800					
39 1/2	28 1/2	39 1/2	28 1/2	39 1/2	Feb. 16	40 1/2	May 19	Allied Chemical & Dye pf.	39,244,900	Apr. 2, '23	1	Q	100 1/2	100 1/2	100 1/2	100 1/2	+	210					
90	67 1/2	104	67 1/2	98	Mar. 27	91 1/2	Jan. 16	Allis-Chalmers Manufacturing	16,500,000	Apr. 15, '23	1	Q	40 1/2	40 1/2	40 1/2	40 1/2	+	3,100					
92 1/2	92 1/2	74	66	98	Mar. 27	91 1/2	May 19	Allis-Chalmers Manufacturing pf.	16,500,000	Apr. 15, '23	1	Q	91 1/2	91 1/2	91 1/2	91 1/2	+	100					
65 1/2	26 1/2	72 1/2	26 1/2	68 1/2	Feb. 21	55 1/2	May 19	Amalgamated Sugar 1st pf.	5,000,000	May 1, '21	2	Q	20	20	15 1/2	16	+	5,700					
84	51	72 1/2	55 1/2	84	Feb. 21	38 1/2	May 18	American Agricultural Chemical	33,322,100	Apr. 15, '21	1 1/2	Q	44 1/2	44 1/2	38 1/2	40	+	3,600					
60 1/2	46 1/2	91	57	91 1/2	Mar. 7	77	Jan. 6	American Agricultural Chemical pf.	28,455,200	Apr. 15, '21	1 1/2	Q	44 1/2	44 1/2	38 1/2	40	+	3,600					
50 1/2	43 1/2	55 1/2	43 1/2	55 1/2	Feb. 7	51 1/2	Apr. 24	American Bank Note (\$50)	4,945,250	May 15, '23	1	Q	80	80 1/2	80	80 1/2	+	200					
51	24 1/2	49	24 1/2	51	Feb. 7	43 1/2	Jan. 20	American Bank Note pf. (\$50)	4,945,250	May 15, '23	1	Q	80	80 1/2	80	80 1/2	+	200					
74 1/2	49	80 1/2	61	80	Feb. 15	73 1/2	Jan. 9	American Beet Sugar pf.	5,600,000	Apr. 2, '23	1 1/2	Q	77 1/2	77 1/2	77 1/2	77 1/2	+	100					
65 1/2	29 1/2	49	31 1/2	60	Mar. 6	37	Jan. 9	American Bosch Magneto (sh.)	96,000	Apr. 1, '21	1	Q	39 1/2	39 1/2	39 1/2	39 1/2	+	3,200					
42 1/2	38 1/2	51	38 1/2	42 1/2	Feb. 16	39	Jan. 11	American Brake Shoe & Foundry, new (sh.)	154,415	Mar. 31, '23	\$1.25	Q	74	74	71	71	+	300					
7 1/2	7 1/2	113	68 1/2	110	Feb. 5	73	Jan. 2	American Brake Shoe & Foundry, new pf.	154,415	Mar. 31, '23	\$1.25	Q	100 1/2	100 1/2	100 1/2	100 1/2	+	100					
7 1/2	7 1/2	113	68 1/2	110	Feb. 5	73	Jan. 2	American Can Company	41,233,300	May 15, '23	1 1/2	Q	91	90 1/2	91	93 1/2	+	184,000					
51 1/2	115 1/2	120 1/2	141	180	Mar. 7	106 1/2	Apr. 28	American Can Company pf.	41,233,300	Apr. 2, '23	1 1/2	Q	109	109	108 1/2	108 1/2	+	600					
51 1/2	115 1/2	120 1/2	141	180	Mar. 7	106 1/2	May 4	American Car & Foundry	30,000,000	Apr. 2, '23	1 1/2	Q	168	172	168	168 1/2	+	700					
29	6 1/2	14	5	11	Apr. 25	5 1/2	Jan. 30	American Car & Foundry pf.	30,000,000	Apr. 2, '23	1 1/2	Q	168	172	168	168 1/2	+	700					
24 1/2	15 1/2	30 1/2	14 1/2	20 1/2	Jan. 4	6 1/2	Mar. 18	American Chemical, Class A, W. I.	8,750,000	Nov. 1, '20	1	Q	8 1/2	8 1/2	8 1/2	8 1/2	+	1,900					
37	35 1/2	61	33 1/2	38 1/2	Jan. 4	6 1/2	Mar. 18	American Chic (sh.)	135,958	Apr. 1, '21	1	Q	37	40	37	40	+	600					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American Chic pf.	135,958	Apr. 1, '21	1	Q	37	40	37	40	+	600					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American Cotton Oil Company	20,237,100	June 1, '20	1	Q	19	20	14	15 1/2	+	10,250					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American Cotton Oil Company pf.	20,237,100	June 1, '20	1	Q	19	20	14	15 1/2	+	10,250					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American Drug Syndicate (\$10)	5,333,300	Dec. 15, '20	10c	Q	5 1/2	5 1/2	5 1/2	5 1/2	+	1,000					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American Express	18,000,000	Apr. 2, '23	\$2	Q	117	122 1/2	117	120 1/2	+	1,000					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American Hide & Leather Company	11,274,100	Apr. 2, '23	1 1/2	Q	10	10	9	9	+	1,400					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American Hide & Leather Company pf.	11,274,100	Apr. 2, '23	1 1/2	Q	10	10	9	9	+	1,400					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American Ice	12,548,300	Oct. 1, '20	1 1/2	Q	51 1/2	51 1/2	48	48	+	2,600					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American International	1,611,400	Apr. 25, '23	1 1/2	Q	94 1/2	94 1/2	92	92	+	3,000					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American International pf.	1,611,400	Apr. 25, '23	1 1/2	Q	94 1/2	94 1/2	92	92	+	3,000					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American La F. Fire Engine (\$10)	2,903,000	May 15, '23	25c	Q	11 1/2	11 1/2	11 1/2	11 1/2	+	1,400					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American La F. Fire Engine pf.	2,903,000	May 15, '23	25c	Q	11 1/2	11 1/2	11 1/2	11 1/2	+	1,400					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American Lined	2,749,000	Apr. 2, '23	1 1/2	Q	27 1/2	27 1/2	25 1/2	25 1/2	+	1,200					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American Lined pf.	2,749,000	Apr. 2, '23	1 1/2	Q	27 1/2	27 1/2	25 1/2	25 1/2	+	1,200					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American Locomotive	16,750,000	July 1, '21	1 1/2	Q	133 1/2	133 1/2	133 1/2	134 1/2	+	25,600					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American Locomotive pf.	16,750,000	July 1, '21	1 1/2	Q	133 1/2	133 1/2	133 1/2	134 1/2	+	25,600					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American Metal Company (sh.)	536,000	Mar. 31, '23	1 1/2	Q	46	46 1/2	45 1/2	45 1/2	+	3,900					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American Metal Company pf.	536,000	Mar. 31, '23	1 1/2	Q	46	46 1/2	45 1/2	45 1/2	+	3,900					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American Radiator (\$25)	20,700,350	Mar. 31, '23	\$1	Q	80	82 1/2	79	79 1/2	+	2,800					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American Radiator pf. (\$25)	20,700,350	Mar. 31, '23	\$1	Q	80	82 1/2	79	79 1/2	+	2,800					
8 1/2	4 1/2	7 1/2	4 1/2	8 1/2	Feb. 23	5 1/2	May 2	American Rolling Mill 7 1/2 pf.	7,000,000	Apr. 15, '23													



## New York Stock Exchange Transactions—Continued

Yearly Price Ranges.										This Year to Date.		STOCKS.	Amount Capital Stock Listed.	Last Dividend Paid.		Per Share.	Last Week's Transactions.				
High.	Low.	High.	Low.	High.	Low.	Date.	High.	Low.	Date.	Date Paid.	Per Cent.			First.	High.		Low.	Last.	Change.	Sales.	
121	68	103	70	103	70	Mar. 14	Certain-Ted Products 2d pf.	2,675,000	Apr. 1, '23	13	Q	61	61	61	61	0	9,540				
121	68	103	70	103	70	Jan. 14	Chandler Motor (sh.)	280,000	Apr. 2, '23	11.50	Q	61	61	61	61	0	2,300				
121	68	103	70	103	70	Jan. 14	Chapman & Ohio pf.	63,424,000	Jan. 1, '23	1	SA	100	100	100	100	0	200				
121	68	103	70	103	70	Jan. 14	Chesapeake & Ohio pf.	12,558,500	Jan. 1, '23	1	Q	100	100	100	100	0	500				
121	68	103	70	103	70	Jan. 14	Chicago & Alton pf.	19,539,300	Jan. 16, '11	2	Q	21	21	21	21	0	400				
121	68	103	70	103	70	Jan. 14	Chicago & Alton pf.	19,539,300	Jan. 16, '11	2	Q	21	21	21	21	0	400				
121	68	103	70	103	70	Jan. 14	Chicago & Eastern Illinois new	10,493,000	Jan. 1, '23	1	Q	21	21	21	21	0	1,900				
121	68	103	70	103	70	Jan. 14	Chicago & Eastern Illinois pf.	22,051,100	Jan. 1, '23	1	Q	21	21	21	21	0	200				
121	68	103	70	103	70	Jan. 14	Chicago Great Western	45,246,900	Feb. 15, '10	2	Q	21	21	21	21	0	700				
121	68	103	70	103	70	Jan. 14	Chicago Great Western pf.	46,314,200	July 15, '19	1	Q	21	21	21	21	0	4,100				
121	68	103	70	103	70	Jan. 14	Chicago, Milwaukee & St. Paul	117,411,300	Jan. 1, '17	2	Q	21	21	21	21	0	8,700				
121	68	103	70	103	70	Jan. 14	Chicago, Milwaukee & St. Paul pf.	116,374,900	Jan. 1, '17	2	Q	21	21	21	21	0	1,400				
121	68	103	70	103	70	Jan. 14	Chicago & Northwestern	145,165,810	Jan. 15, '23	3	SA	116	116	116	116	0	300				
121	68	103	70	103	70	Jan. 14	Chicago & Northwestern pf.	22,395,100	Jan. 15, '23	3	SA	116	116	116	116	0	9,000				
121	68	103	70	103	70	Jan. 14	Chicago Pneumatic Tool	12,934,600	Apr. 25, '23	1	Q	77	77	77	77	0	800				
121	68	103	70	103	70	Jan. 14	Chicago, Rock Island & Pacific	75,000,000	Dec. 30, '22	3	SA	76	76	76	76	0	1,200				
121	68	103	70	103	70	Jan. 14	Chicago, Rock Island & Pacific 7% pf.	29,422,100	Dec. 30, '22	3	SA	76	76	76	76	0	1,200				
121	68	103	70	103	70	Jan. 14	Chicago, Rock Island & Pacific 6% pf.	25,155,300	Dec. 30, '22	3	SA	76	76	76	76	0	1,200				
121	68	103	70	103	70	Jan. 14	Chicago, St. Paul, Minn. & O.	18,556,700	Feb. 20, '23	2	SA	76	76	76	76	0	3,300				
121	68	103	70	103	70	Jan. 14	Chicago, St. Paul, Minn. & O. pf.	11,239,300	Feb. 20, '23	2	SA	76	76	76	76	0	900				
121	68	103	70	103	70	Jan. 14	Chile Copper (A2)	109,771,500	Mar. 22, '23	62	Q	27	27	27	27	0	8,300				
121	68	103	70	103	70	Jan. 14	Chino Copper (\$5)	4,500,000	Sep. 30, '20	37	Q	27	27	27	27	0	100				
121	68	103	70	103	70	Jan. 14	Cleveland, C. C. & St. Louis	47,056,300	Apr. 20, '23	1	Q	100	100	100	100	0	5,500				
121	68	103	70	103	70	Jan. 14	Cleveland, C. C. & St. Louis pf.	10,000,000	Apr. 20, '23	1	Q	100	100	100	100	0	5,500				
121	68	103	70	103	70	Jan. 14	Cleveland & Pittsburgh (\$50)	11,237,750	Mar. 1, '23	87	Q	67	67	67	67	0	1,300				
121	68	103	70	103	70	Jan. 14	Cleveland & Pittsburgh special (\$50)	17,833,400	Mar. 1, '23	50	Q	67	67	67	67	0	1,300				
121	68	103	70	103	70	Jan. 14	Cuett, Peabody & Co. pf.	18,400,000	Apr. 2, '23	1	Q	67	67	67	67	0	1,300				
121	68	103	70	103	70	Jan. 14	Coca-Cola (sh.)	8,452,000	Apr. 2, '23	182	Q	74	74	74	74	0	5,500				
121	68	103	70	103	70	Jan. 14	Coca-Cola pf.	10,000,000	Jan. 2, '23	3	SA	74	74	74	74	0	1,200				
121	68	103	70	103	70	Jan. 14	Colorado Fuel & Iron	34,253,500	May 25, '21	3	Q	28	28	28	28	0	700				
121	68	103	70	103	70	Jan. 14	Colorado Fuel & Iron pf.	31,000,000	Dec. 30, '22	3	SA	34	34	34	34	0	700				
121	68	103	70	103	70	Jan. 14	Colorado & Southern 1st pf.	8,500,000	Dec. 30, '22	2	SA	54	54	54	54	0	700				
121	68	103	70	103	70	Jan. 14	Colorado & Southern 2d pf.	8,500,000	Dec. 30, '22	2	SA	54	54	54	54	0	700				
121	68	103	70	103	70	Jan. 14	Columbia Gas & El. (sh.) w. l.	1,500,000	May 15, '23	11.95	Q	103	103	103	103	0	3,300				
121	68	103	70	103	70	Jan. 14	Columbia Gas & El. (sh.) w. l.	1,500,000	May 15, '23	11.95	Q	103	103	103	103	0	3,300				
121	68	103	70	103	70	Jan. 14	Columbia Graphophone (sh.)	1,375,200	Jan. 1, '21	125	Q	103	103	103	103	0	900				
121	68	103	70	103	70	Jan. 14	Columbia Graphophone pf.	10,562,800	Apr. 1, '21	1	Q	103	103	103	103	0	300				
121	68	103	70	103	70	Jan. 14	Commercial Solvents, Class A (sh.)	40,000	Jan. 1, '23	1	Q	16	16	16	16	0	200				
121	68	103	70	103	70	Jan. 14	Commercial Solvents, Class B (sh.)	40,000	Jan. 1, '23	1	Q	16	16	16	16	0	200				
121	68	103	70	103	70	Jan. 14	Comp.-Tab.-Rec. (sh.)	131,033	Apr. 10, '23	11.50	Q	74	74	74	74	0	4,800				
121	68	103	70	103	70	Jan. 14	Conkey-Tan-Recording rights	198,361	Oct. 1, '20	50	Q	14	14	14	14	0	1,700				
121	68	103	70	103	70	Jan. 14	Conley Tin Foil	147,573	Apr. 15, '21	1	Q	27	27	27	27	0	1,900				
121	68	103	70	103	70	Jan. 14	Consolidated Cigar (sh.)	4,000,000	Mar. 1, '23	1	Q	76	76	76	76	0	100				
121	68	103	70	103	70	Jan. 14	Consolidated Cigar pf.	147,573	Jan. 21, '21	162	Q	76	76	76	76	0	100				
121	68	103	70	103	70	Jan. 14	Consolidated Distributors	17,303,454	Jan. 2, '23	1	Q	61	61	61	61	0	17,700				
121	68	103	70	103	70	Jan. 14	Consolidated Gas, Electric Light & P. Bldg.	2,968,780	Mar. 15, '23	11.25	Q	61	61	61	61	0	6,900				
121	68	103	70	103	70	Jan. 14	Consolidated Coal, Maryland	41,954,100	Apr. 30, '23	1	Q	10	10	10	10	0	18,800				
121	68	103	70	103	70	Jan. 14	Consolidated Textile (sh.)	1,276,367	Jan. 15, '21	75	Q	10	10	10	10	0	6,900				
121	68	103	70	103	70	Jan. 14	Continental Can (sh.)	3,000,000	May 15, '23	75	Q	45	45	45	45	0	18,800				
121	68	103	70	103	70	Jan. 14	Continental Can Co. pf.	6,015,000	Apr. 1, '23	1	Q	45	45	45	45	0	18,800				
121	68	103	70	103	70	Jan. 14	Continental Insurance Co. (\$25)	10,000,000	Jan. 10, '23	3	SA	95	95	95	95	0	4,400				
121	68	103	70	103	70	Jan. 14	Continental Motors (sh.)	1,760,845	Apr. 20, '23	1	Q	129	129	129	129	0	35,500				
121	68	103	70	103	70	Jan. 14	Corn Products Refining Co.	49,784,800	Apr. 20, '23	1	Q	45	45	45	45	0	56,500				
121	68	103	70	103	70	Jan. 14	Corn Products Refining Co. pf.	24,827,000	May 1, '23	1	Q	45	45	45	45	0	56,500				
121																					

[illegible]



## New York Stock Exchange Transactions—Continued

[illegible]

Continued on Page 717



Total Sales \$50,466,050 Par Value

High	Low	Last	High	Low	Last	Change
98% 102	82	122	Dom Iron & Stil 58, '39, cfs 81	80 1/2	81 1/2	+ 1/2
98% 84 1/2	42		Donner Steel & Sls, 1942 88	80 1/2	80 1/2	0
103% 100 1/2	74		Du Pont de N 75 1/2, 1941, 108	107	107 1/2	+ 1/2
80 75	1	1	Du, S & I, 1937, 75 1/2	75 1/2	75 1/2	0
104% 85	7		Dur & Iron Range 58, '37, 100 1/2	100 1/2	100	- 1 1/2
104% 101	68		Duquesne Light 68, 1949, 103 1/2	102 1/2	102 1/2	0
108 106 1/2	43		Duquesnel Del cv 75 1/2, 38, 107 1/2	107 1/2	107 1/2	0
93% 96 1/2	2		E T V & GA com 56, '36, 104 1/2	97 1/2	97 1/2	0
113% 104 1/2	154		E Cuba Sug 7 1/2, 1935, 104 1/2	102 1/2	103 1/2	+ 1/2
100% 97 1/2	2		Eldon, of B 14 1/2, 49, '39 87	86	86	- 1 1/2
94 91	171		Empire G & F 7 1/2, cfs, 37 91 1/2	90 1/2	90 1/2	0
103 103	8		Erie com ext 78, 1930, 101 1/2	101 1/2	101 1/2	0
38% 34 1/2	31		Erie gen 48, 1930, 35 1/2	35	35 1/2	+ 1/2
42 41 1/2	65		Erie con 48, 1930, 40 1/2	44 1/2	44 1/2	+ 1
32 32 1/2	18		Erie conv 48, B, 1933, 46 1/2	45	46 1/2	+ 1/2
54% 43 1/2	95		Erie conv 48, C, 1933, 46 1/2	46	46	0
88% 82 1/2	9		Genesee Riv 68, '37, 83	82 1/2	83 1/2	+ 1/2
88% 82 1/2	9		Erie & Jersey 68, 1935, 88 1/2	86 1/2	84 1/2	- 2 1/2
88% 82 1/2	3		Erie & Pa col tr 48, 1931, 83 1/2	83 1/2	83 1/2	0
80 80 1/2	6		FLA EAST CRY 48, '39 86	86	86 1/2	+ 1/2
108% 104	16		FLK Rubber 88, 1941, 100 1/2	101	101 1/2	+ 1/2
103 100	8		Flanclaco S 7 1/2, 42, cfs, 52, 70	70	70	0
109 107	4		Fonda J & M 68, '36, 107 1/2	107 1/2	107 1/2	0
109% 105 1/2	1		G H & S M & P Int, 31 106 1/2	106 1/2	106 1/2	+ 1/2
101% 99 1/2	2		General Baking Co, 1936, 101	101	101	0

100%	90%	20	On Elec deb 3s, 1932-33.....	80	80	80	—	—	—
89%	75%	1	On Elec 3facs, 1932-33.....	98	98	98	—	—	—
97%	2	Gen Refrac 6s, cfs, 32-32.....	98%	98%	98%	—	—	—	—
65%	60%	2	Georgia Midland 3s, 1946-61.....	61	61	61	—	—	—
101%	100	51	Goodrich (P) 4facs, '47, 100%	100	100	100	—	—	—
100	90%	152	Goodyear T & R 8s, '31, 100%	90	90	90	—	—	—
117%	114%	29	Govey T & R 8s, 1932-33.....	117	117	117	—	—	—
100	100	100	Granby Con deb 8s, 1925-25.....	97	97	97	—	—	—
115	112%	62	Grand Trunk 7s, 1940-41.....	114	114	114	—	—	—
105	102%	81	Grand Trunk deb 6s, '36, 104%	104	104	104	—	—	—
113	113	1	Grand Trunk 7s, res.....	113	113	113	—	—	—
101	1	1	Griff 1932-33.....	95	95	95	—	—	—
100	97	2	Gr Falls Power 5s, '40-48.....	98	97	98	—	—	—
110%	100%	180	Gr Northern gen 7s, 1934, 108%	108	108	108	—	—	—
93	87	27	Gr Northern ref 4½, 1961 90%	89	89	89	—	—	—
90	86%	3	Gr Northern 4½s, 195-.....	86	86	86	—	—	—
142	142	8	Gr Northern 4½s, 195-.....	100	100	100	—	—	—
93%	85%	17	Green Bay & W deb B. C. 9½	83	83	83	—	—	—
78%	72%	7	HARL RIV PORT 4s, '54 73%	73%	73%	73%	—	—	—
70%	70%	1	Hartford St Ry 4s, 1930-79.....	70%	70%	70%	—	—	—
84%	81%	9	Havana El R, L&P 5s, '54 84	83	84	84	—	—	—
90	96%	49	Hersey C s f r, 1928, cfs.....	96	96	96	—	—	—
86	86	105	Hess 4½s, 1932-33, 100 83%	83	83	83	—	—	—
82	82	12	Horse Belt & T 1st 5s, '37 92	91	92	92	—	—	—
84%	79%	110	Hudson & Man ref 5s, '57 80%	79%	80%	80%	—	—	—
65	55	152	Hudson & Man ad 1st, '37 57%	55	57%	57%	—	—	—
90	97%	37	Humble O deb 4½s, 32 cfs.....	98	98	98	—	—	—
79	77%	10	ILL Cent 3½s, 1952-.....	79	79	79	—	—	—
92%	77%	24	Ill Cent 1st 4s, 1931-.....	79	79	79	—	—	—
92%	92	1	Ill Central 4s, 1931-.....	90	90	90	—	—	—
85%	80	1	Ill Cent 4s, 1952-.....	83	83	83	—	—	—
89%	82	33	Ill Cent ref 4s, 1955-.....	83	84%	85%	—	—	—
90%	98	387	Ill Cent ref 5s, 1955, cfs.....	90	90	90	—	—	—
102%	102	1	Ill Cent 3½s, 1952-.....	100	100	100	—	—	—
91	107%	9	Ill Cent 6½s, 1930-.....	107%	107%	107%	—	—	—
83	80	2	Ill Cent West Lines 4s, '51 82	82	82	82	—	—	—
97%	91%	26	I C & C STL & N O'Jls, '43 94%	94	94	94	—	—	—
92%	88	40	Ind Steel 4½s, 1940-.....	88	88	88	—	—	—
90	90	118	Indiana Steel 4½s, 1932-33.....	90	90	90	—	—	—
100	95	2	Int Un Ity 5s, 1965-.....	95%	95%	95%	—	—	—
1%	3%	51	Int-Met 4½s, 1936, cfs.....	1%	1%	1%	—	—	—
72%	65%	169	Int Rap Tran 5s, 1932-.....	67%	67%	67%	—	—	—
79	73%	32	Int Rap Tran attd, 1932-.....	69%	69%	69%	—	—	—
73%	63	33	Int Rap Tran 6s, '32-.....	64%	63	64%	—	—	—
94	80%	64	Int Rap Tran cv 7s, 1932-.....	80%	80	80	—	—	—
82	72%	37	Int Agri Col 5s, 1932-.....	79%	72%	74%	—	—	—
97%	89%	137	Int & Gt N 1st 6s, '52, cfs.....	89	89	89	—	—	—
90	85	213	Int & Gt N ad 6s, 1952-.....	85	85	85	—	—	—
90%	82%	40	Int Mer Marine 6s, 1941, 83%	82%	82%	83%	—	—	—
89%	83	64	Int Paper ref 5s, 1947-.....	83%	84%	85	—	—	—
89%	80%	16	Int Paper cv 5s, 1947-.....	80%	83	85%	—	—	—
80	35	21	Iowa Central ref 4s, 1951 35%	35	35	35	—	—	—
79%	74	7	KAN & MICH 1st 4s, 190-...	77%	76%	77%	—	—	—
102%	100%	5	Kan City, P&S & M 6s, 28 100%	101%	101%	101%	—	—	—
97%	73%	97	Kan City, P&S & M 7s, 28 73%	73	76	76	—	—	—
80	80	37	K C P & L 5s, A, '52-...	88%	88%	88%	—	—	—
80	80	83	Kan City South 3s, 1950, 83%	84%	83	84	—	—	—
80	65	71	Kan City South 3s, 1950, 65%	66	66%	66	—	—	—
83%	76%	130	Kan City Term 4s, 1932-...	76	76	76	—	—	—
15	15	15	K&G Gas & E 3s, 1932-...	90%	90	90	—	—	—
107	105	7	Kayser (J & F) 7s, 1942, 103%	105	105	105	—	—	—
110	107%	20	Kelly Springs Tr 8s, '31, 100	106%	109	109	—	—	—
85%	81	3	Ken Cent 3s, 1987-.....	81%	81	81	—	—	—
92	91	12	Krook & M 1923-77.....	91	91	91	—	—	—
113	113								

98%	94%	20	Liggett & Myers ss, 1931.	95%	95%	+	5%
117%	112	21	Liggett & Myers Ts, 1944-116	115	116	+	1%
83%	83%	22	Long Island det ss, 1931.	84%	84%	+	0%
116%	111%	23	Long Island unfired, 40-70	117	117	-	3%
17%	93%	24	Lorillard Ts, 1944.	115	115	+	1%
97%	93%	3	Lorillard ss, 1951.	95%	95	95%	-
89	77	16	L. Clin & Lex 4ss, 1931.	95%	95%	95%	-
106	106	10	Louis & Jeff Ridge 4s, 45	109	109	109	+
101	101	14	Louis & Nash ss, 1930.	107%	107	107	+
92	87%	1	Louis & Nash ss, 2003.	103%	103	103%	+
102	97%	1	Louis & Nash gold ss, 37	97%	97	97%	-
101	92%	1	L. N. unfired 4s, 1940.	90%	90%	90%	+
80%	73%	1	L. & N. So M jt 4s, 1952.	77%	76	76	-
86%	80%	1	L. & N. Atl. K. 4s, 35	88	88	88	+
			L. & N. Atl. K. 4s, 39	81	81	81	+

120	112 1/2	12	MAGNA COP w 7 1/2, 132, 114 1/2	114	114		
121	102	40	Manati Sug c 7 1/2, 104, 101 1/2	98 1/2	98 1/2	+	1/2
6 1/2	50	47	Manhattan com 48, 1990, .62%	61 1/2	62	+	1/2
97 1/2	95 1/2	5	Manitoba S W Col 38, 34 9/16	97 1/2	97 1/2	+	1/2
98 1/2	94 1/2	10	Manila Elt ref ref 75, 42, 98	94 1/2	94 1/2	+	1/2
98 1/2	90	19	Marked St col 48, 194 1/2	93 1/2	94 1/2	+	1/2
90	94 1/2	3	Mkt St Col tr 48, 24, 98	98	98		
101 1/2	91 1/2	3	Marland Oil s 7 1/2, 31, 161	101	101	+	1/2
150	102	5	Marl Oil s c 7 1/2, 31, w.137	137	137	+	1/2
102 1/2	102	23	Marl Oil s c 7 1/2, 31, w.137	102	102	+	1/2
160 1/2	100	5	Marland Oil Ks, 31, w.138 1/2	137 1/2	137 1/2	+	1/2
99 1/2	97 1/2	2	Merch & Man s 7 1/2, 42, 98	98	98	+	1
62	62	1	MetWestSideEl, Clt 48, 38	62	62	+	1/2
95 1/2	97 1/2	7	Mex Elt ref 48, 98	97 1/2	97 1/2	+	1/2
106 1/2	107	71	Mex Pet a f 88, 1935, .108%	108	108		
84	77 1/2	7	Mich Cent 3 1/2, 1932, .20%	78	78	78	78
92 1/2	89 1/2	15	Mich Cen deb 48, 29, .22%	91	92	90 1/2	90 1/2
90	89 1/2	40	Mich State 28, 28, 28	89 1/2	89 1/2	89 1/2	89 1/2
91 1/2	91 1/2	46	Midvale St col tr 58, 38, 88 1/2	86 1/2	86 1/2	86 1/2	86 1/2
88 1/2	86 1/2	30	Mid St a f 58, 26, deb 38	88 1/2	88 1/2	88 1/2	88 1/2
92	88 1/2	12	Mid El Ry & Lt, 58, .31, 91 1/2	90 1/2	91 1/2	91 1/2	91 1/2
1	96 1/2	1	MIL R & L com 58, 51, 91 1/2	90 1/2	90 1/2	90 1/2	90 1/2
96 1/2	94 1/2	23	M Ry & L com 58, 51, 91 1/2	90 1/2	90 1/2	90 1/2	90 1/2
92 1/2	86 1/2	1	MIL & Nor ext 4 1/2, 1934, 89 1/2	89 1/2	89 1/2	89 1/2	89 1/2
92	80	1	MIL & Nor com ext 4 1/2, 34, 89 1/2	80	80	80	80
96 1/2	94 1/2	3	MIL L S & ext 58, 29, 90 1/2	90 1/2	90 1/2	90 1/2	90 1/2
66	67 1/2	1	Minn & St L ref 48, 32, 74 1/2	74 1/2	74 1/2	74 1/2	74 1/2
40	35 1/2	9	M & ST L 1st & ref 48, 37 1/2	36 1/2	36 1/2	36 1/2	36 1/2
90	84 1/2	16	M & ST SSM com 48, 1938, .99%	90 1/2	90 1/2	90 1/2	90 1/2
100	100 1/2	17	M & ST SSM 6 1/2, 31, 102 1/2	102 1/2	102 1/2	102 1/2	102 1/2
80 1/2	74	48	M & K T 1st 48, 1900, .75%	75 1/2	75 1/2	75 1/2	75 1/2
83	76 1/2	25	M & K T 38, .62, .22%	77 1/2	77 1/2	77 1/2	77 1/2
67 1/2	62 1/2	3	M & K T 48, .62, .22%	62 1/2	62 1/2	62 1/2	62 1/2
63	61 1/2	218	M & K T 68, .32, .54%	61 1/2	61 1/2	61 1/2	61 1/2
63	51 1/2	522	M & K T ad 38, .35%	53 1/2	53 1/2	53 1/2	53 1/2
99	92 1/2	54	Mo Pac com 66, 1949, .33%	92 1/2	92 1/2	92 1/2	92 1/2
86 1/2	82	2	Mo Pac 1st ref 48, 38, 82 1/2	82 1/2	82 1/2	82 1/2	82 1/2
82 1/2	79 1/2	161	Mo Pac gen 48, 1957, .57%	80 1/2	80 1/2	80 1/2	80 1/2
97	95 1/2	3	Mo Pac 3d ext 48, .50%	95 1/2	95 1/2	95 1/2	95 1/2
1	94 1/2	36	Mo Pac 1st ref 58, 1928, .95%	94 1/2	94 1/2	94 1/2	94 1/2
98 1/2	98 1/2	4	Moh & S M 1st 47, 48	98 1/2	98 1/2	98 1/2	98 1/2
91	88 1/2	4	Mont Pow 38, 1943, .95%	91	91	91	91
87 1/2	87 1/2	47	Mont Tram 1st ref 58, 41, 80 1/2	88 1/2	88 1/2	88 1/2	88 1/2
			Morris & Co 3 1/2, 1939, .79%	79 1/2	79 1/2	79 1/2	79 1/2











## Continued from Page 711

\*Holders of record: books do not close

# Boston

Sales	High	Low	Last
90 Mexican Invest .....	9 1/2	8 7/8	8 1/2

## Baltimore

## BONDS

## Chicago

## Transaction

Bonds—*Par Value*

Sales	High	Low	Last
290 Quaker Oats pf .....	98%	97%	96%

## Averages

TWENTY-FIVE RAILROADS

	High	Low	Last	Net Same Yr.	Change Last Yr.
May 14	61.48	60.65	61.59	+ .87	61.38
May 15	61.65	60.96	61.03	— .36	61.34
May 16	61.01	60.50	60.76	— .13	61.67
May 17	60.98	60.65	60.76	— .14	62.12
May 18	60.97	60.70	60.76	—	62.91
May 19	60.56	60.27	60.58	— .58	63.63

TWENTY-FIVE INDUSTRIALS					
May 14	109.02	107.10	108.82	+1.45	114.80
May 15	109.13	107.64	107.89	— .03	115.38
May 16	108.13	106.86	107.42	— .47	116.22
May 17	108.31	106.99	107.48	+ .06	116.19
May 18	108.34	106.97	107.23	— .25	117.07
May 19	106.34	105.97	106.64	— .59	117.21

COMBINED AVERAGE — 50 STOCKS

May 14...	85.55	85.87	85.20	+1.16	78.09
May 15...	85.39	84.50	84.46	-.74	78.36
May 16...	84.61	83.80	84.16	-.30	79.04
May 17...	84.44	83.82	84.12	-.04	79.16
May 18...	84.65	83.83	83.99	-.13	79.99
May 19...	83.75	83.17	83.51	-.48	80.42

BONDS — FORTY ISSUES

		Close	Net Change	Same Day 1922
May 14	.....	77.30	- .05	80.01
May 15	.....	77.38	- .01	79.91
May 16	.....	77.44	+ .06	79.95
May 17	.....	77.52	+ .08	80.06
May 18	.....	77.50	- .02	80.23
May 19	.....	77.56	+ .06	80.25

### Stocks—Yearly Highs and Lows—Bonds

	5 STOCKS		40 BONDS	
	High	Low	High	Low
1922.	95.52 Sep.	82.95 May	79.43 Jan.	76.64 Mar.
1923.	93.06 Oct.	66.21 Jan.	82.54 Aug.	75.01 Jan.
1921.	73.13 May	58.35 June	73.1 Nov.	67.56 June
1915.	97.07 Oct.	67.37 Jan.	75.05 Jan.	71.05 Dec.
1919.	99.50 Nov.	69.73 Jan.	75.05 June	71.05 Dec.
1918.	80.16 Nov.	64.12 Jan.	82.36 Nov.	75.65 Sep.
1917.	90.46 Jan.	57.43 Dec.	80.48 Jan.	74.24 Dec.
1916.	101.51 Nov.	80.91 Apr.	80.48 Nov.	80.16 Apr.
1915.	98.13 Oct.	79.01 Jan.	80.48 Nov.	79.01 Jan.
1914.	73.30 Jan.	61.47 July	87.42 Feb.	81.42 Dec.
1913.	79.10 Jan.	63.09 June	92.31 Jan.	85.45 Dec.
1912.	85.83 Sep.	75.24 Feb.	.....	.....

To date, \_\_\_\_\_

\_\_\_\_\_

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## Open Security Market—Bonds

## UNITED STATES AND TERRITORIES

	Bid	Offered		
Consol. 2s, April, 1950.....	102 1/2	103 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Conversion 3s, 30 days from date of issue.....	95	97	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Old 4s, 1925.....	103 1/2	104 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Liberty 1st 3 1/2s, 1932-47.....	101.00	101.00	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Liberty 1st 4 1/2s, 1932-47.....	97.52	97.52	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Liberty 2d 4 1/2s, 1927-42.....	97.52	97.52	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Liberty 3d 4 1/2s, 1928.....	98.36	98.40	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Liberty 4th 4 1/2s, 1933-38.....	97.80	97.84	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Treasury 4 1/2s, 1925.....	99.26	99.30	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Panama 2s, 1901.....	100.04	100.06	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Hawaiian 5 1/2s.....	94	95	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Philippine 4s.....	Quot. on req.		C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Porto Rico 4s.....	Quot. on req.		C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731

## FEDERAL LAND BANK FARM LOAN BONDS

	Bid	Offered		
Fed. Land Bank 4 1/2s, '37, op. '22.....	99 1/2	100	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Fed. Land Bank 4 1/2s, '38, op. '23.....	99 1/2	100	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Fed. Land Bank 4 1/2s, '39, op. '24.....	99 1/2	100	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Fed. Land Bank 4 1/2s, '42, op. '32.....	99 1/2	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Fed. Land Bank 4 1/2s, 1943.....	100	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Fed. Land Bank 4 1/2s, '53, op. '33.....	100	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Fed. Land Bank 5s, '41, op. '31.....	100 1/2	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731

## FOREIGN SECURITIES, INCLUDING NOTES

## GOVERNMENT ISSUES

	Bid	Offered		
ARGENTINA:				
Argentine Recession 4s.....	70	70 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Argentine 4s, 1906 (unification).....	66	66 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Argentine 5s, '45 (large, unlisted).....	78 1/2	79 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Argentine 5s (listed numbers), '45.....	70	70 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Argentine 5s, '45 (small, unlisted).....	76 1/2	77 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813

BELGIUM:				
Belgian Govt. (restoration) 5s, '19.....	50 1/2	52	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Belgian Govt. (premium) 5s, '20.....	52 1/2	54	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813

BOLIVIA:				
Bolivian 6s, 1940.....	78	79	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813

BRAZIL:				
Brazilian Govt. 4s, 1880.....	39 1/2	39 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Brazilian Govt. 4s, 1889.....	39	39 1/2	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
Brazilian Govt. 4s, 1910.....	39	39 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Brazilian Govt. 4s, 1911.....	14	15	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Brazilian Govt. Recen. 4s, 1900.....	41 1/2	42 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Brazilian Govt. Recession 4s.....	41 1/2	42 1/2	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
Brazilian Govt. 4 1/2s, 1888.....	47 1/2	48	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Brazilian Govt. 4 1/2s, 1888.....	44 1/2	45 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Brazilian Govt. 5s, 1895.....	48 1/2	49 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Brazilian Govt. 5s, 1903.....	61	62	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Brazilian Govt. 5s, 1908.....	17	21	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Brazilian Govt. 5s, 1913.....	49 1/2	50 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Brazilian Govt. 5s, 1941.....	96 1/2	97	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813

CANADA:				
Canadian 5s, 1925.....	98 1/2	99	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Canadian 5s, 1926.....	99 1/2	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Canadian 5s, 1931 (external).....	99 1/2	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Canadian 5s, 1931 (internal).....	99	100	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Canadian 5s, 1937.....	100 1/2	101	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Canadian 5s, M. & N., 1932.....	98 1/2	99 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Canadian 5 1/2s, 1923.....	98	99	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Canadian 5 1/2s, 1932.....	100	101	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Canadian 5 1/2s, 1933.....	103	104	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Canadian 5 1/2s, 1934.....	101	101 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Canadian 5 1/2s, 1937.....	103 1/2	104 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Canadian 5 1/2s, 1941.....	98	99	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Canadian 5 1/2s, '27 (Vic. Internal).....	100 1/2	101 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Canadian 5 1/2s, '29 (Vic. Internal).....	101 1/2	102	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813

CHILE:				
Chilean 5s, 1911, 1st series.....	74	77	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Chilean 5s, 1911, 2d series.....	74 1/2	75	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Chilean 8s, J. 30 and Dec. 31.....	128	132	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Chilean 8s, M. & S.....	125	127	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813

CHINA:				
Chinese Govt. 4s, 1905.....	81	84	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Chinese Govt. 5s, 1913.....	66	68	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Chinese Govt. Hu-Kuang Ry. 5s.....	45 1/2	46	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813

CUBA:				
Cuban Govt. 5s, 1905.....	80	81	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Cuban Govt. 5s, 1917 (internal).....	95 1/2	96	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Cuban Govt. 6s, 1917 (a. p. c.).....	94 1/2	95	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813

COSTA RICA:				
Republic of Costa Rica 5s, 1911.....	57	57 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813

COLOMBIA:				
Colombian Govt. 6s, 1947.....	69	70	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813

CZECHOSLOVAKIA:				
Czechoslovakia 4 1/2s.....	24	27	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
Czechoslovakia 6s.....	21	26	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500

FRANCE:				
French Govt. 4s, 1917.....	42	42 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
French Govt. 4s, 1917.....	42	42 1/2	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
French Govt. 4s, 1918.....	41	42 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
French Govt. 5s (Victory).....	49 1/2	50	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
French 4s, 1917.....	42	42 1/2	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.	Rector 7130
French Victory 5s.....	49 1/2	50	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
French Victory 5s.....	49 1/2	50	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.	Broad 7130
French Premium 5s, 1920.....	50	50 1/2	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
French 5 1/2s, 1917.....	76	79	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
French Premium 5s.....	59	59 1/2	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.	Broad 7130
French 6s, 1920.....	60 1/2	61	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.	Broad 7130
French 6s, 1921.....	60	61	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
French 6s, 1920.....	60 1/2	60 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813

GERMANY:				
German Govt. 5s.....	01 1/2	02 1/2	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500

GREECE:				
Greek Govt. 5s, 1964.....	70 1/2	72 1/2	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.	Broad 7130

GREAT BRITAIN:				
British Govt. Funding 4s.....	84 1/2	85 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
British Govt. Victory 4s.....	80 1/2	80 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
British Govt. 5s, 1927.....	98 1/2	99 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
British Govt. 5s, 1929.....	98 1/2	99 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
British Govt. 5s, 1929-47.....	93	94	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
British Govt. Exchange 5 1/2s.....	97	98	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813

ITALY:				
Italian Govt. 5s, 1918-20.....	45 1/2	47	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Italian Govt. 5s, 1925 (Treasury).....	48 1/2	49	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Italian Govt. 5s (Treasury), 1927.....	42 1/2	43	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.	Broad 7130
Italian Govt. 5s, 1925-26.....	48 1/2	49	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
Italian Govt. consolidated 5s.....	72 1/2	73	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
Kingdom of Italy 6 1/2s, 1925.....	96	96 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813

JAPAN:				
Japanese Govt. 4s, 1931.....	81 1/2	81 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Japanese Govt. 4s, 1931 (small).....	79 1/2	80 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Japanese Govt. 1st series 4 1/2s, '25.....	92 1/2	93	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Japanese Govt. 2d series 1. p. 4 1/2s, '25.....	92 1/2	92 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Japanese Govt. 4 1/2s, '25 (small).....	91 1/2	92	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Japanese Govt. 5s, 1907.....	80 1/2	81	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813

MEXICO:				
Mexican Govt. 3s.....	10 1/2	11 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Mexican 4s, 1945 (French issue).....	41 1/2	42 1/2	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.	Broad 7130
Mexican 4s, 1954.....	39 1/2	39 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Mexican Govt. 5s, 1890.....	57 1/2	57 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Mexican silver 5s.....	17 1/2	18 1/2	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.	Broad 7130
Mexican Govt. 6s, 1923.....	62	62 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Mexican Govt. 6s (small) 1920.....	61 1/2	62	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.	Broad 7130
State of Durango Silver 5s, 1910.....	6	10	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.	Broad 7130

NORWAY:				
Norwegian Govt. 3 1/2s, 1900.....	50 1/2	51 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Norwegian Govt. 3 1/2s, 1902.....	51 1/2	52 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Norwegian Govt. 3 1/2s, 1904.....	52 1/2	53	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Norwegian Govt. 4s, 1911.....	67	71	Pynchon & Co., 111 Broadway, N.Y.C.	Rector



## ADVERTISEMENTS

## Open Security Market—Bonds

**FOREIGN SECURITIES, INCLUDING NOTES—Continued**

## STATE ISSUES—Continued

CANADA—Continued:		Bid	Offered					
Colony of Newfoundland	5/8, '30	98 1/2	100 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Colony of Newfoundland	5/8, '42	102 1/2	104 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Colony of Newfoundland	4/8, '28	101 1/2	102 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Colony of Newfoundland	4/8, '36	100 1/2	101 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Manitoba	5/8, 1925	98	100	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Manitoba	5/8, 1930	100	101 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Manitoba	5/8, 1942	100	102 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Manitoba	6/8, 1925	100	101	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Manitoba	6/8, 1930	101 1/2	102 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Manitoba	6/8, 1938	100 1/2	102	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Manitoba	6/8, 1931, M. & N.	101 1/2	102 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Manitoba	1931, J. & J.	101 1/2	102 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
New Brunswick	5/8, 1929	99 1/2	100 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
New Brunswick	6/8, 1931	101	103	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Nova Scotia	6/8, 1925	100 1/2	101 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Nova Scotia	6/8, 1928	101 1/2	103 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Nova Scotia	6/8, 1930	102 1/2	104	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Nova Scotia	6/8, 1938	104	106	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Ontario	4/8, 1925	95 1/2	96 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Ontario	5/8, 1942	98 1/2	97 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Ontario	5/8, 1932	99 1/2	97 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Ontario	5/8, 1929	99 1/2	97 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Ontario	5/8, 1937	100 1/2	101 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Ontario	6/8, 1943	100 1/2	108	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Ontario	6/8, 1923	99 1/2	100 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Ontario	6/8, 1925	100	101 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Quebec	3/8, 1935	57	W. O.	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Quebec	3/8, 1925	98 1/2	99 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Quebec	6/8, 1926	100 1/2	101 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Saskatchewan	4/8, 1923	99 1/2	100	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Saskatchewan	5/8, 1925	98	99	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Saskatchewan	5/8, 1930	94 1/2	95 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Saskatchewan	5/8, 1942	94 1/2	96	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Saskatchewan	5/8, 1946	100 1/2	101 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Saskatchewan	6/8, 1925	100	101	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
<b>INDUSTRIAL ENTERPRISES</b>								
<b>FRANCE:</b>								
Mid Ry. of France	6/8, 1920	57	58 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Paris-Orleans Ry. of France	6/8	60	60 1/2	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
<b>GERMANY:</b>								
A. E. G. 4 1/2%		1-4	1 1/2	C. B. Richard & Co.,	29 B'way,	N.Y.C.	.....	Whitehall 500
Emuehler-Lippe Coal	5/8	1-4	1 1/2	C. B. Richard & Co.,	29 B'way,	N.Y.C.	.....	Whitehall 500
Badische Anilin 4 1/2%		1-4	1 1/2	C. B. Richard & Co.,	29 B'way,	N.Y.C.	.....	Whitehall 500
B. I. A. 4 1/2%		1-4	1 1/2	C. B. Richard & Co.,	29 B'way,	N.Y.C.	.....	Whitehall 500
Krupp 5 1/2%		1-4	1 1/2	C. B. Richard & Co.,	29 B'way,	N.Y.C.	.....	Whitehall 500
Nestle 4 1/2%		1-4	1 1/2	C. B. Richard & Co.,	29 B'way,	N.Y.C.	.....	Whitehall 500
Oram Lamp 5 1/2%		1-4	1 1/2	C. B. Richard & Co.,	29 B'way,	N.Y.C.	.....	Whitehall 500
Thyssen 4 1/2%		1-4	1 1/2	C. B. Richard & Co.,	29 B'way,	N.Y.C.	.....	Whitehall 500
<b>MEXICO:</b>								
Guajunato Reduc. & Mines Co.	6/8, 1924	23	28	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
<b>GERMAN STOCKS:</b>								
Damstadt Bank		7	9	C. B. Richard & Co.,	29 B'way,	N.Y.C.	.....	Whitehall 500
Deutsche Bank		8	11	C. B. Richard & Co.,	29 B'way,	N.Y.C.	.....	Whitehall 500
Dresden Bank		8	11	C. B. Richard & Co.,	29 B'way,	N.Y.C.	.....	Whitehall 500
Inconto Gesellschaft		8	12	C. B. Richard & Co.,	29 B'way,	N.Y.C.	.....	Whitehall 500
A. E. G. com.		8	12	C. B. Richard & Co.,	29 B'way,	N.Y.C.	.....	Whitehall 500
Hadische Anilin, com.		12	16	C. B. Richard & Co.,	29 B'way,	N.Y.C.	.....	Whitehall 500
<b>LOCAL PUBLIC UTILITIES</b>								
Bid Offered								
Atlantic Av. R. R. Co. of Brook-		80	87	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
lyn gen. 5/8, 1933								
Atlantic Av. R. R. Co. of Brook-		75		Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
lyn Imp. 5/8, 1934								
Bleecker St. & Fulton Ferry		40	55	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
R. R. 4s, 1930		85	98	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Bronx Gas & Elec. 5/8, 1941								
Brooklyn & 7th Av. R. R. Co.		65	60	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
com. 5/8, 1943		60	75	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
5'way Sur. R. R. Co. 1st 5/8, '24								
Brooklyn, Bath & West End		90	70	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
R. R. 1st 5/8, 1941								
Brooklyn City & Newtown R. R.		65	75	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
1st 5/8, 1939								
Brooklyn Borough Gas 5s, 1938		85 1/2	80	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Brooklyn City R.R. Co. 1st 5/8, '41		40	50	Pynchon & Co.,	111 Broadway,	N.Y.C.	.....	Rector 0812
Brooklyn Hts. R. R. Co. 1st 5/8, '41								

**in the Important American and Canadian Markets Reached by Our Private Wires**

Private Wires  
To  
Important  
Cities

**New York** . . . **AMSTERDAM** (Holland)



## Open Security Market—Bonds

## PUBLIC UTILITIES—Continued

	Hid	Offer	
Southern Cal. Edison 5/6s, 1944.	95 3/4	96 1/2	A. A. Housman & Co., 111 Wall St., N.Y.C. Whitehall 4000
Southern Cal. Edison 6s, 1944.	101	101 3/4	A. A. Housman & Co., 111 Wall St., N.Y.C. Whitehall 4000
Southern Canada Pow. 6s, 1948.	96	98 1/2	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Southern Pub. Utilities 5s, 1943.	87	89	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Union City Ry. Co. 1st. 1948 5s, 32	86	87 1/2	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Tacoma Ry. & Pow. 1st 5s, 1939.	86	90	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Texas Pow. & Lt. 1st 5s, 1937.	90	92	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Toronto Pow. Co., Ltd., gen. 5s, 24	97 1/2	98 1/2	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
U.S. City Ry. Co. 1st. 1948 5s, 32	86	87 1/2	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
United Lt. & Ry. Co. 6s, 1952.	93 1/2	94 1/2	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
United Lt. & Ry. Co. 6s, 1952.	93 1/2	94 1/2	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Union Elec. & Lt. Pow. ref. & Gen. Sec. 1st., 1935.	91	93	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
West. Pac. & Pow. 5s, 1924.	93 1/4	94 1/4	A. A. Housman & Co., 111 Wall St., N.Y.C. Whitehall 4000
West Va. Utilities 6s, 1935.	92	93	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Wheel. & Elm. Grove Ry. Sec. 3s, '31	82	85	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Wisconsin Edison Co. 6s, 1924.	100 1/2	101	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Wisconsin Elec. Pow. 1st 5s, 1924.	100 1/2	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Wis. River Pow. 1st 5s, 1924.	103 1/2	85	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813

## RAILROADS

	Bld	Offered	
Akron, Can. & Young's Int. Co., '30.	84	86	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Allentown & Western Pa. Ry., '30.	80	80	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Atlantic & Birmingham Ss., '34.	39	34	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Atlantic & Yaddin ds., 1947.	77	79	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Augusta Terminal ds., 1947.	100	102	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0814
Austin Southern Ry., 1941.	75	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0814
Beach Creek R. R. ds., 1936.	89	91½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0814
Bloom, Dec. & Champ. Ss., 1940.	74	78	John Nickerson & Co., 61 B'way, N.Y.C.....Bowl Gr. 6490
Buff. & Susq. Ist ds., 1963.	75½	77	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Butte, Anaconda & Pac. Ss., '44.	59	91	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Can. Northern Ry., 1935.	74½	75½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Can. Northern Ry. ds., 1930.	89½	90½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Can. Northern Ry. Ss., 1924.	100	100½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
C. D. Ry. Southern Ry., 1948.	87	88½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Carolina Central ds., 1949.	75	77	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Cen. Ark. & E. Ist ds., J. & J., 40.	80	81	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Cen. Branch Union P. ac. ds., '48.	68	72	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Cen. of Can. Mob. Div. Ss., '46.	97½	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
C. P. Ry. Southern Ry., 1948.	87	88½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
C. & O. North. Ry. Ss. & A. O., '43.	92	95	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Central R. R. Banking Ss., '37.	92½	93½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Central Vermont Ss., 1930.	77	78	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Chattanooga St. ds., J. & J., '47.	78	78	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Chi. Ind. & L. ref. ds., 1947.	80½	83	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Chi. Ind. & L. gen. Ss. M. & N., '00.	80½	81½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Chic. & St. F. R. Ss., J. & D., '60.	96½	97½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Chic. & St. F. H. Ss., 1960.	62	63	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Chocta & Memphis Ss., 1941.	90	97½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Clin. Ind. & West. Ss., 1945.	75½	77½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
C. C., C. & St. L. Springfield & Co. ds. Ss. Ss., 1940.	82	85	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
C. C., C. & St. L. Cairo ds., J. & J., 1939.	82	85½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
C. C., C. & St. L. Cin. & Wash. & Mich. ds., J. & J., 1991.	77½	78½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Cleare, Terrell & Val. Ist ds., 1963.	77	78½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Cuba, Northern Ry. Ss., 1940.	80	80	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Current River Ss., 1927.	96	97½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Dalton & Mich. ds., 1941.	91	93	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Dav. & S. & Atl. Ss., J. & J., '37.	73	77	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Diamond T. Co. Ss., (gold-bearing)	86½	87	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
G. T. P. ac. ds., A. & O., 1944.	96½	97½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Gal., Harris & San An. Ss., 1931.	96½	97½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Gal. & Houston H. lat. Ss. A. & O., '33.	87	88	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Georgia, Ala. Ss., 1943.	80	81½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Gr. South. Ry. Ss., 1940.	84	85½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
G. R. & Ind. 2d ds. A. & O., '36.	84	85½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Grand Trunk Pac. ac., 39(Alberta).	83½	84	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Grand Trunk Pac. Ss., all Issues.	Will trade		Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl Gr. 1454
H. & W. Ss., 1945.	81½	82½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
H. T. Pac. (rtd. Dom. of Can.) gen. ds., 1962.	80	80½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
H. T. Pac. (rtd. Dom. of Can.) Ss., 1962.	64½	64½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
H. T. Pac. (rtd. Dom. of Can.) Ss., 1962.	75½	75½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
H. T. Pac. (rtd. Dom. of Can.) Ss., 1962.	76½	77½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
H. T. Pac. (rtd. Dom. of Can.) Ss., 1962.	73	74	Minton & Wolff, 30 Broad St., N.Y.C.....Broad 4379
H. T. Pac. (rtd. Dom. of Can.) Ss., 1962.	69	70	Minton & Wolff, 30 Broad St., N.Y.C.....Broad 4379
H. T. Pac. (rtd. Dom. of Can.) Ss., 1962.	81	82½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
H. T. Pac. (rtd. Dom. of Can.) Ss., 1962.	78	79	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
H. T. Pac. (rtd. Dom. of Can.) Ss., 1962.	75	77	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
H. T. Pac. (rtd. Dom. of Can.) Ss., 1962.	90½	92	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
H. T. Pac. (rtd. Dom. of Can.) Ss., 1962.	72½	77	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Jacksville Terminal ds., 1967.	106	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Kanawha & W. Va. Ss., 1953.	86½	87½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Kentucky & W. Va. Ss., 1953.	92	94	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
K. C. Mem. & Birm. ds., 1934.	86	88	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
K. C. Mem. & Birm. Ss., 1934.	86	88	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Ky. & Ind. Term. unstd. ds., '61.	79½	81	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Ky. & Ind. Term. ds., 1961.	73½	75	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
L. N. & N. S. Mon. J. ds., 1947.	82	84½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Louisville & Jeff. Bridge ds., '45.	78½	79½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Louis. & N. A. K. & Cin. ds., '55.	82½	84	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
L. N. & N. S. Mon. J. ds., 1947.	76	77½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Macon Terminal Ss., 1963.	94½	95½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Maline Central Ss., 1935.	92	94	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Manila R. R. S. Lines ds., 1939.	65	67	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Mil. & North. Ist ds., J. & J., '34.	89	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Mon. & N. S. Mon. J. ds., 1947.	82	84½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
New Orleans & Gt. N. Ss., 1935.	59	60	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
N. Y. P. & Ohio ds., 1935.	89½	90½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
N. Y. & Putnam ds., 1963.	82	84½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Norfolk Southern Ss., 1964.	84½	85½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Norfolk Southern Ss., 1964.	84	85	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
North Ohio Ss., 1945.	70	82	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Ogdensburg & L. C. ds., 1948.	65	67	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Per Marquette, L. E. & Detroit River Ist ds., 1932.	90½	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Richmond L. & R. R. ds., '52.	64	70	Minton & Wolff, 30 Broad St., N.Y.C.....Broad 4379
Richmond Terminal Ist ds., 1927.	97	99	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Rock Is'd-Frisco Term. Ss., 1962.	96	97	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
South Bound R. Ss., 1941.	77	79½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
South Bound R. Ss., 1941.	87	88½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Tuland Tulsa Nor. ds., 1930.	80	80	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl Gr. 1454
St. Louis & San Fran. gen. Ss., '31.	96½	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
St. Louis Bridge Co. Ss., 1929.	105½	106½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
St. Louis & Springfield Ss., 1941.	99	100	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
St. Louis, Spring. & Peoria Ist and ref. Ss., 1930.	79	81	John Nickerson & Co., 61 B'way, N.Y.C.....Bowl Gr. 6490
Southern Indiana ds., 1951.	69½	70	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 0813
Stevephensville, N. S. Texas S			

B1d	Offered			
04	081	Pynchon & Co., 111	Broadway, N.Y.C.	Reactor 0812
05	74	Sloane, Pell & Co., 12	Broadway, N.Y.C.	Reactor 4900
04	08	Pynchon & Co., 111	Broadway, N.Y.C.	Reactor 0813
04	08	Pynchon & Co., 111	Broadway, N.Y.C.	Reactor 0813
04	108	Pynchon & Co., 111	Broadway, N.Y.C.	Reactor 0813
04	108	Pynchon & Co., 111	Broadway, N.Y.C.	Reactor 0813
70	80	Alfred F. Ingold & Co., 74	B'way, N.Y.C. Bowl, Gr.	1454
W. O.		Alfred F. Ingold & Co., 74	B'way, N.Y.C. Bowl, Gr.	1454
05	60	Pynchon & Co., 111	Broadway, N.Y.C.	Reactor 0813
05	80	Pynchon & Co., 111	Broadway, N.Y.C.	Reactor 0813
07	90	Pynchon & Co., 111	Broadway, N.Y.C.	Reactor 0813
100%	102	Pynchon & Co., 111	Broadway, N.Y.C.	Reactor 0813
86	89	Pynchon & Co., 111	Broadway, N.Y.C.	Reactor 0813
91	95	Pynchon & Co., 111	Broadway, N.Y.C.	Reactor 0813
92	96	Pynchon & Co., 111	Broadway, N.Y.C.	Reactor 0813
97	99	Pynchon & Co., 111	Broadway, N.Y.C.	Reactor 0813



## New York Stock Exchange Transactions—Continued

Yearly Price Ranges		This Year to Date		Date		STOCKS.		Amount Capital Stock Listed.		Last Dividend		Last Week's Transactions						
High.	Low.	High.	Low.	High.	Low.	Date.				Date Paid.	Per Cent.	Period.	First.	High.	Low.	Last.	Change.	Sales
75	119	154	108 1/2	144	Mar. 2	118	May 19	Tide Water Oil.....	49,675,800	Dec. 30, '21	2	..	125	125	118	118	- 7	1,120
..	..	35	28 1/2	46	Mar. 8	33 1/2	Jan. 2	Timken Roller Bearing (sh.).....	1,200,192	Mar. 20, '23	7 1/2	Q	40 1/2	41 1/2	39 1/2	39 1/2	- 1 1/2	18,100
..	..	89 1/2	76 1/2	86	Mar. 2	78 1/2	Feb. 1	Tobacco Products, Class A.....	47,199,800	May 15, '23	1 1/2	Q	79 1/2	82 1/2	79 1/2	80 1/2	+ 1	12,800
7	..	97	49 1/2	61 1/2	Apr. 27	50 1/2	Jan. 17	Tobacco Products.....	44,794,300	Aug. 13, '22	1 1/2	Q	54 1/2	56 1/2	52 1/2	52 1/2	+ 1 1/2	23,800
91	76 1/2	110	88	114	May 1	104 1/2	Feb. 9	Toledo, St. Louis & Western trust cts.....	1,218,400	Apr. 1, '23	1 1/2	Q	..	..	..	..	..	200
..	..	..	..	58	May 5	55	May 1	Toledo, St. Louis & Western pf. trust cts.....	4,207,900	..	..	..	50	50	50	50	- 1 1/2	100
13	6	20 1/2	7 1/2	14 1/2	Jan. 5	8 1/2	Apr. 18	Transcontinental Oil (sh.).....	2,000,000	Apr. 15, '23	50c	..	8 1/2	8 1/2	8 1/2	8 1/2	- 1/4	5,900
45 1/2	32	45 1/2	34	60	Apr. 20	32 1/2	Mar. 6	Transue & Williams (sh.).....	100,000	Apr. 15, '23	1 1/2	SA	36	36 1/2	36	36	- 1 1/2	300
56 1/2	31 1/2	62 1/2	34	60	Apr. 20	58	Feb. 7	Twin City Rapid Transit.....	22,000,000	Dec. 30, '22	2	..	65 1/2	65 1/2	65 1/2	65 1/2	- 1 1/2	200
78	74 1/2	89	73	98	Mar. 21	90	Feb. 23	Twin City Rapid Transit pf.....	3,000,000	Apr. 2, '23	1 1/2	Q	..	..	..	..	..	..
160 1/2	121 1/2	145 1/2	125	164 1/2	May 18	135	Jan. 5	UNDERWOOD TYPEWRITER.....	9,000,000	Apr. 1, '23	2 1/2	Q	150	164 1/2	150	164 1/2	+ 19 1/2	775
107 1/2	101 1/2	118 1/2	107 1/2	120	Feb. 1	120	Feb. 1	Underwood Typewriter pf.....	3,700,000	Apr. 1, '23	1 1/2	Q	..	..	..	..	..	..
75	57	78	55	77 1/2	Mar. 28	64	Feb. 5	Union Bag & Paper.....	15,000,000	Apr. 16, '23	1 1/2	Q	70	70	70	70	- 2	300
25 1/2	15 1/2	25	15 1/2	25	Jan. 3	15	Jan. 4	Union Oil (sh.).....	1,389,417	Apr. 16, '23	1 1/2	Q	..	..	..	..	..	..
131 1/2	111 1/2	154 1/2	125	144 1/2	Feb. 26	132	May 4	Union Pacific.....	222,294,600	Apr. 2, '23	2 1/2	..	134 1/2	137	134 1/2	134 1/2	+ 1 1/2	5,900
74 1/2	62 1/2	80	71 1/2	76 1/2	Jan. 6	71 1/2	Apr. 21	Union Pacific pf.....	99,543,500	Apr. 2, '23	2 1/2	SA	72	74	72	73	+ 1 1/2	1,000
107	87 1/2	134 1/2	85 1/2	99 1/2	Mar. 10	81	Feb. 1	Union Tank Car.....	18,000,000	Mar. 1, '23	1 1/2	Q	87 1/2	88	87 1/2	88	+ 2 1/2	3,000
104	92	113	102	114	Jan. 20	107	Mar. 28	Union Tank Car pf.....	12,000,000	Mar. 1, '23	1 1/2	Q	107	108 1/2	107	108 1/2	+ 1 1/2	2,900
34	19	41 1/2	25	39 1/2	Mar. 21	33 1/2	Jan. 5	United Alloy Steel (sh.).....	905,000	Apr. 1, '23	50c	Q	35 1/2	35 1/2	35	35	- 1 1/2	1,900
150	130	209	140	230	Feb. 28	185	Feb. 10	United Cigar Stores.....	7,396,500	May 1, '23	2	..	107	108 1/2	107	108 1/2	+ 1 1/2	3,900
106 1/2	100	120	104 1/2	119	Mar. 21	113 1/2	May 2	United Cigar Stores pf.....	4,396,500	Mar. 15, '23	1 1/2	Q	..	..	..	..	..	..
106	46	85	60 1/2	85 1/2	Feb. 26	77 1/2	Apr. 12	United Drug.....	35,384,400	July 1, '21	2	..	78 1/2	82	78	79 1/2	+ 1 1/2	4,900
47	36 1/2	51 1/2	41 1/2	48 1/2	Mar. 12	40 1/2	Mar. 12	United Drug 1st pf. (\$50).....	16,321,850	May 1, '23	87 1/2	Q	40 1/2	40 1/2	40 1/2	40 1/2	- 1 1/2	100
50	30 1/2	38 1/2	32	50 1/2	Feb. 17	40	Mar. 22	United Dyewood.....	13,918,300	Apr. 8, '23	1 1/2	Q	..	..	..	..	..	..
..	..	95	70	94	Feb. 6	92	Mar. 28	United Dyewood pf.....	4,500,000	Apr. 2, '23	1 1/2	Q	..	..	..	..	..	..
207	95 1/2	162	119 1/2	163	Mar. 2	152 1/2	Jan. 17	United Fruit Company.....	105,000,000	Apr. 14, '23	2	Q	160	160	160 1/2	168	+ 1 1/2	1,900
124	6 1/2	17 1/2	6 1/2	21 1/2	Mar. 6	11 1/2	Jan. 3	United Railways Investment Company.....	20,400,000	Jan. 10, '23	1	..	12 1/2	13 1/2	12 1/2	13 1/2	+ 1 1/2	5,900
26	17	20 1/2	14	18 1/2	Mar. 29	16 1/2	Jan. 17	United Railways Investment Company pf.....	15,000,000	Jan. 10, '23	1	..	30 1/2	31 1/2	30 1/2	31 1/2	+ 1 1/2	2,800
62 1/2	46 1/2	57 1/2	43 1/2	54 1/2	Apr. 18	64 1/2	Feb. 1	United Retail Stores (sh.).....	10,105,000	May 14, '23	\$1.50	..	73 1/2	77 1/2	73 1/2	75 1/2	- 1 1/2	5,500
19	11 1/2	39	10 1/2	34 1/2	Mar. 2	24	May 12	United States Cast Iron Pipe & Foundry.....	12,000,000	Dec. 1, '07	1	..	25 1/2	25 1/2	24	24	- 1 1/2	2,300
57 1/2	38	78	50	72 1/2	Jan. 3	65	May 12	United States Cast Iron Pipe & Foundry pf.....	12,000,000	Mar. 15, '23	1 1/2	Q	65 1/2	66	65	66	+ 1	900
..	..	..	..	..	..	..	..	United States Express.....	10,000,000	Mar. 28, '23	\$3	Sp.	..	..	..	..	..	..
27 1/2	5 1/2	17 1/2	5 1/2	21 1/2	Mar. 8	6 1/2	Mar. 28	United States Food Products.....	30,944,800	Oct. 18, '20	1 1/2	..	37 1/2	37 1/2	37 1/2	37 1/2	- 1 1/2	1,200
74 1/2	35 1/2	72 1/2	37	73 1/2	Mar. 16	54 1/2	May 7	United States Hoffman Machinery (sh.).....	143,235	Oct. 18, '20	1 1/2	..	17 1/2	17 1/2	17 1/2	17 1/2	- 1 1/2	5,000
99	84	102	89 1/2	101	Mar. 28	98	Jan. 2	United States Industrial Alcohol.....	23,999,900	Sep. 15, '21	1	..	56	58	54 1/2	55 1/2	- 1 1/2	5,200
..	..	..	..	..	..	..	..	United States Industrial Alcohol pf.....	6,000,000	Apr. 16, '23	1 1/2	Q	..	..	..	..	..	..
63 1/2	41 1/2	102 1/2	65 1/2	106 1/2	Mar. 5	102 1/2	Feb. 6	United States Realty & Improvement.....	16,162,800	Mar. 15, '23	1 1/2	Q	103 1/2	104 1/2	103 1/2	103 1/2	+ 1 1/2	7,900
109 1/2	70 1/2	109 1/2	67 1/2	104	Mar. 5	89 1/2	Jan. 19	United States Realty & Imp. pf.....	6,991,600	Apr. 30, '21	2	..	103 1/2	104 1/2	103 1/2	103 1/2	+ 1 1/2	11,100
79 1/2	40 1/2	67 1/2	46 1/2	64 1/2	Mar. 22	50 1/2	May 10	United States Rubber Company.....	80,996,000	Apr. 30, '21	2	..	51	53 1/2	50 1/2	51	- 1 1/2	900
103 1/2	74	107	91	105	Jan. 13	98 1/2	May 12	United States Rubber Company 1st pf.....	69,000,000	Apr. 30, '21	2	..	90	90 1/2	90	90 1/2	+ 1 1/2	800
30 1/2	26	46 1/2	32 1/2	43 1/2	Mar. 2	29	May 16	United States Smelting, Refining & M. (\$50).....	17,553,750	Jan. 15, '21	50c	..	32	32	29	31	- 1 1/2	800
45	26	46 1/2	32 1/2	43 1/2	Mar. 2	29	May 16	United States Smelting, Refining & M. pf. (\$50).....	24,517,500	Apr. 14, '23	87 1/2	Q	..	..	..	..	..	..
34 1/2	19	41 1/2	25	39 1/2	Mar. 21	33 1/2	Jan. 5	United States Steel Corporation.....	508,485,200	Feb. 27, '23	1 1/2	Q	117 1/2	118	117 1/2	117 1/2	+ 1	233,100
115	105	123	114 1/2	123 1/2	Mar. 21	116 1/2	May 7	United States Steel Corporation pf.....	360,314,100	Feb. 27, '23	1 1/2	Q	117 1/2	118	117 1/2	117 1/2	+ 1	2,100
..	..	..	..	..	..	..	..	United States Tobacco (sh.).....	381,542	Apr. 2, '23	75c	..	..	..	..	..	..	..
..	..	..	..	..	..	..	..	United States Tobacco pf.....	5,520,000	Apr. 2, '23	1 1/2	..	..	..	..	..	..	..
..	..	..	..	..	..	..	..	Utah Copper (\$10).....	16,244,900	Mar. 31, '23	\$1	..	..	..	..	..	..	..
12 1/2	6 1/2	17 1/2	6 1/2	21 1/2	Mar. 16	15 1/2	Mar. 28	Utah Securities Corporation.....	30,775,100	Mar. 31, '23	\$1	..	31 1/2	33 1/2	31 1/2	31 1/2	- 1 1/2	1,000
41	25 1/2	53 1/2	30 1/2	44 1/2	Mar. 20	31 1/2	May 12	VANADIUM CORPORATION (sh.).....	373,334	Jan. 15, '21	\$1	..	31 1/2	33 1/2	31 1/2	31 1/2	- 1 1/2	5,400
..	..	..	..	..	..	..	..	Van Raalte (sh.).....	80,000	Mar. 1, '23	1 1/2	..	45	45	41	41	- 1 1/2	100
88 1/2	72	100	60	98	Jan. 25	90	May 1	Van Raalte list pf.....	4,112,500	Mar. 1, '23	1 1/2	Q	..	..	..	..	..	..
42 1/2	20 1/2	30 1/2	23 1/2	27	Feb. 20	29	May 18	Virginia-Carolina Chemical (sh.).....	279,844	Feb. 1, '21	1 1/2	..	11 1/2	12	8	9	- 3 1/2	9,800
92 1/2	57 1/2	86 1/2	46 1/2	84 1/2	Mar. 15	25 1/2	May 17	Virginia-Carolina Chemical pf.....	21,568,400	Apr. 15, '21	2	..	38 1/2	39 1/2	28 1/2	28 1/2	- 1 1/2	7,700
..	..	..	..	..	..	..	..	Virginia-Carolina Chemical, Class B (sh.).....	69,961	Apr. 15, '21	2	..	11 1/2	11 1/2	10 1/2	10 1/2	- 1 1/2	7,700
36	50	94 1/2	43	68	Mar. 5	53 1/2	Jan. 29	Virginia Iron, Coal & Coke.....	10,000,000	Jan. 25, '22	3	..	61	61	60	60	- 1	800
94	64	104	64	85	Apr. 23	80	Jan. 29	Virginia Iron, Coal & Coke pf.....	5,000,000	Jan. 2, '23	2 1/2	SA	..	..	..	..	..	..
6	..	1																



## ADVERTISEMENTS.

## PUBLIC UTILITIES—Continued

	Rid	Offered	
East Texas Elec. Co. 54% com...	114	100	Pyncheon & Co., 111 Broadway, N.Y.C.....Rector 0813
East Texas Elec. Co. 6% pf.....	80	84	Pyncheon & Co., 111 Broadway, N.Y.C.....Rector 0813
Elec. Bond & Share Co. 45% pf.	98 1/2	97 1/2	John Nickerson & Co., 61 B'way, N.Y.C..Bowl. Gr. 6400
Elec. Bond & Share Co. 45% pf. (ex dividend) .....	100 1/2	97 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....Rector 0813
Federal Lt. & Trac. Co. com.....	100	100	Pyncheon & Co., 111 Broadway, N.Y.C.....Rector 0813
Federal Lt. & Trac. Co. 4% pf.....	97	100	Pyncheon & Co., 111 Broadway, N.Y.C.....Rector 0813
Ft. Worth Pow. & Lt. 7% pf.....	97	100	Pyncheon & Co., 111 Broadway, N.Y.C.....Rector 0813
Ft. Worth Pow. & Lt. pf.....	95 1/2	100	John Nickerson & Co., 61 B'way, N.Y.C..Bowl. Gr. 6400

..	11 $\frac{1}{2}$	12 $\frac{1}{2}$	Pyncheon & Co.,	111	Broa
..	19 $\frac{1}{2}$	21	Pyncheon & Co.,	111	Broa

General Gas & Elec. 7% cum. pf.	70	75	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
General Gas & Elec. 7% cum. pf.	70	75	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
General Gas & Elec. 7% cum. pf.	70	75	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Georgia Lt. P. & Ry. 6%.....	93	107	Alfred F. Ingold & Co., 71 B'way, N.Y.C. Bowl. Gr.	1454	
Idaho Power Co. ....	93	97	John Nickerson & Co., 81 B'way, N.Y.C. Bowl. Gr.	6400	
Illinois North. Util. 6% pf.....	84	86	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Illinois Traction com. ....	51	54	John Nickerson & Co., 81 B'way, N.Y.C. Bowl. Gr.	6400	
Illinois Traction com. ....	51	53 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Illinois Traction 6% pf.....	82	85	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Interstate Public Service 7% pf.	90	100	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Iowa Ry. & Lt. 7% pf.....	90	94	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Iowa Ry. & Lt. 7% pf.....	90	94	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Kansas Gas & Elec. Co. ....	95	98	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Kansas Gas & Elec. Co. ....	95	98	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Kentucky Security Corp. com. ....	34	38	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Kentucky Security Corp. 6% pf	61	70	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Kentucky Utilities 6% pf.....	80	90	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Kings County Lighting pf.....	70	100	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Laclede Gas Light pf.....	73	77	John Nickerson & Co., 81 B'way, N.Y.C. Bowl. Gr.	6400	
Lehigh Pow. Sec. Co. cap. stock.	22 1/2	23 1/2	MacQuid & Condy, 21 Broad St., N.Y.C.	065	
Lehigh Pow. Sec. Co. capital.	22 1/2	23 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Long Island Lighting Co. ....	100	100	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Michigan Gas & Elec. 7% pf.	90	100	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Middle West Utilities pf.....	43	47	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Middle West Utilities pf.....	81	83	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Middle West Utilities 7% P. Lpf	90	101	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Midwaukee Elec Ry. & Lt. 6% pf.	78	82	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Miss. River Pow. Co. com. ....	22	25	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Miss. River Pow. Co. (ex div.)	70	82	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Mountain States Tel. & Tel. Co.	101	104	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
N. Y. W. O. ....	25	10	John N. Adams & Co., 31 B'way, N.Y.C. Bowl. Gr.	6400	
Nat. Light, Heat & Power.....	5	10	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Nat. Light, Heat & Power. 5% pf.	30	35	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Nebraska Power Co. 7% pf.....	92	94	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
N.Y. & Queens Elec. Lt. & P. 3% pf	70	82	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
N. Y. & Queens Elec. Lt. & P. 3% pf	70	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Niagara Falls Pow. Co. 7% pf.	100	110 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
Ninth St. R. L. ....	25	35	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
North. Ont. L.P. Co. 6% cum. pf.	71	75	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813
North. States Power Co. 8% com. (ex dividend).....	94	100	Pynchon & Co., 111 Broadway, N.Y.C.	Rector	0813

W. O. 100 Pynchon & Co., 111 Broad

Pacific Gas & Elec. pf.....	88½	90	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Pacific Pow. & Lt. pf.....	93	97	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490	
Penn. Elec. & Light Co. 6½ pf.....	93	98	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490	
Penn-Ohio Elec. pf.....	75	80	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Pennsylvania Pow. & Lt. pf.....	93	96	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490	
Portland Gas & Coke pf.....	94½	99	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490	
Portland Gas & Coke 7½ pf.....	95	98	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490	
Public Service of North Ill. 0% pf. (ex dividend).....	91	94	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Public Service of Northern Illinois com. (ex dividend).....	100	102	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Pub. Service of Okla. 7% pf.....	88	92	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Ruget Sound Pow. & Lt. com.....	40	40	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Salt Sd. Pow. & Lt. 7½%cm.pf.....	100	103	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Sandwich Island Elec. Co. com.....	43	43	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Seaboard Ry. & Lt. 6% pf.....	43	46	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Sixth Ave. R. R. com.....	25	35	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Southern Cal. Edison 8% com.....	101½	102½	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Southern Cal. Edison 8% pf.....	113	116	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Southwestern Pow. & Lt. pf.....	91½	94	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490	
Standard Gas & Elec. Co. 8% pf.....	92	96	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Standard Gas & Elec. Co. 8% pf.....	92	96	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Tenn. Elec. Pow. Co. com.....	154½	164½	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Tenn. Elec. Pow. Co. 6½ 2d pf.....	40½	48½	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Texas Pow. & Lt. pf.....	93	93	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490	
Texas Pow. & Lt. 7% pf.....	93	95	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
United Edison 8% pf.....	103	106	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
United Gas & Elec. Co. com.....	25	34	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
United Gas & Elec. Co. com.....	25	34	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813

8	9½	Pyncheon & Co., 111 Broadv
140	100	Pyncheon & Co., 111 Broadv

nited Lt. & Rys. Co. com.	156	159	MacQuoid & Coady, 25 Broad St., N.Y.C....	Broad	7654
nited Lt. & Rys. Co. 96 pf.	84	87	Pynchon & Co., 111 Broadway, N.Y.C....	Rector	0813
nited Lt. & Rys. Co. 96 pf.	85	91	MacQuoid & Coady, 25 Broad St., N.Y.C....	Broad	7654
nited Lt. & Rys. Co. 7% pf.	92	95	MacQuoid & Coady, 25 Broad St., N.Y.C....	Broad	7654
nited Lt. & Rys. Co. pf., new.	94	96	Pynchon & Co., 111 Broadway, N.Y.C....	Rector	0813
Johns. & Co. 84% pf.	94	95	Johns. & Co., 111 Broadway, N.Y.C....	Rector	0813
liah Pow. & Lt. Co. 7% pf.	93	95	Pynchon & Co., 111 Broadway, N.Y.C....	Rector	0813
vest Virginia Utilities 7% pf.	36	40	Pynchon & Co., 111 Broadway, N.Y.C....	Rector	0813
estern Power Corp. com.	30	32	Pynchon & Co., 111 Broadway, N.Y.C....	Rector	0813

80	85	Pynchon & Co., 111 Broadw.
80	85	Pynchon & Co., 111 Broadw.
80	85	Pynchon & Co., 111 Broadw.

Adkins Pow., Lt. & H. 7% pf.	90	100	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Adkins River Power 7% pf.	90	100	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Adkins River Power 7% pf.	91	94	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl. Gr. 6490
INDUSTRIAL AND MISCELLANEOUS				
	Bid	Offered		
Aluminum Mfg. Co., Inc. 7% pf.	101	104	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
American Radiator Co. 7% pf.	118	123	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
American Radiator Co. 7% pf.	119	110	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
American Tire & Rubber 7% pf.	98	102	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Armstrong & Spindler 1st pf.	97	101	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Atty. Bros. 2d pf.	110	—	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl. Gr. 6490
Borden's Cond. Milk Co. 0% pf.	102	105	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Brighton Mills 7% pf. Class A.	92	97	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Brown Bros. 7% pf.	98	100	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Bryers Co. 7% pf.	90	104	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Cutlery Adding Machine.	128	133	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Central Acquire Sugar.	93	96	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Central Co. 7% pf.	106	110	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Cincinnati Ice Corp. 7% pf.	95	102	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Cincinnati Coal Corp. 3% com.	90	92	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Cincinnati 7% pf.	98	101	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Continental Oil Co.	41	44	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Croft Mfg. Co. 8%.	80	80	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Cummins Shoe Co. conv. 7% pf.	95	100	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Denton Tire & Rubber 7% pf.	95	98	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
East Rubber Co. 7% pf.	93	70	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	84	92	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	57	62	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	107	110	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	92	87	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	92	87	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl. Gr. 6490
Edwards & Knight Mfg. Co. 7% pf.	80	84	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	106	112	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	109	111	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	97	93	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	103	97	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	132	137	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	85	80	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	85	88	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	84	87	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	150	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	106	110	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	140	105	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	54	58	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	90	99	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	55	55	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	80	83	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	77	79	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	77	81	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	43	50	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	68	73	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	73	77	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813
Edwards & Knight Mfg. Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 0813

Advertisements accepted only from dealers and brokers of recognized standing. Quota-  
Changes occurring on Saturday will be  
lected at the opening of the market on Monday. Advertising Department Open Market,  
Analist, 165 Broadway, New York City.

Bid	Offered
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Minimium Mfg. Co., Inc. 7% pf.	111	164	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Meridian 7% pf.	111	164	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
American Rolling Mills 7% pf.	103	110	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
American Type Ftrs. Co. 7% pf.	108	102	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Harburt Bros. & Spindler 1st pf.	97	101	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Wright Bros. 2d pf.	110	—	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr.	6490
London & Co. 7% pf.	102	102	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Wright Mills 7% pf. Class A.	102	97	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Lawrenceville-Bulke-Col. Co. 7% pf.	100	102	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Verusys Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Thoroughbred Machine	124	104	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Central Amalgam Sugar	103	96	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Central Co. 7% pf.	106	110	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Winchfield Coal Corp. 7% pf.	98	102	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Winchfield Coal Corp. 3% com.	50	32	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Winchfield 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Winchfield Mfg. Co.	111	44	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Winchfield Mfg. Co. 8%.	90	90	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waughsias Shoe Co. conv. 7% pf.	95	100	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Pentone Tire & Rubber 7% pf.	93	96	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan Rubber Co. 7% pf.	65	70	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan Rubber Co. 7% pf.	88	82	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan & Knight Mfg. Co. 7% pf.	57	62	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Atlantic & Pac.Ten Co. 7% pf.	107	110	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Great Western Sugar Co.	82	87	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan Oil Co.	16	—	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr.	6490
Waukegan Sugar Co. 7% pf.	80	84	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan Motor	100	412	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan Imperial Oil of Canada	109	111	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan & Ill. Coal Co. 7% pf.	71	63	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan-Owens Glass 7% pf.	163	106	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan-Owens Glass	132	187	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan-Owens Glass	85	88	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan & Co. 8% pf.	85	88	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan Detroit Motor Co. 7%.	84	87	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan & Gamble 8%.	156	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan & Gamble 6%.	106	110	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan & Gamble 6%.	135	135	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan-Royce 7% pf.com.	54	58	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan Baking Powder 0% pf.	100	99	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan Sugar Refining Co.	55	55	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan Sugar Ref. Co. 7%.	50	83	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan Sugar Ref. Co. 7%.	50	83	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan Grape Juice Co. 7% pf.	77	81	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan Ind. Sugar P'n Corp. 8% pf.	45	50	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan Chester Co. 7% pf.	108	73	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan Chester Co. 7% pf.	108	73	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813
Waukegan Mills 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Director	0813

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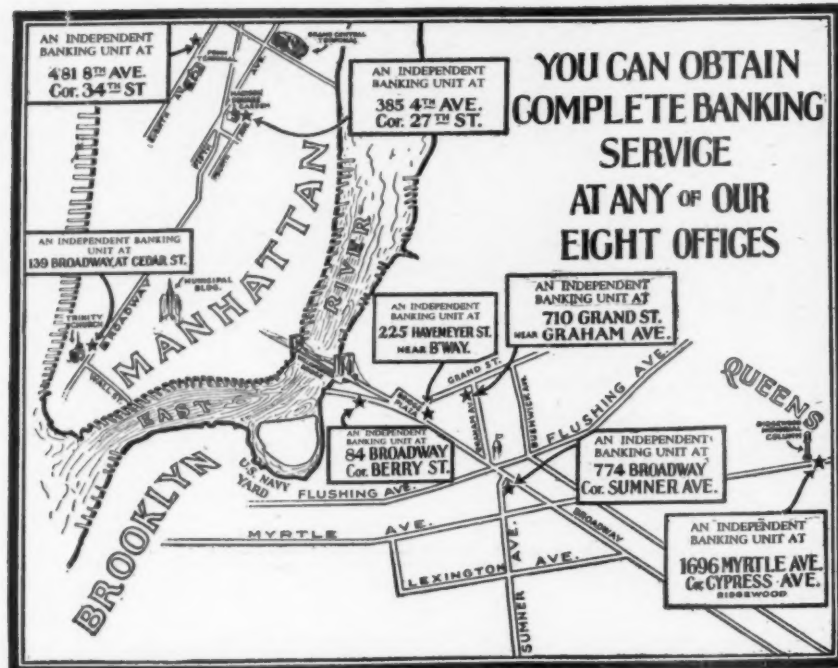
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President

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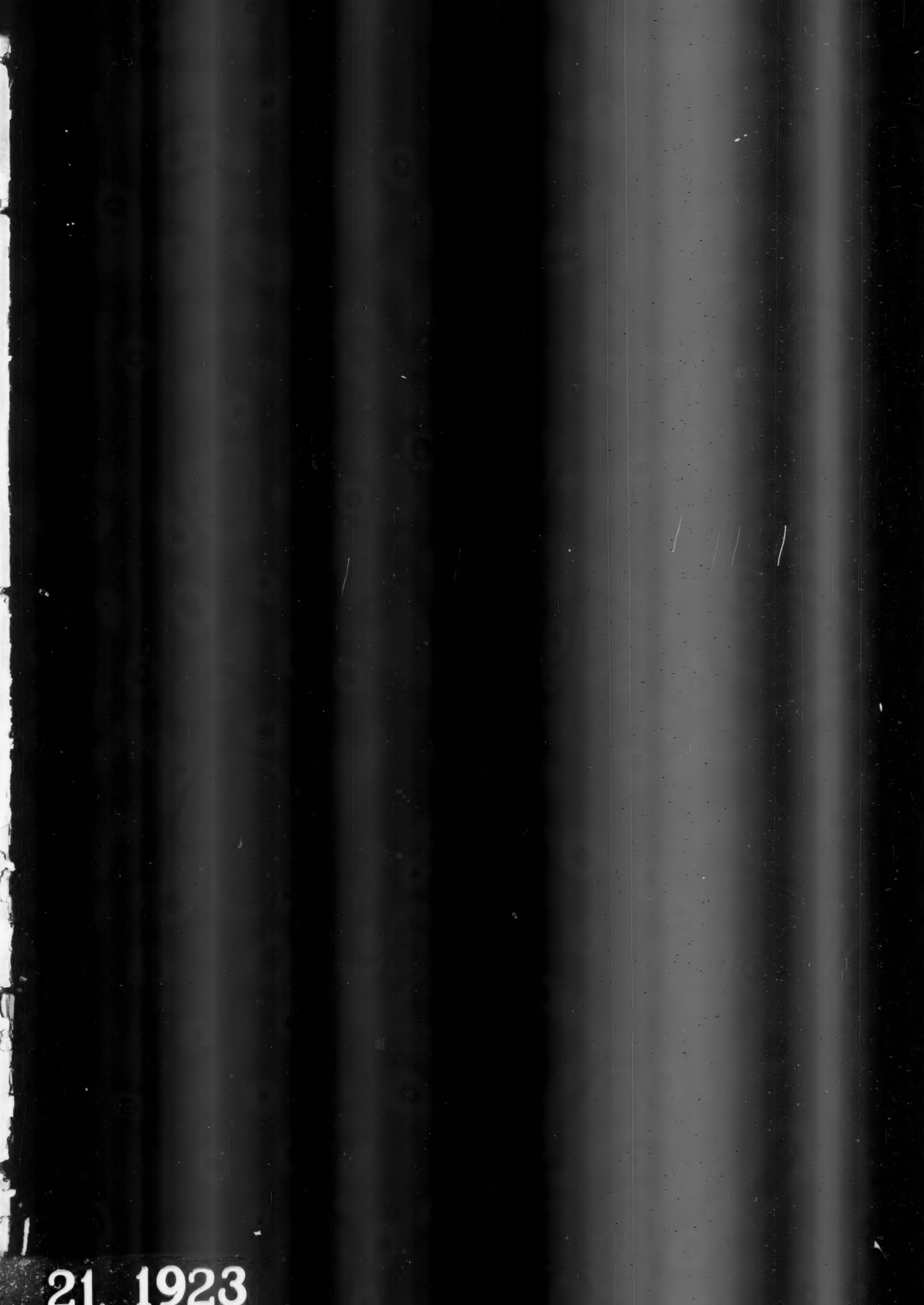
### QUEENS

1696 Myrtle Ave.,  
cor. Cypress Ave., Ridgewood

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84 Broadway, corner Berry Street  
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21. 1923